

Financial Report



July 2012

Monthly Financial Report at a Glance

July 2012



	Current Month	Year to Date	Reference
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GENERAL FUND

General Fund Revenues	WARNING	WARNING	Page 2
General Fund Expenditures	WARNING	WARNING	Page 2
Overall Property Tax Revenue	NEGATIVE	NEGATIVE	Page 4
Overall Sales Tax Revenue	POSITIVE	POSITIVE	Page 5
Overall Intergovernmental Revenues	POSITIVE	POSITIVE	Page 6
Overall Licenses and Permits	POSITIVE	POSITIVE	Page 7

ENTERPRISE FUNDS

Water and Sewer Rev vs. Exp	POSITIVE	POSITIVE	Page 8
Water Sales	WARNING	WARNING	Page 9
Electric Fund Rev vs. Exp	POSITIVE	POSITIVE	Page 10
Electric Sales	POSITIVE	POSITIVE	Page 11
Stormwater Rev vs. Exp	POSITIVE	POSITIVE	Page 12
Stormwater Sales	POSITIVE	POSITIVE	Page 13
Landfill Rev vs. Exp	POSITIVE	POSITIVE	Page 14
Landfill Sales	POSITIVE	POSITIVE	Page 15

POSITIVE

= Positive variance or negative variance of less than 2% compared to seasonal trends.

WARNING

= Negative variance of 2% - 10% compared to seasonal trends.

NEGATIVE

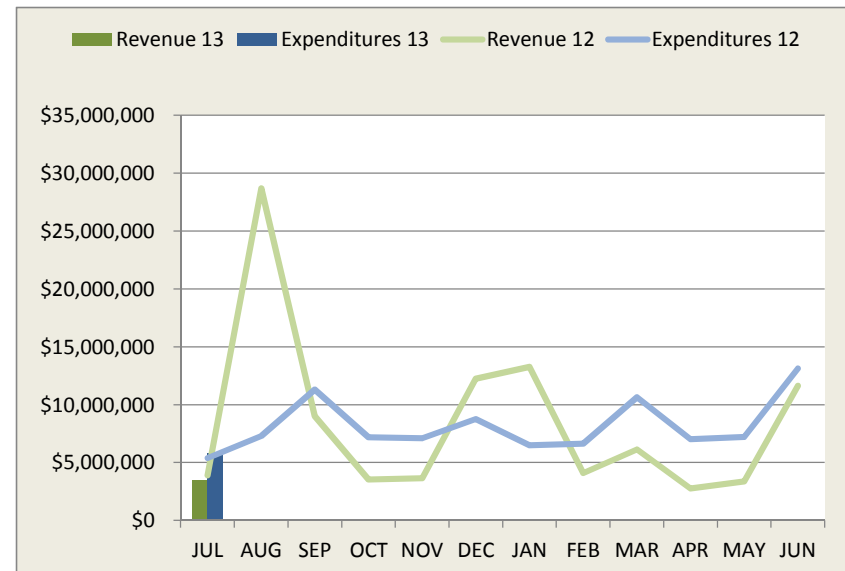
= Negative variance of greater than 10% compared to seasonal trends.

GENERAL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,521,688		\$5,774,764		(\$2,253,076)
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$3,521,688	3%	\$5,774,764	5%	(\$2,253,076)

Budget \$100,684,742 \$105,554,850 \$4,870,108 *
 *reflects appropriated Fund Balance

