

Financial Report



December 2012

Monthly Financial Report at a Glance

December 2012



	Current Month	Year to Date	Reference
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GENERAL FUND

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POSITIVE

= Positive variance or negative variance of less than 2% compared to seasonal trends.

WARNING

= Negative variance of 2% - 10% compared to seasonal trends.

NEGATIVE

= Negative variance of greater than 10% compared to seasonal trends.

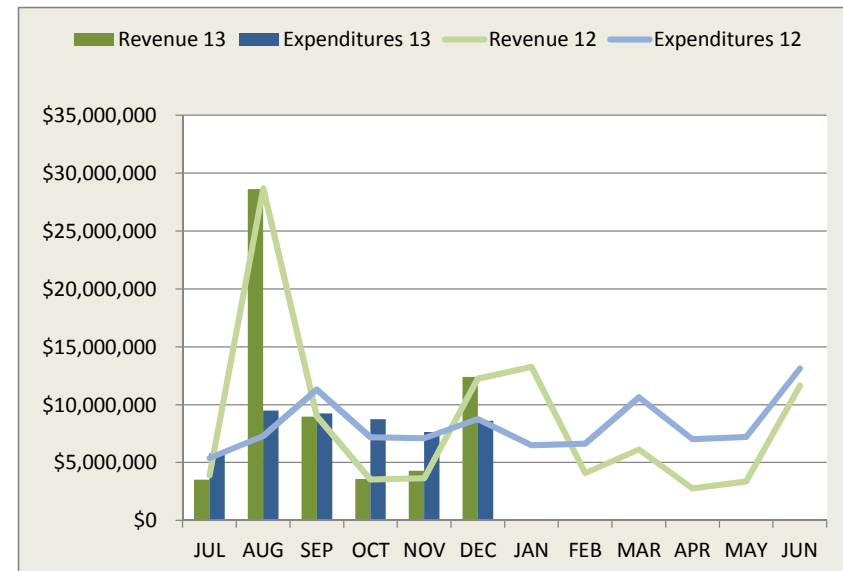
GENERAL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,521,688		\$5,774,764		(\$2,253,076)
AUG	\$28,625,416		\$9,490,029		\$19,135,387
SEP	\$8,961,284		\$9,227,908		(\$266,624)
OCT	\$3,559,196		\$8,730,797		(\$5,171,601)
NOV	\$4,278,519		\$7,625,955		(\$3,347,436)
DEC	\$12,379,612		\$8,607,610		\$3,772,002
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$61,325,715	61%	\$49,457,063	47%	\$11,868,652

Budget \$100,684,742 \$105,554,850 \$4,870,108 *

*reflects appropriated Fund Balance

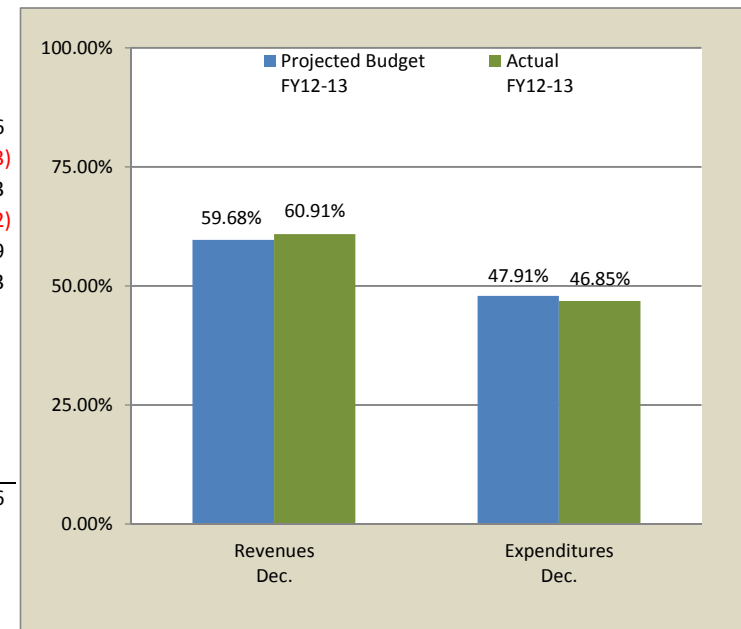


Revenues for six months into the fiscal year are 0.5% ahead of revenues from the same period last year. Revenues in the General Fund are \$11.9 million above expenditures through six month of the fiscal year. For the month, revenues were ahead of expenditures by \$3.8 million because December is another peak property tax collection month. Expenditures are slightly below projections at 47% of budget with 50% of the fiscal year being completed and revenues are ahead of the target at 61%.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS

