

Financial Report



June 2013

Monthly Financial Report at a Glance

June 2013



	Current Month	Year to Date	Reference
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GENERAL FUND

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General Fund Expenditures	WARNING	WARNING	Page 2
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ENTERPRISE FUNDS

Water and Sewer Rev vs. Exp	POSITIVE	POSITIVE	Page 8
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POSITIVE

= Positive variance or negative variance of less than 2% compared to seasonal trends.

WARNING

= Negative variance of 2% - 10% compared to seasonal trends.

NEGATIVE

= Negative variance of greater than 10% compared to seasonal trends.

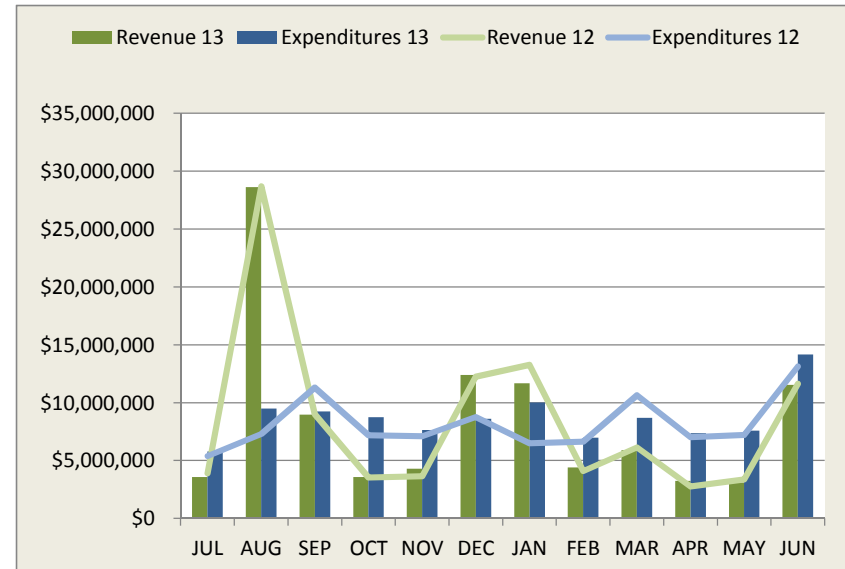
GENERAL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,558,895		\$5,774,764		(\$2,215,869)
AUG	\$28,625,491		\$9,490,029		\$19,135,462
SEP	\$8,961,325		\$9,227,908		(\$266,583)
OCT	\$3,559,363		\$8,730,797		(\$5,171,434)
NOV	\$4,278,501		\$7,625,955		(\$3,347,454)
DEC	\$12,379,515		\$8,607,610		\$3,771,905
JAN	\$11,674,089		\$10,010,695		\$1,663,394
FEB	\$4,389,167		\$6,973,297		(\$2,584,130)
MAR	\$5,885,340		\$8,679,641		(\$2,794,301)
APR	\$3,248,594		\$7,358,535		(\$4,109,941)
MAY	\$3,108,468		\$7,576,451		(\$4,467,983)
JUN	\$11,534,964		\$14,155,532		(\$2,620,568)
TOTAL	\$101,203,712	101%	\$104,211,214	99%	(\$3,007,502)