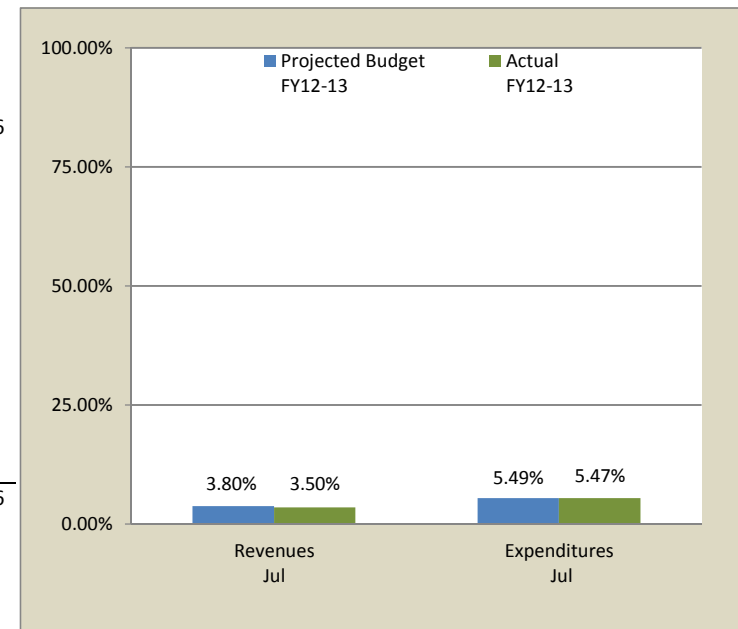


Revenues for the first month of the fiscal year are 9.3% below revenues from the same period last year. Revenues in the General Fund are \$2.3 million below expenditures in the first month of the fiscal year. Expenditures are relatively low at 5% of budget with 8.3% of the fiscal year being completed and revenues are behind the target at 3%.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS

	2012-13 Actual Revenue	2012-13 Budget Revenue	Variance	2012-13 Actual Expenses	2012-13 Budget Expenses	Variance
JUL	\$3,521,688	\$3,823,689	(\$302,001)	\$5,774,764	\$5,790,420	\$15,656
AUG						
SEP						
OCT						
NOV						
DEC						
JAN						
FEB						
MAR						
APR						
MAY						
JUN						
Total	\$3,521,688	\$3,823,689	(\$302,001)	\$5,774,764	\$5,790,420	\$15,656



This chart illustrates the percentage of revenues and expenditures through the first month of fiscal year 2012-13, actuals compared to projected budget. Revenues for July are slightly behind what would be expected for this period, \$302,001 off of projections.

Expenditures are \$15,656 below the projected budget for July

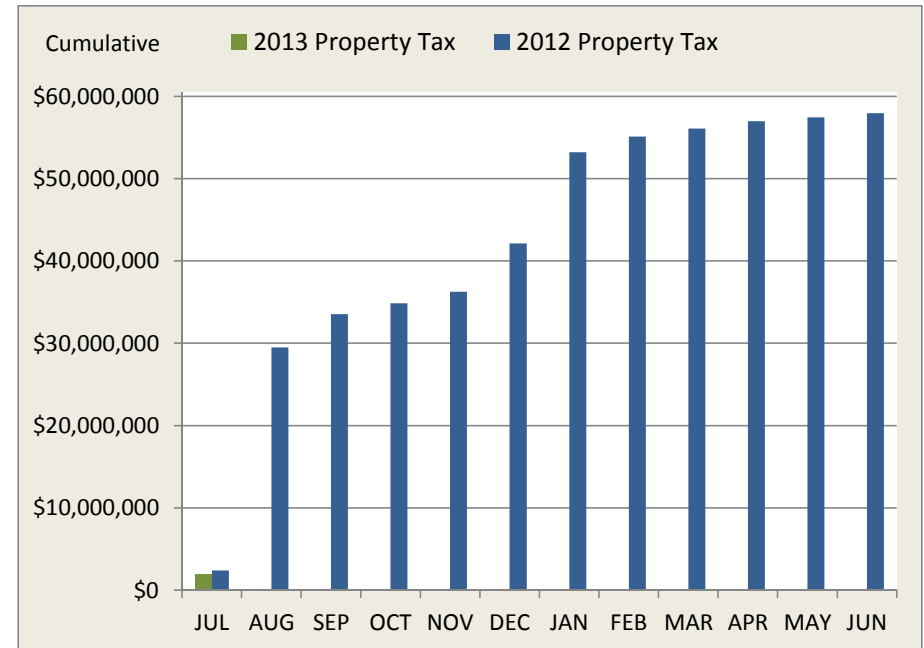
GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- PROPERTY TAX

Property Taxes - Cumulative					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,911,534		\$2,408,542		(\$497,008)
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,911,534	3.3%	\$2,408,542	4.2%	(\$497,008)

