

Wednesday, September 7, 2016, 4 p.m.

The BB&T Leadership Institute
4194 Mendenhall Oaks Parkway, Suite 101
High Point, NC 27265



HIGH POINT ECONOMIC DEVELOPMENT CORPORATION

A partner in the Guilford County Economic Development Alliance

Agenda: Board of Directors Meeting

1. **Call to order / chairman's report:** *High Point EDC Chair Ken Smith*
 - a) welcome to Ray Gibbs, new Forward High Point executive director
 - b) introductions by all attendees
 - c) approval of the August 2016 meeting minutes
 - d) High Point Chamber's November 12 New Corporate Executives reception
 - e) other matters
 2. **The BB&T Leadership Institute – its history, program, clients:**
Will Sutton, Director
 3. **High Point EDC staff report**
 - a) *President Loren Hill:* HAECO groundbreaking ceremony at PTIA / history of High Point EDC “on the road” board meetings / other matters
 - b) *Executive Vice President Sandy Dunbeck:* recently-announced projects / Guilford Apprenticeship Partners / other matters
 4. **Guilford County Economic Development Alliance update:**
Smith and other members of the GCEDA Leadership Group
 5. **Government reports**
 - a) High Point: *Mayor Bill Bencini, Councilman Jason Ewing, City Manager Greg Demko*
 - b) Guilford County: *Commissioner Hank Henning, County Manager Marty Lawing*
 - c) North Carolina: *State Representative John Faircloth*
 6. **Economic development-related updates from High Point EDC allies:** Forward High Point / Business High Point, Inc. / Market Authority / High Point Convention and Visitors Bureau / Greensboro Chamber of Commerce / Guilford Tech / High Point Univ.
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7. **Closed session for the purpose of discussing the location/expansion of business and industry:** *Dunbeck, Hill*

Please note: Board members, board liaisons, and staff of the High Point EDC / GCEDA will participate in this closed session. All other attendees will be excused but are invited back when the board returns to open session.
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8. **Return to open session / other matters / adjournment:** *Smith*