	2012-13 Actual Revenue	2012-13 Budget Revenue	Variance	2012-13 Actual Expenses	2012-13 Budget Expenses	Variance
JUL	\$3,521,688	\$3,823,689	(\$302,001)	\$5,774,764	\$5,790,420	\$15,656
AUG	\$28,625,416	\$28,251,166	\$374,250	\$9,490,029	\$7,842,266	(\$1,647,763)
SEP	\$8,961,284	\$8,877,828	\$83,456	\$9,227,908	\$12,158,661	\$2,930,753
OCT	\$3,559,196	\$3,474,266	\$84,930	\$8,730,797	\$7,731,915	(\$998,882)
NOV	\$4,278,519	\$3,595,135	\$683,384	\$7,625,955	\$7,630,414	\$4,459
DEC	\$12,379,612	\$12,061,869	\$317,743	\$8,607,610	\$9,415,583	\$807,973
JAN						
FEB						
MAR						
APR						
MAY						
JUN						
Total	\$61,325,715	\$60,083,954	\$1,241,761	\$49,457,063	\$50,569,259	\$1,112,196



This chart illustrates the percentage of revenues and expenditures through six months of fiscal year 2012-13, actuals compared to projected budget. Revenues for December are slightly ahead of what would be expected for this period. For the year revenues are \$1,241,761 ahead of expectations.

Expenditures are below the projected budget for December. For the year expenditures are \$1.1 million below projected budget through December.

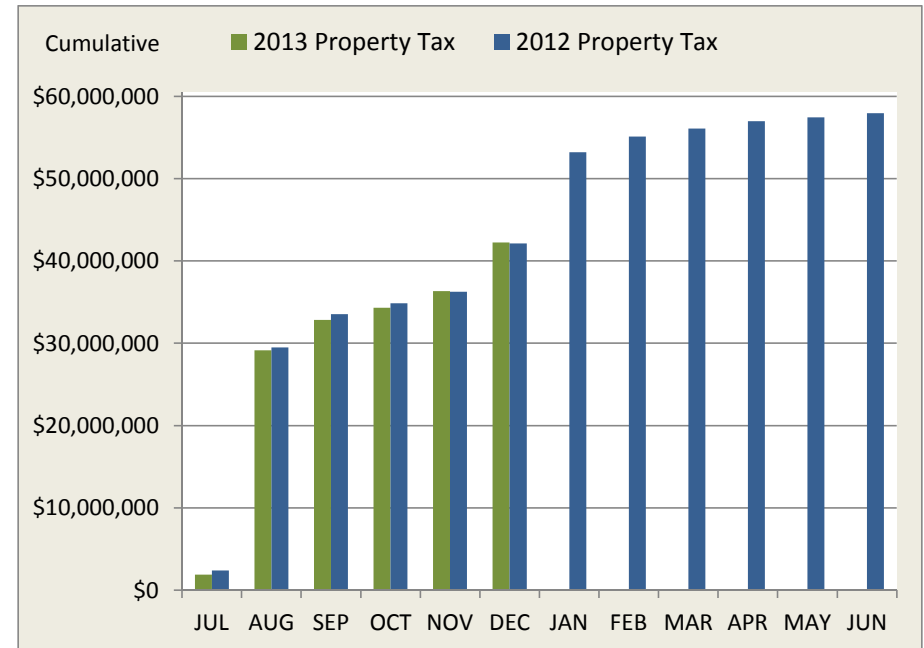
GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- PROPERTY TAX

Property Taxes - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,911,534		\$2,408,542		(\$497,008)
AUG	\$27,219,562		\$27,101,420		\$118,142
SEP	\$3,699,086		\$4,040,012		(\$340,926)
OCT	\$1,472,643		\$1,322,431		\$150,212
NOV	\$2,034,222		\$1,387,305		\$646,917
DEC	\$5,908,593		\$5,884,680		\$23,913
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$42,245,640	73.9%	\$42,144,390	73.7%	\$101,250

Projected \$ 56,266,089 \$57,187,197



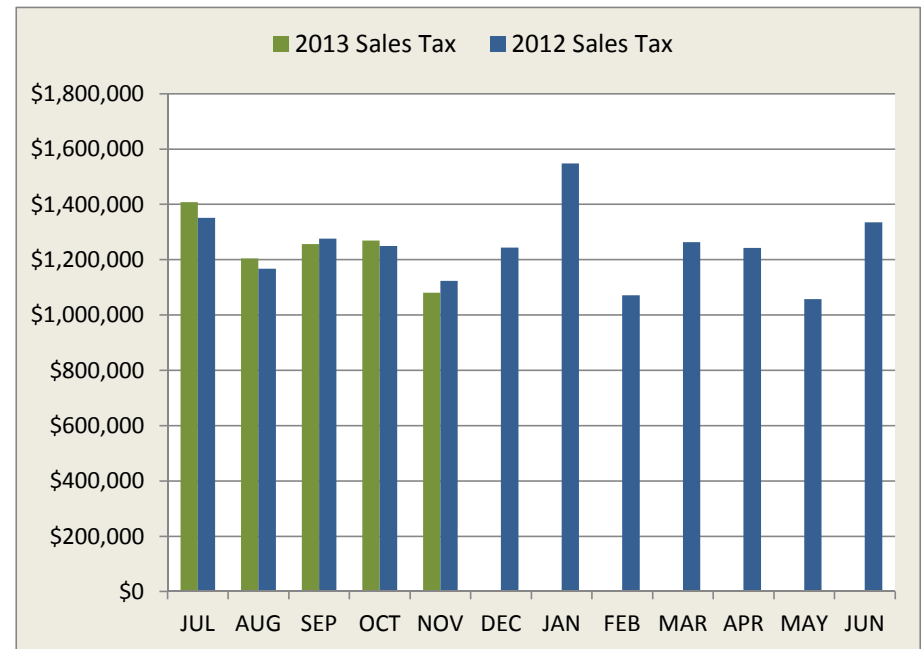
December 2012 property tax receipts were \$5.9 million, which reflects an increase of 0.41% over December 2011. Through six months, \$101,250 more cumulative property taxes have been received as compared to the same period last fiscal year.