Projected \$ 56,266,089

\$57,187,197



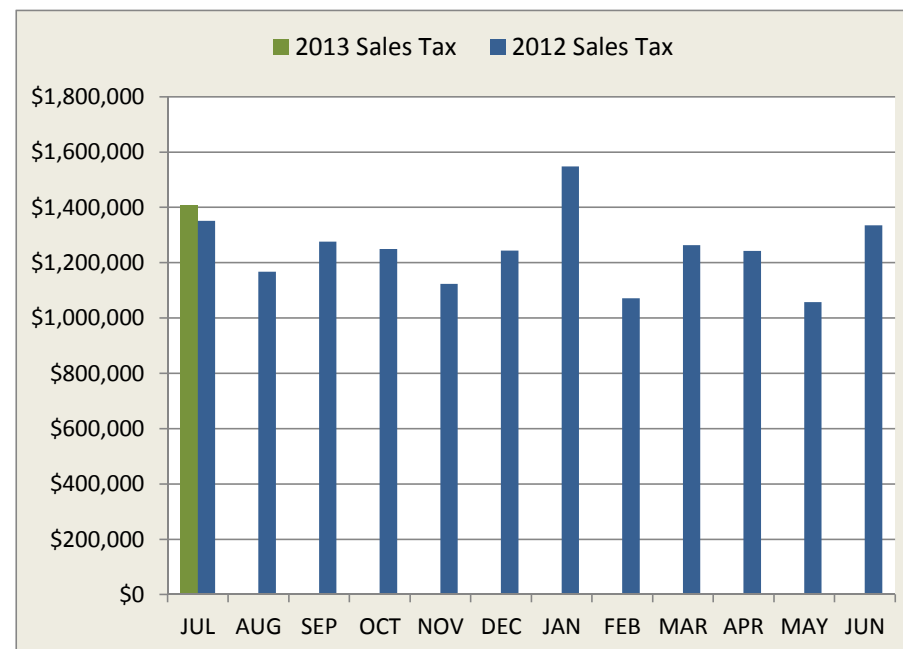
July 2012 property tax receipts were \$1,911,534 which reflects a decrease of 20.6% over July 2011. In the first month, \$497,008 less property taxes have been received as compared to the same period last fiscal year.

Historically, 4 months of the fiscal year reflect the greatest property tax receipts – August and September and then December and January.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- SALES TAX

	Sales Taxes				
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,407,901		\$1,351,109		\$56,792
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,407,901	9.1%	\$1,351,109	9.4%	\$56,792
Projected	\$15,500,000		\$14,388,815		



Sales taxes are collected by the State of North Carolina and distributed monthly. The receipts received for July were received in September because tax distributions run on a 2 month delay (i.e. August receipts are distributed in October). The receipts for July sales tax distributions were above the same month in the prior year.

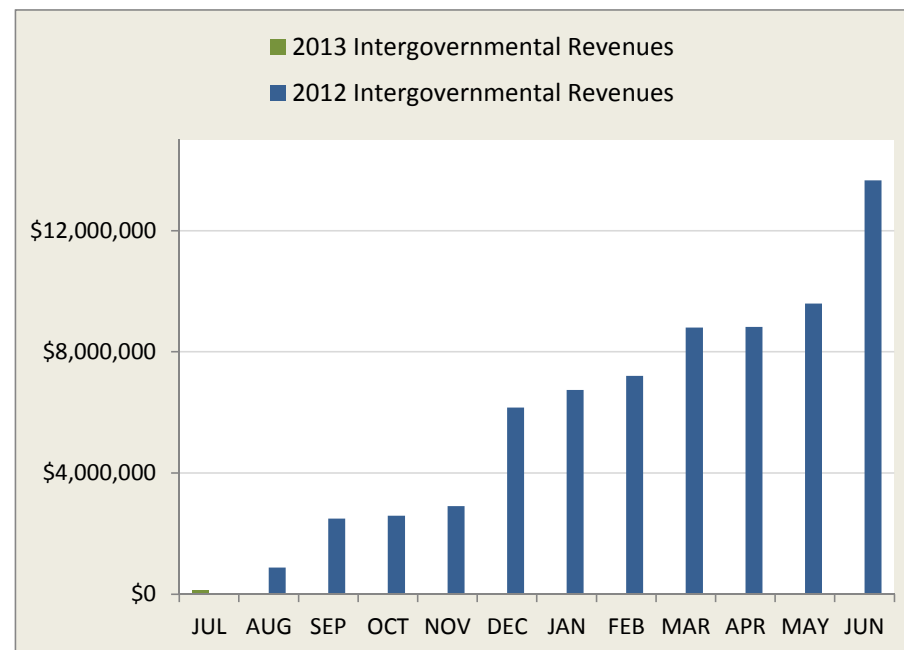
Receipts in the first month of the fiscal year are 4.2% ahead of last July.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- INTERGOVERNMENTAL REVENUES

Intergovernmental Revenues - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$139,240		\$42,845		\$96,395
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$139,240	1.0%	\$42,845	0.3%	\$96,395
Projected	\$13,822,207		\$13,523,942		



Intergovernmental revenues are those received by the City but collected by another governmental entity. Some of the major revenues include Powell Bill Highway Funds, Beer and Wine Tax, ABC Mixed Beverage Tax, Hold Harmless Reimbursement, and Utility Franchise Taxes received from the State of North Carolina. Many revenue sources are distributed on a quarterly, semi-annual, or annual basis.