Budget \$100,684,742 \$105,554,850 \$4,870,108 *

*reflects appropriated Fund Balance

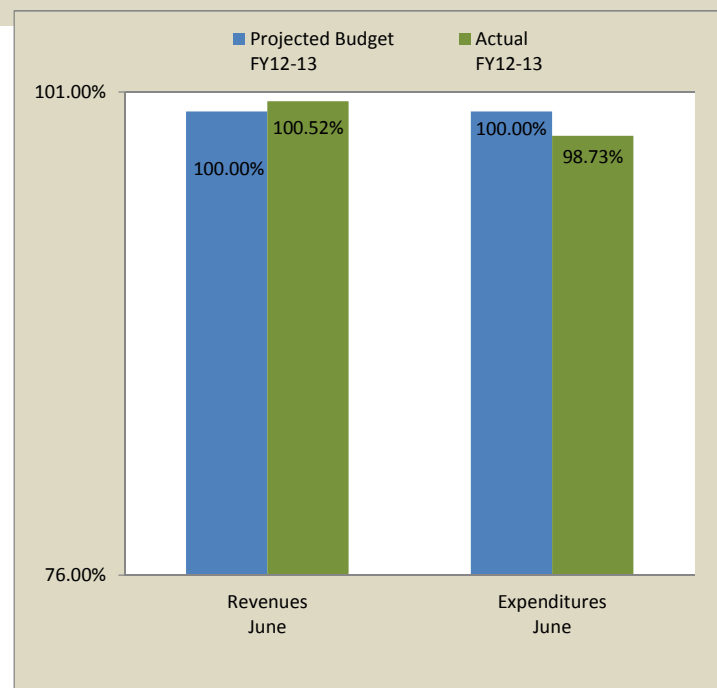


Revenues for entire fiscal year are \$1,050,870 behind revenues from the same period last year. However, revenues in the General Fund are \$3,007,502 behind expenditures through the end of the fiscal year and for the month, behind by \$2.6 million. Expenditures are slightly below projections at 99% of budget with 100% of the fiscal year being completed and revenues are ahead of the target at 101%.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS

	2012-13 Actual Revenue	2012-13 Budget Revenue	Variance	2012-13 Actual Expenses	2012-13 Budget Expenses	Variance
JUL	\$3,558,895	\$3,823,689	(\$264,795)	\$5,774,764	\$5,790,420	\$15,656
AUG	\$28,625,491	\$28,251,166	\$374,324	\$9,490,029	\$7,842,266	(\$1,647,763)
SEP	\$8,961,325	\$8,877,828	\$83,497	\$9,227,908	\$12,158,661	\$2,930,753
OCT	\$3,559,363	\$3,474,266	\$85,097	\$8,730,797	\$7,731,915	(\$998,882)
NOV	\$4,278,501	\$3,595,135	\$683,366	\$7,625,955	\$7,630,414	\$4,459
DEC	\$12,379,515	\$12,061,869	\$317,646	\$8,607,610	\$9,415,583	\$807,973
JAN	\$11,674,089	\$13,055,421	(\$1,381,332)	\$10,010,695	\$6,989,349	(\$3,021,346)
FEB	\$4,389,167	\$4,026,713	\$362,454	\$6,973,297	\$7,136,781	\$163,484
MAR	\$5,885,340	\$6,042,919	(\$157,579)	\$8,679,641	\$11,434,578	\$2,754,937
APR	\$3,248,594	\$2,704,464	\$544,130	\$7,358,535	\$7,550,581	\$192,046
MAY	\$3,108,468	\$3,314,331	(\$205,863)	\$7,576,451	\$7,746,384	\$169,933
JUN	\$11,534,964	\$11,456,941	\$78,023	\$14,155,532	\$14,127,918	(\$27,614)
Total	\$101,203,712	\$100,684,742	\$518,970	\$104,211,214	\$105,554,850	\$1,343,636



This chart illustrates the percentage of revenues and expenditures through the entire fiscal year 2012-13, actuals compared to projected budget. Revenues for June are ahead of expectations for this period, and for the year are \$518,970 ahead of expectations.

Expenditures are behind the projected budget for June. For the year expenditures are now \$1.3 million behind projected budget.