Historically, 4 months of the fiscal year reflect the greatest property tax receipts – August and September and then December and January.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- SALES TAX

Sales Taxes					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,407,901		\$1,351,109		\$56,792
AUG	\$1,204,429		\$1,167,278		\$37,151
SEP	\$1,255,859		\$1,276,652		(\$20,793)
OCT	\$1,268,913		\$1,249,044		\$19,869
NOV	\$1,080,452		\$1,123,610		(\$43,158)
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$6,217,554	40.1%	\$6,167,693	42.9%	\$49,861
Projected	\$15,500,000		\$14,388,815		



Sales taxes are collected by the State of North Carolina and distributed monthly. The receipts received for November came in January because tax distributions run on a 2-month delay (i.e. August receipts are distributed in October). November sales tax distributions were below the same month in the prior year. This revenue stream has been fluctuating so far this fiscal year and will need to be monitored.

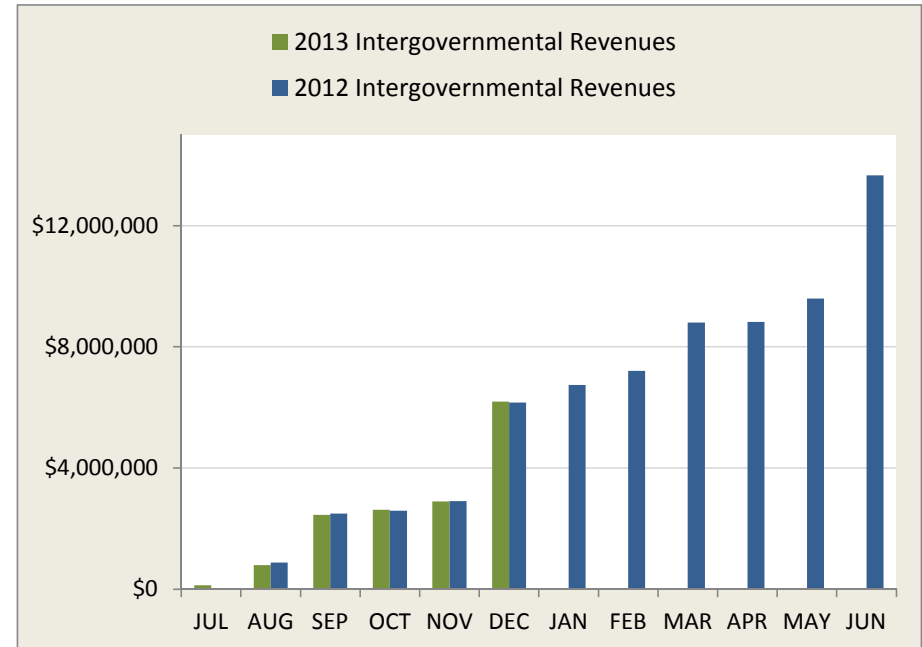
Receipts through the fifth month of the fiscal year are 0.8% ahead of the same period last year.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- INTERGOVERNMENTAL REVENUES

Intergovernmental Revenues - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$139,240		\$42,845		\$96,395
AUG	\$659,969		\$844,228		(\$184,259)
SEP	\$1,653,402		\$1,609,559		\$43,843
OCT	\$171,283		\$102,676		\$68,607
NOV	\$274,485		\$312,491		(\$38,006)
DEC	\$3,293,603		\$3,252,511		\$41,092
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$6,191,982	44.8%	\$6,164,310	45.6%	\$27,672
Projected	\$13,822,207		\$13,523,942		



Intergovernmental revenues are those received by the City but collected by another governmental entity. Some of the major revenues include Powell Bill Highway Funds, Beer and Wine Tax, ABC Mixed Beverage Tax, Hold Harmless Reimbursement, and Utility Franchise Taxes received from the State of North Carolina. Many revenue sources are distributed on a quarterly, semi-annual, or annual basis.