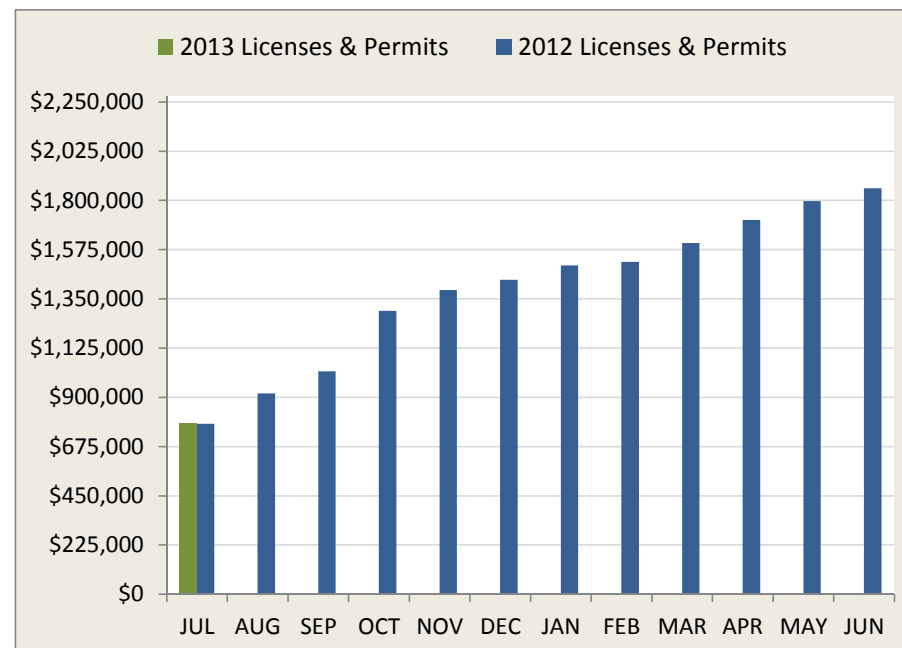
In July these revenues are 225% ahead of the last fiscal year at the same point. The State of North Carolina changed the Powell Bill distribution from an annual September distribution to a semi-annual reimbursement for half of the funds due to the City. Therefore, no payments have been received at this point in the year resulting in this revenue source being only 1% of budget.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- LICENSES & PERMITS

Licenses and Permits - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$783,893		\$779,484		\$4,409
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$783,893	43.9%	\$779,484	43.2%	\$4,409
Projected	\$1,784,800		\$1,804,900		



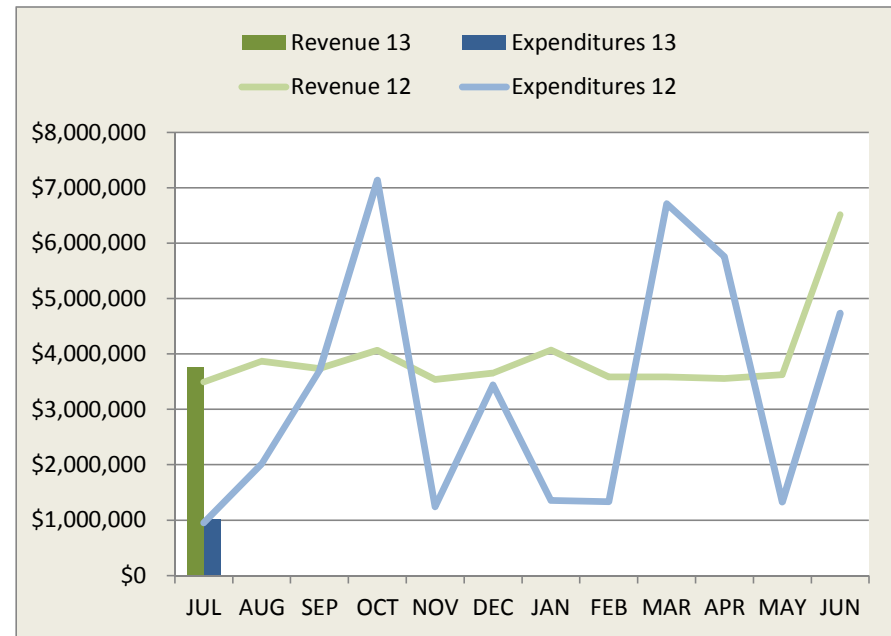
Licenses and Permits consist primarily of business license fees and building permits. Receipts in July are ahead of the same period last year by just 0.6%. Business license fees are based on business sales receipts which can be indicative of the local economic climate.

Compared to budget, the licenses and permits category is 43.9% of the anticipated budget as compared to 43.2% for the same period in 2011-12.

WATER AND SEWER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$3,771,048		\$1,012,850		\$2,758,198
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$3,771,048	8%	\$1,012,850	2%	\$2,758,198
Budget	\$45,684,224		\$45,684,224		



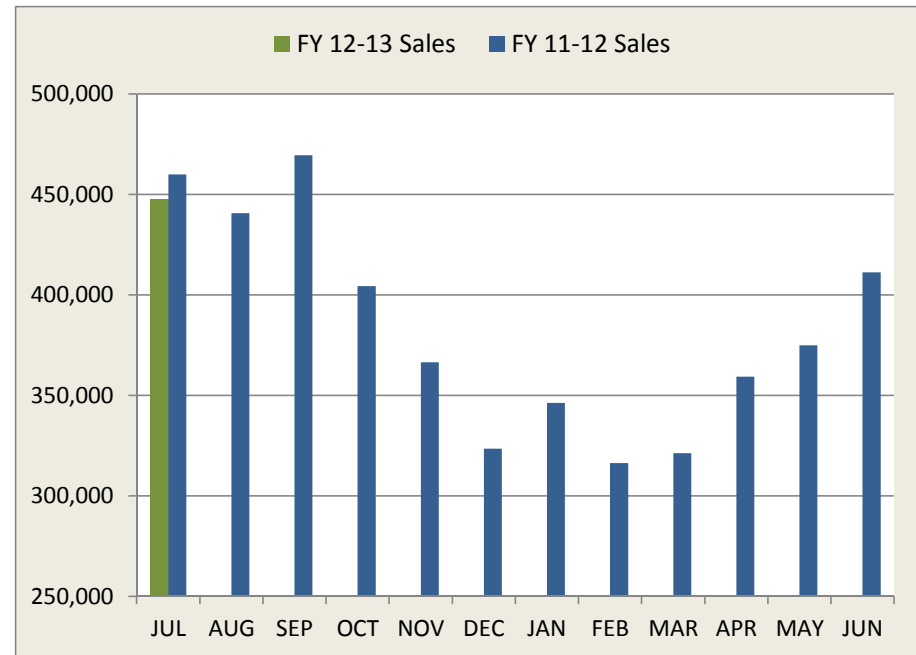
Revenues in the Water and Sewer Fund are \$2.8 million above expenditures in the first month of the fiscal year. Revenues are 8.3% of budget, which is exactly on the target of 8.3%; expenditures are at 2%, which is well below the benchmark.

WATER AND SEWER FUND

KEY WATER AND SEWER PERFORMANCE INDICATOR

Unit Water Sales*

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	447,586		459,969		(12,383)
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	447,586	9.5%	459,969	9.8%	(12,383)
Projected	4,725,000		4,680,000		



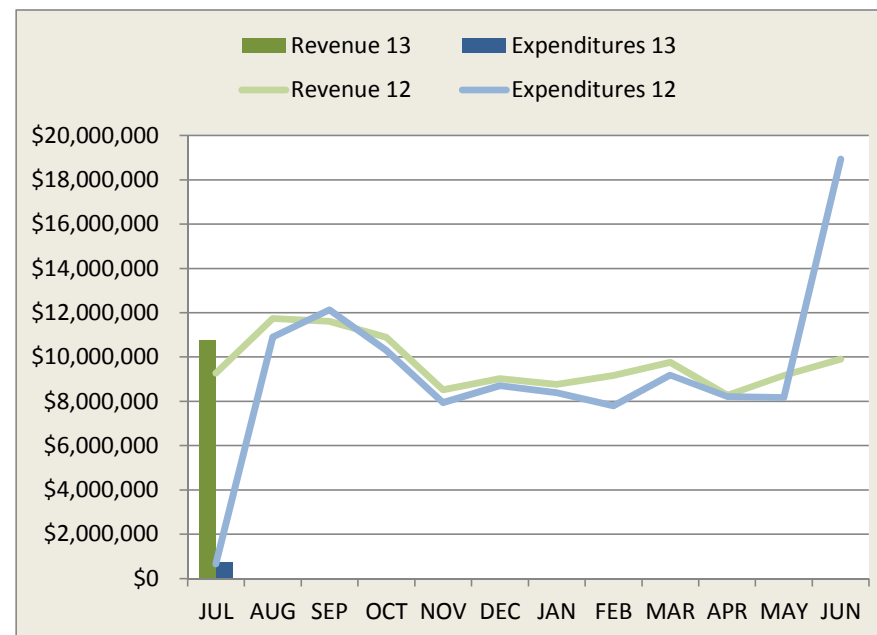
Water sales are 2.7% lower in the first month of FY 12-13 as compared to the same time period in FY 11-12. This decline is concerning as numbers were down last year as well. Therefore, this revenue source is still off of a positive growth trend.