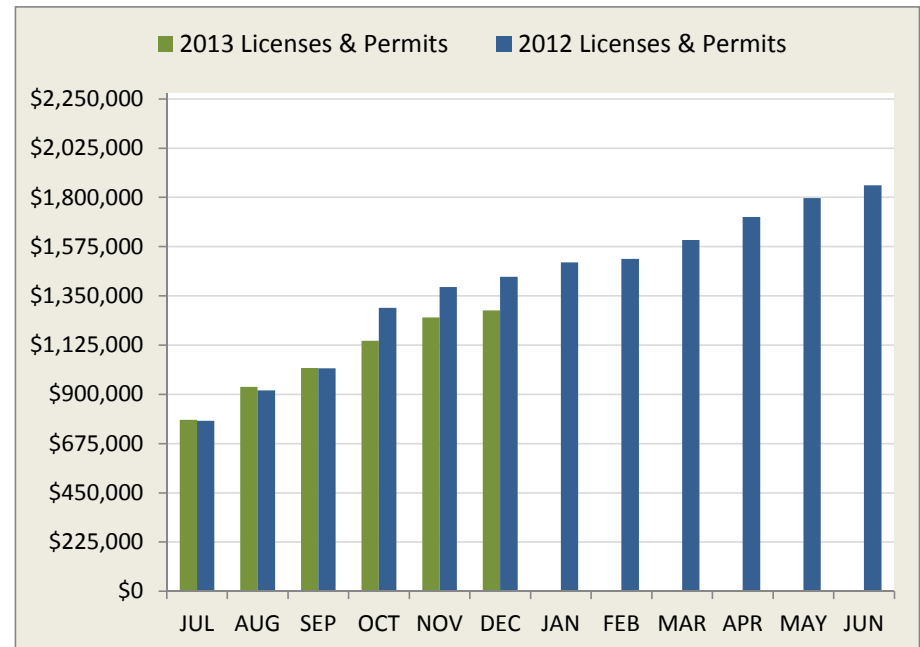
Through December these revenues are 0.45% ahead of last fiscal year at the same point. The State of North Carolina changed the Powell Bill distribution from an annual September distribution to a semi-annual reimbursement for half of the funds due to the City. With both of these payments having been received, intergovernmental revenues are now 44.8% of budget which is below the anticipated target of 50%.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- LICENSES & PERMITS

Licenses and Permits - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$783,893		\$779,484		\$4,409
AUG	\$150,479		\$138,044		\$12,435
SEP	\$85,759		\$101,318		(\$15,559)
OCT	\$124,316		\$276,187		(\$151,871)
NOV	\$107,007		\$95,868		\$11,139
DEC	\$32,553		\$46,877		(\$14,324)
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,284,007	71.9%	\$1,437,778	79.7%	(\$153,771)
Projected	\$1,784,800		\$1,804,900		



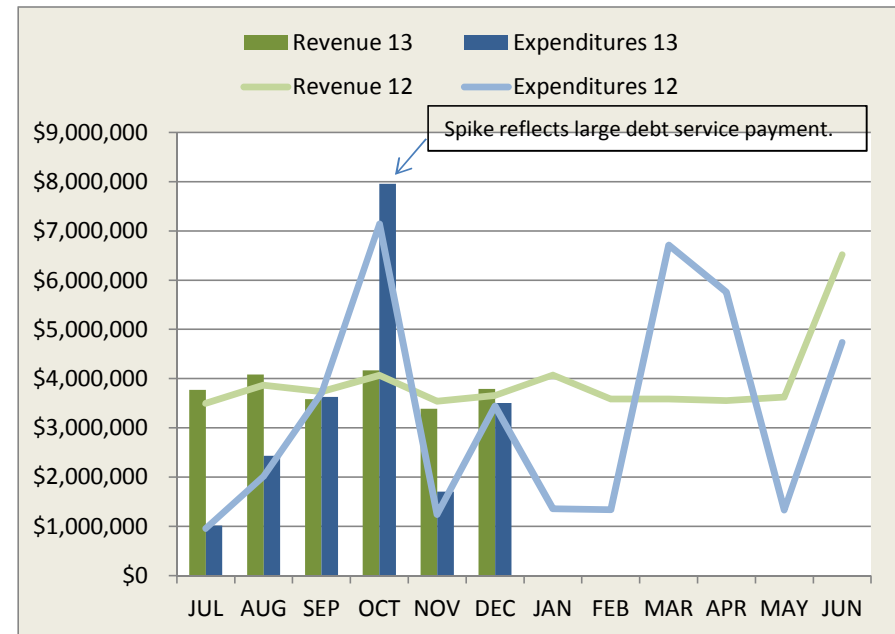
Licenses and Permits consist primarily of business license fees and building permits. Receipts through December are continuing a downward trend, below the same period last year by 10.7%. The main area below budgeted projections is in the building permit related lines, which may be affected by the seasonal nature of the construction business.

Compared to budget, the licenses and permits category is 71.9% of the anticipated budget as compared to 79.7% for the same period in 2011-12.

WATER AND SEWER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,771,048		\$1,012,850		\$2,758,198
AUG	\$4,082,578		\$2,430,880		\$1,651,698
SEP	\$3,583,029		\$3,625,795		(\$42,766)
OCT	\$4,167,803		\$7,958,947		(\$3,791,144)
NOV	\$3,388,007		\$1,701,057		\$1,686,950
DEC	\$3,790,262		\$3,507,512		\$282,750
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$22,782,727	50%	\$20,237,041	44%	\$2,545,686
Budget	\$45,684,224		\$45,684,224		



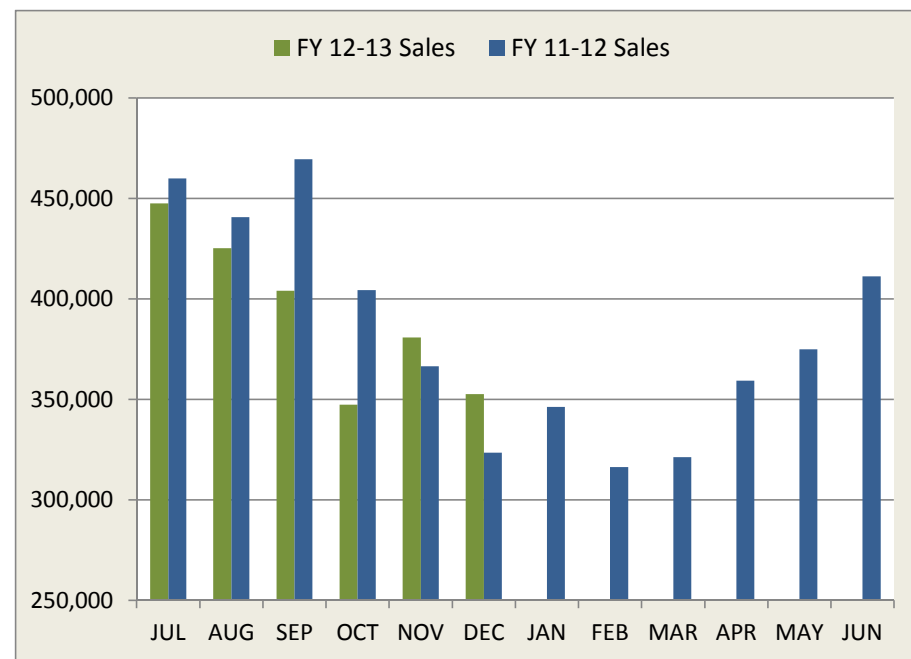
Revenues in the Water and Sewer Fund are \$282,750 above expenditures in the sixth month of the fiscal year. Revenues are 50% of budget, which is exactly on target; expenditures are at 44%, which is below the 50% point in the year. For the year revenues are \$2.5 million ahead of expenditures.

WATER AND SEWER FUND

KEY WATER AND SEWER PERFORMANCE INDICATOR

Unit Water Sales*

	2012-13	% of Budget	2011-12	% of Budget	Net Difference
JUL	447,586		459,969		(12,383)
AUG	425,311		440,780		(15,469)
SEP	404,137		469,473		(65,336)
OCT	347,350		404,414		(57,064)
NOV	380,887		366,456		14,431
DEC	352,662		323,466		29,196
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	2,357,933	49.9%	2,464,558	52.7%	(106,625)
Projected	4,725,000		4,680,000		



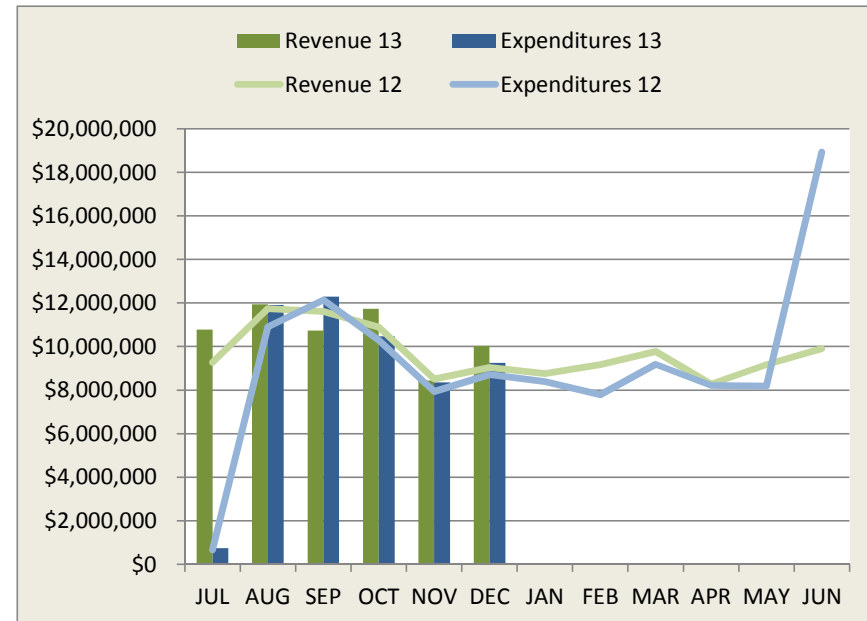
In December, water sales were ahead (by 29,196 units or 9%) of the same month last year but still down by 4.3% through the sixth month of FY 12-13 as compared to the same time period in FY 11-12. So while sales are comparing well with budget 49.9% with 50% of the year completed, this metric is still below the figures from last year although it has seen an uptick in the last two months.