*Water sales are reported in units. Each unit represents 748 gallons of water use.

ELECTRIC FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$10,778,323		\$746,653		\$10,031,670
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$10,778,323	9%	\$746,653	1%	\$10,031,670
Budget	\$122,136,686		\$123,242,833		

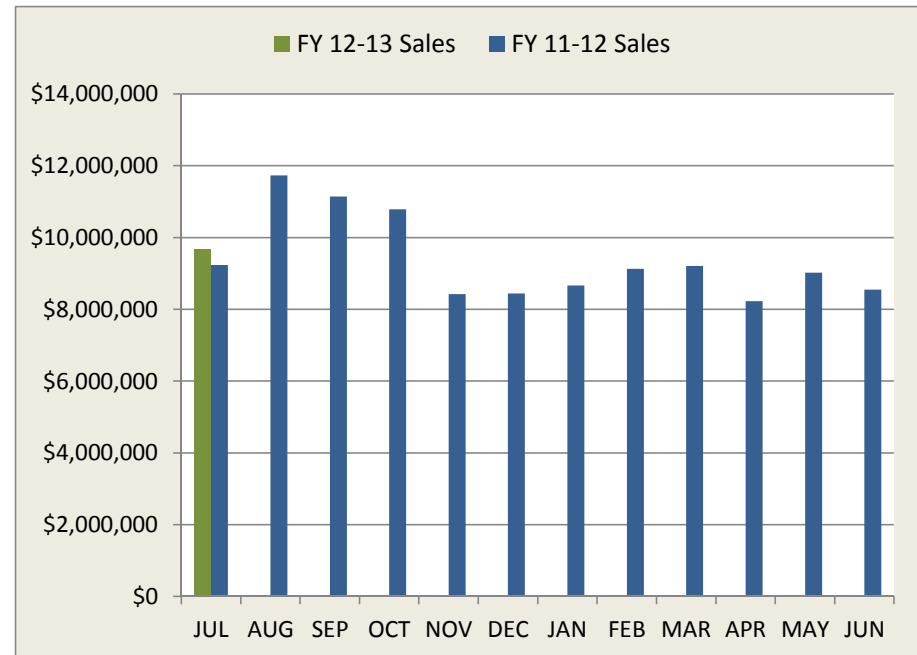


Revenues in the Electric Fund are \$10.8 million which is well ahead of the same period in the previous year and \$10.0 million ahead of expenditures in the first month of the fiscal year. Expenditures for this period were higher than the same period last year. Expenditures for July do not include the wholesale power bill as that is received one month in arrears and will be credited back against the fund at the end of the fiscal year.

ELECTRIC FUND

KEY ELECTRIC FUND PERFORMANCE INDICATOR

	Electric Sales*				
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$9,680,577		\$9,234,792		\$445,785
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$9,680,577	8.1%	\$9,234,792	8.5%	\$445,785
Projected	\$119,050,232		\$108,380,823		