*Water sales are reported in units. Each unit represents 748 gallons of water use.

ELECTRIC FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$10,778,323		\$746,653		\$10,031,670
AUG	\$11,939,737		\$11,909,879		\$29,858
SEP	\$10,735,116		\$12,287,803		(\$1,552,687)
OCT	\$11,737,087		\$10,473,887		\$1,263,200
NOV	\$8,443,260		\$8,352,199		\$91,061
DEC	\$10,033,425		\$9,252,367		\$781,058
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$63,666,948	52%	\$53,022,788	43%	\$10,644,160
Budget	\$122,136,686		\$123,242,833		

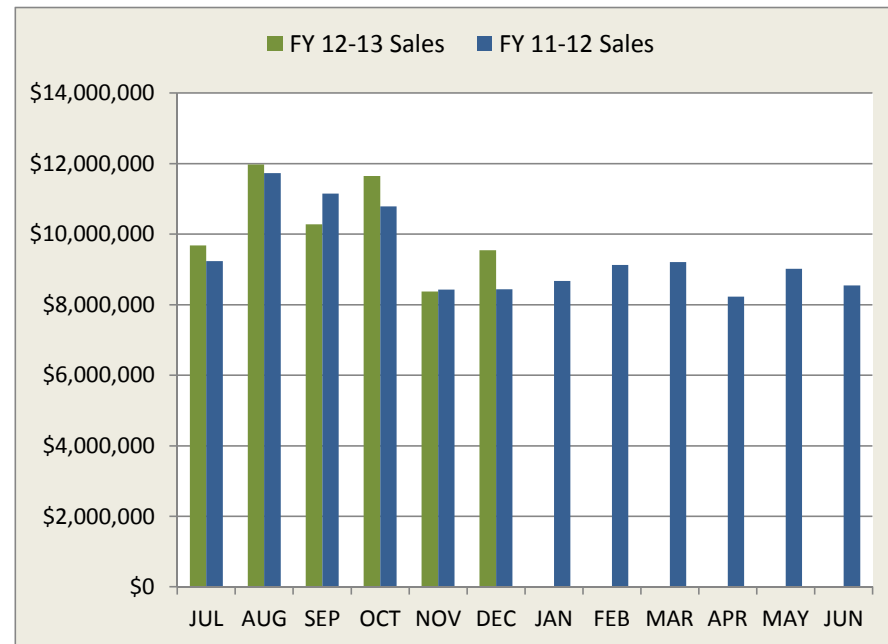


Revenues in the Electric Fund are \$63.7 million, which is ahead of the same period in the previous year and \$10.6 million ahead of expenditures through the sixth month of the fiscal year. Expenditures for this period were higher than the same period last year. Expenditures for July do not include the wholesale power bill, as that is received one month in arrears, and will be credited back against the fund at the end of the fiscal year.

ELECTRIC FUND

KEY ELECTRIC FUND PERFORMANCE INDICATOR

	Electric Sales*		%		Net
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>Budget</u>	<u>Difference</u>
JUL	\$9,680,577		\$9,234,792		\$445,785
AUG	\$11,977,235		\$11,734,395		\$242,840
SEP	\$10,276,443		\$11,145,146		(\$868,703)
OCT	\$11,648,414		\$10,786,513		\$861,901
NOV	\$8,374,939		\$8,423,423		(\$48,484)
DEC	\$9,546,046		\$8,441,232		\$1,104,814
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$61,503,654	51.7%	\$59,765,501	55.1%	\$1,738,153
Projected	\$119,050,232		\$108,380,823		



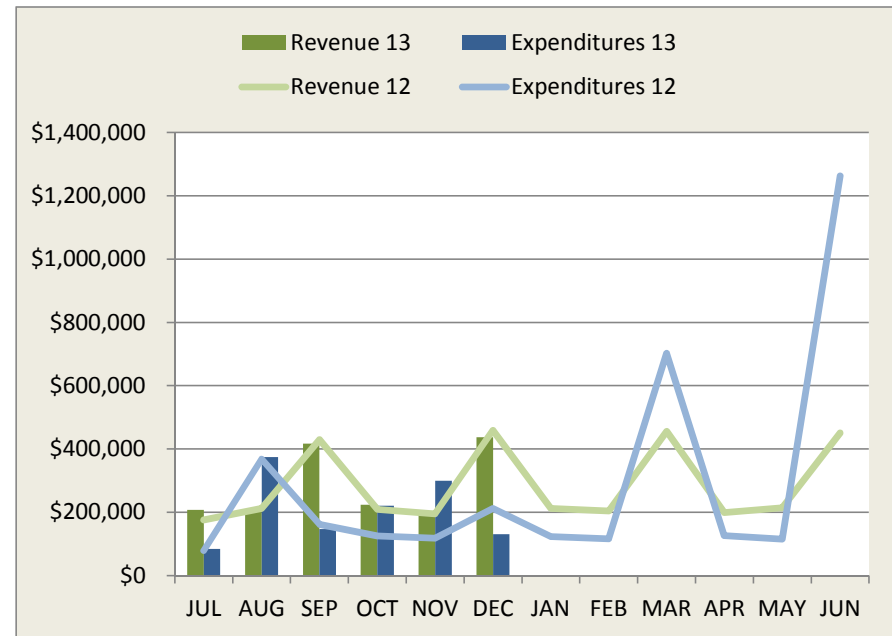
Electric sales are higher than last month and 13.1% above the same period last year. Through this point in the year, sales are \$1.7 million above the same period last year.