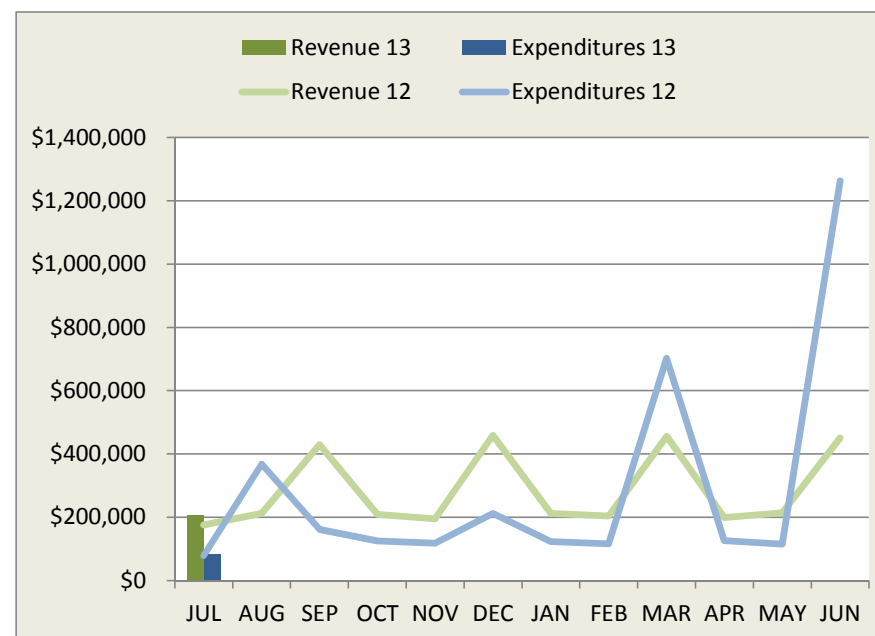
Electric sales are slightly higher than the same period from last year. In July, sales are \$445,785 above the same period last year.

* Charges for service include industrial, commercial and residential service.

STORM WATER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$207,822		\$83,844		\$123,978
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$207,822	6%	\$83,844	3%	\$123,978
Budget	\$3,341,039		\$3,341,039		

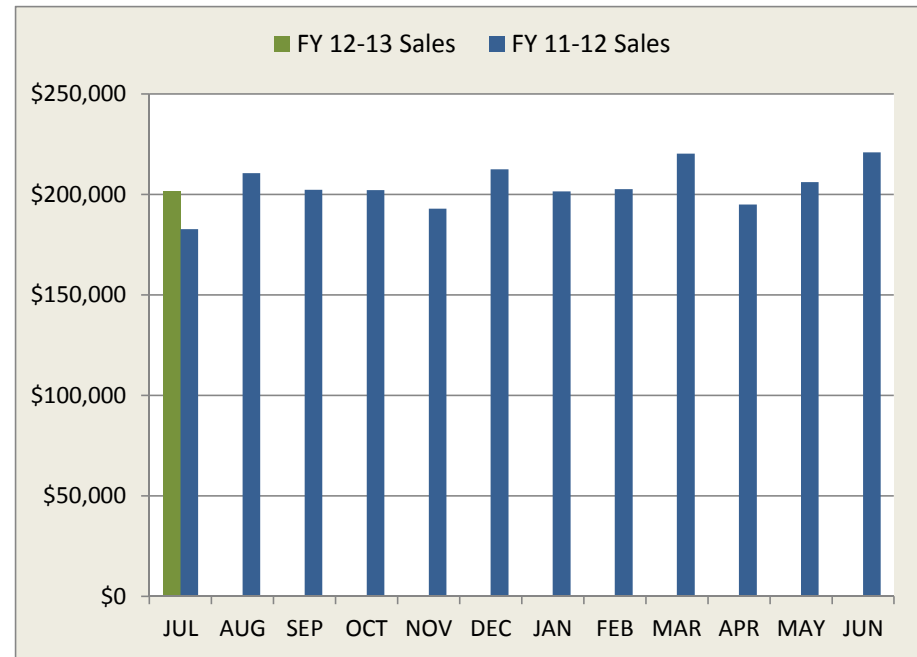


The Storm Water Fund is in a positive position in the first month of the fiscal year with revenues over expenditures by \$123,978. Funds are being raised and maintained to support major storm water capital projects both later this year and in the future.

STORM WATER FUND

KEY STORM WATER FUND PERFORMANCE INDICATOR

Storm Water Sales					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$201,906		\$182,719		\$19,187
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$201,906	8.4%	\$182,719	7.9%	\$19,187
Projected	\$2,404,397		\$2,301,897		