*Sales include industrial, commercial and residential service.

STORMWATER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$207,822		\$83,844		\$123,978
AUG	\$207,619		\$374,203		(\$166,584)
SEP	\$416,606		\$147,146		\$269,460
OCT	\$223,070		\$220,475		\$2,595
NOV	\$198,324		\$299,799		(\$101,475)
DEC	\$437,103		\$130,398		\$306,705
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,690,544	51%	\$1,255,865	38%	\$434,679
Budget	\$3,341,039		\$3,341,039		



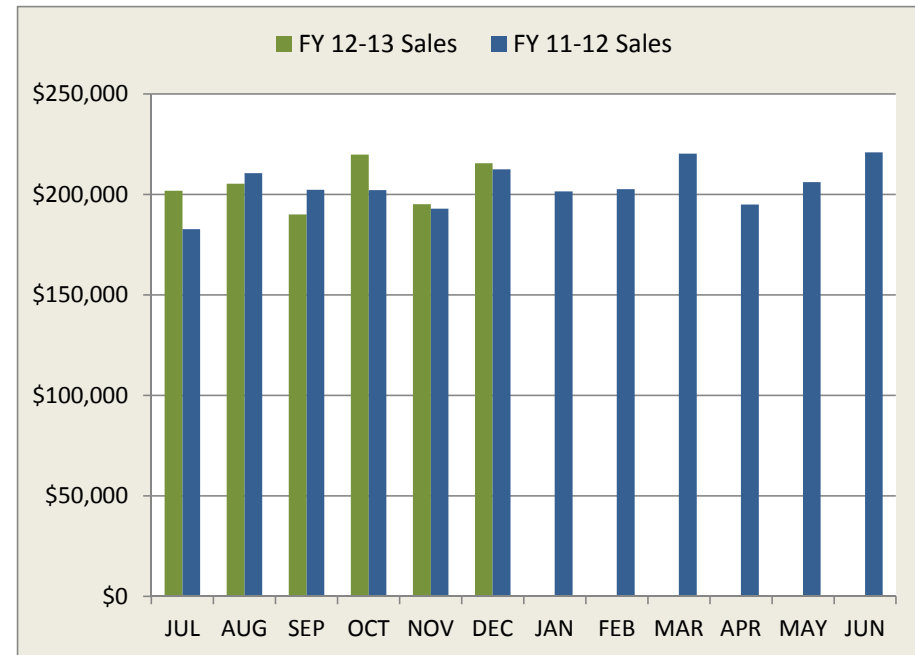
The Stormwater Fund is in a positive position through the sixth month of the fiscal year with revenues being over expenditures by \$434,679. Revenue exceeded expenditures in December by a large percentage mainly stemming from a budgeted quarterly transfer.

STORMWATER FUND

KEY STORMWATER FUND PERFORMANCE INDICATOR

Stormwater Sales

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$201,906		\$182,719		\$19,187
AUG	\$205,420		\$210,683		(\$5,263)
SEP	\$190,142		\$202,282		(\$12,140)
OCT	\$219,919		\$202,175		\$17,744
NOV	\$195,251		\$192,965		\$2,286
DEC	\$215,544		\$212,535		\$3,009
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,228,182	51.1%	\$1,203,359	52.3%	\$24,823
Projected	\$2,404,397		\$2,301,897		