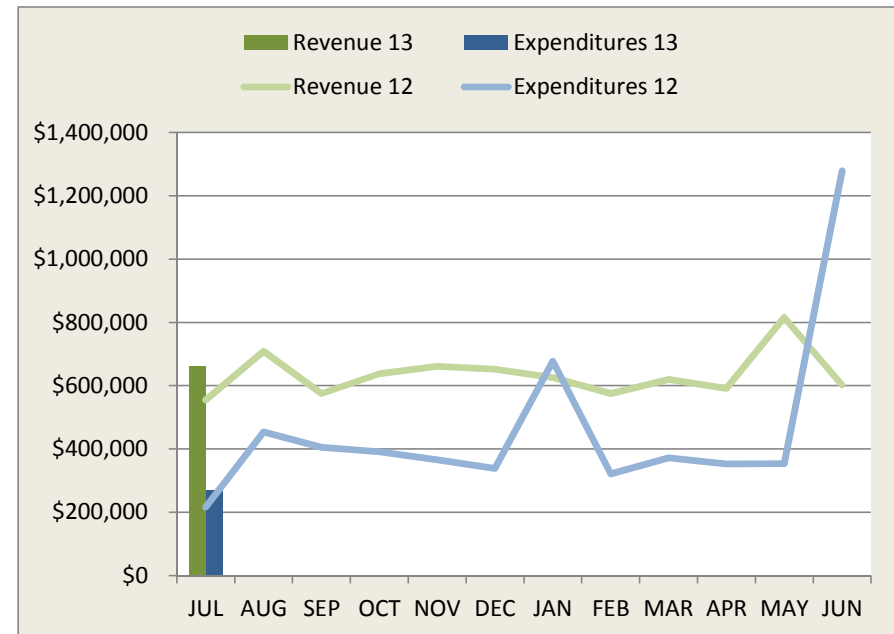


Storm Water sales are ahead of the first period in FY 11-12 by \$19,187. Charges for services at 8.4% of budget are just ahead of the budget benchmark of 8.3% for this point in the year.

LANDFILL FUND

FY 2012-13 REVENUE vs. EXPENDITURES (Operating expenses exclude capital expenditures)

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$663,005		\$269,482		\$393,523
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$663,005	9%	\$269,482	5%	\$393,523
Budget	\$7,280,000		\$5,166,609		

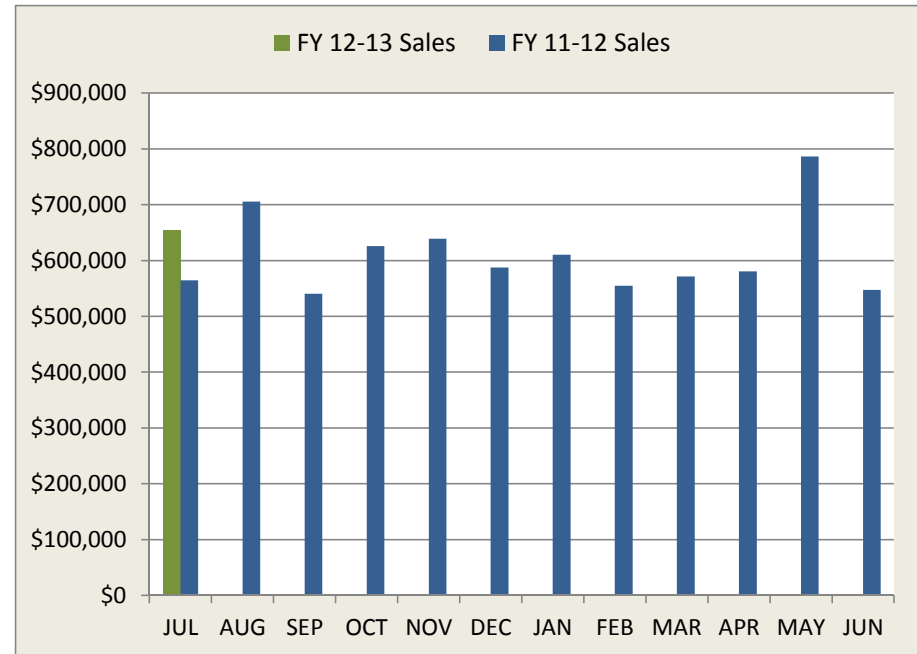


Revenues in the Landfill Fund for the first month of FY 12-13 are \$663,005 which is 19.6% above the same period during the previous year. Revenues are 9% of budget which is above the budget benchmark of 8.3% for this point in the year. Expenditures are below this benchmark at 5%. Revenues are running well ahead of expenditures at this period by \$393,523.

LANDFILL FUND

KEY LANDFILL FUND PERFORMANCE INDICATOR

	Landfill Sales				
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$654,578		\$564,587		\$89,991
AUG					
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$654,578	9.1%	\$564,587	8.7%	\$89,991
Projected	\$7,190,000		\$6,495,000		



Landfill sales in July 2012 are 15.9% above the same period in FY 11-12 and are slightly above budgeted projections.