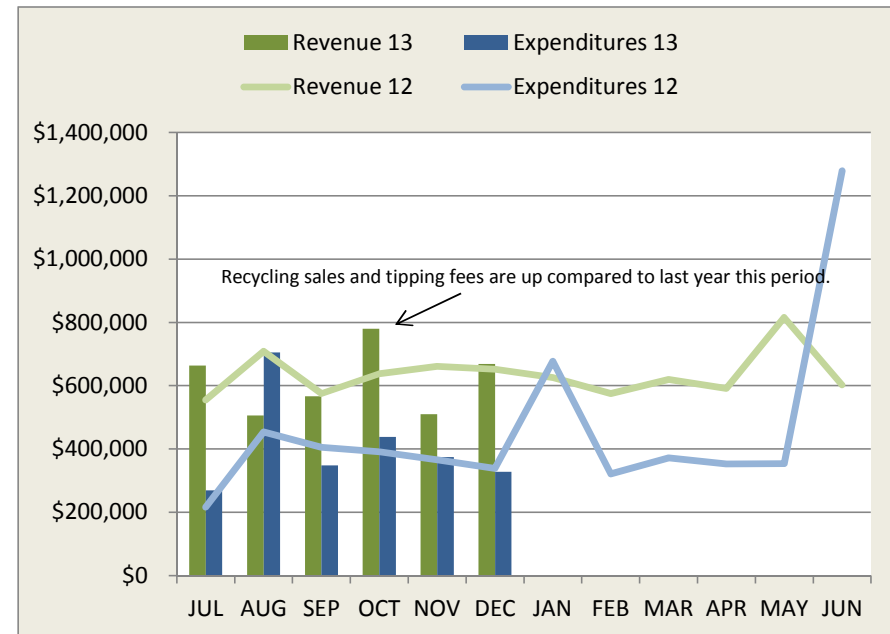
Stormwater sales are slightly ahead through the sixth month of FY 12-13 as compared to the same time period in FY 11-12. For the month they are also ahead by 1.4% as compared to the same month last year. Sales at 51.1% of budget are slightly ahead of target to the budget benchmark of 50% for this point in the year.

LANDFILL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

(Operating expenses exclude capital expenditures and interfund reimbursements)

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$663,005		\$269,482		\$393,523
AUG	\$505,691		\$705,173		(\$199,482)
SEP	\$565,905		\$347,851		\$218,054
OCT	\$779,713		\$438,460		\$341,253
NOV	\$510,154		\$374,685		\$135,469
DEC	\$668,773		\$327,558		\$341,215
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$3,693,241	51%	\$2,463,209	48%	\$1,230,032
Budget	\$7,280,000		\$5,166,609		

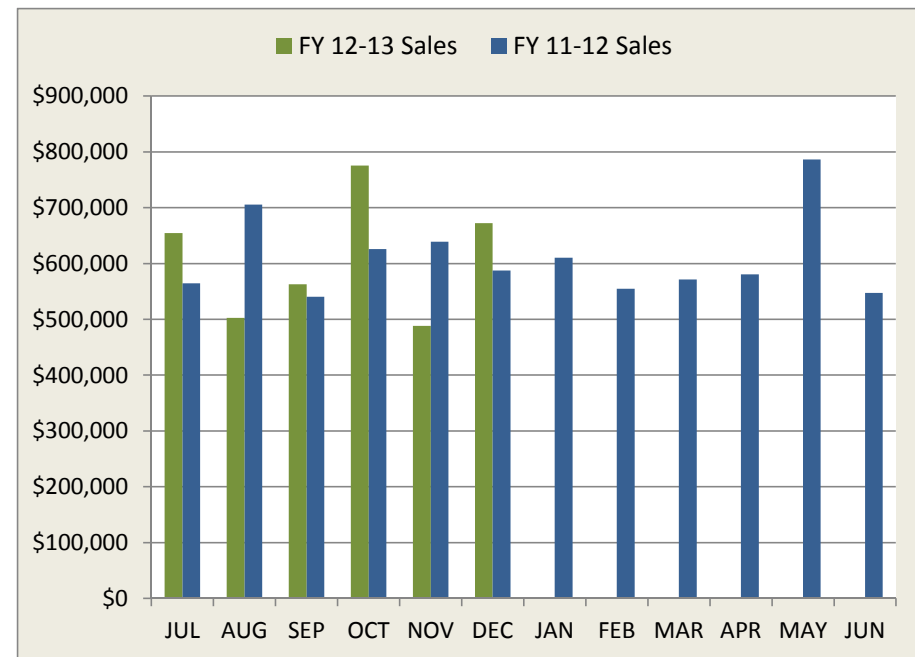


Revenues in the Landfill Fund for the sixth month of FY 12-13 are \$668,773, which is 2.6% above the same period during the previous year. Revenues are 51% of budget, which is slightly ahead of target to the budget benchmark of 50% for this point in the year. Expenditures are just under this benchmark at 48%. Revenues are running ahead of expenditures for the month and year.

LANDFILL FUND

KEY LANDFILL FUND PERFORMANCE INDICATOR

	Landfill Sales				
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$654,578		\$564,587		\$89,991
AUG	\$502,554		\$705,336		(\$202,782)
SEP	\$562,862		\$540,257		\$22,605
OCT	\$775,437		\$626,029		\$149,408
NOV	\$488,263		\$639,061		(\$150,798)
DEC	\$672,139		\$587,191		\$84,948
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$3,655,833	51%	\$3,662,461	56%	(\$6,628)
Projected	\$7,190,000		\$6,495,000		



Landfill sales through December 2012 are 0.18% below the same period in FY 11-12 but are right above budgeted projections. Sales during December as compared to the same month last year were higher by 14.5%. Revenues through this month are only \$6,628 below revenues through the same period last year.