GENERAL FUND

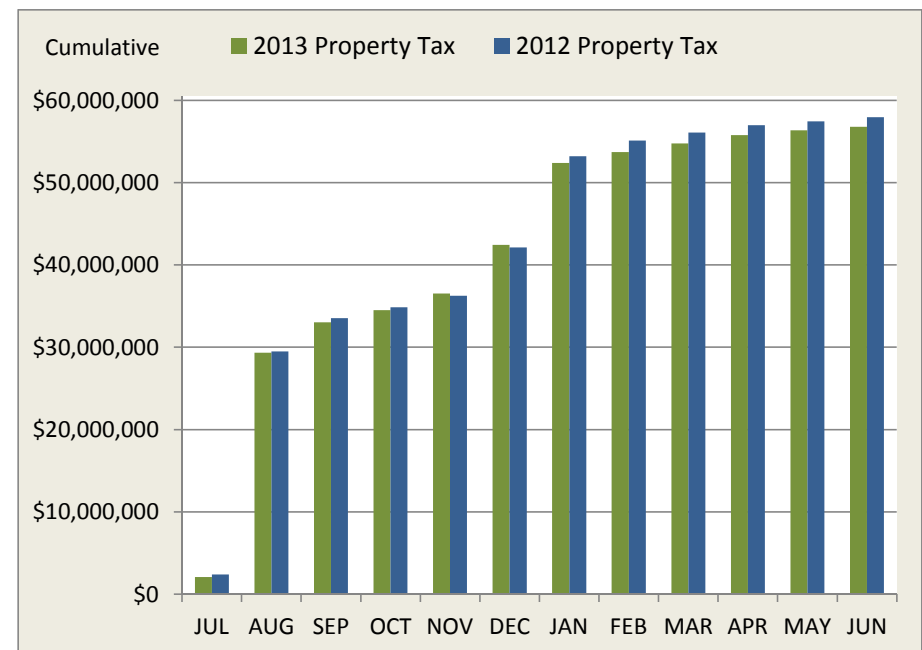
KEY GENERAL FUND PERFORMANCE INDICATORS -- PROPERTY TAX

Property Taxes - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$2,103,224		\$2,408,542		(\$305,318)
AUG	\$27,219,562		\$27,101,420		\$118,142
SEP	\$3,699,086		\$4,040,012		(\$340,926)
OCT	\$1,472,643		\$1,322,431		\$150,212
NOV	\$2,034,222		\$1,387,305		\$646,917
DEC	\$5,908,593		\$5,884,680		\$23,913
JAN	\$9,951,960		\$11,043,289		(\$1,091,329)
FEB	\$1,309,358		\$1,900,847		(\$591,489)
MAR	\$1,040,781		\$977,686		\$63,095
APR	\$1,010,036		\$886,545		\$123,491
MAY	\$605,979		\$498,008		\$107,971
JUN	\$406,744		\$496,242		(\$89,498)
TOTAL	\$56,762,188	100.9%	\$57,947,007	101.3%	(\$1,184,819)

Projected \$ 56,266,089

\$57,187,197



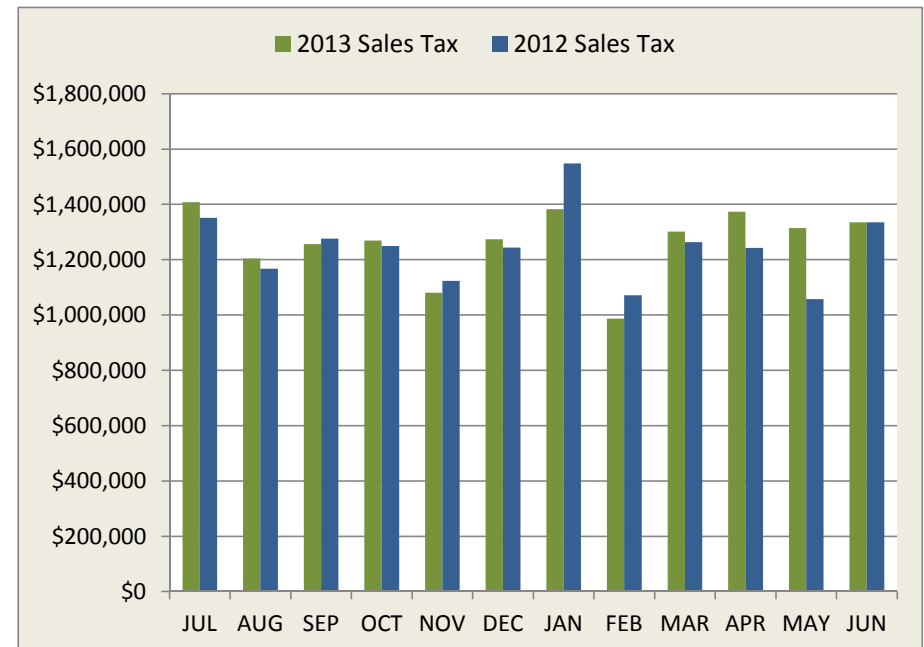
June 2013 property tax receipts were \$406,744, which reflects a decrease of 18.04% over June 2012. For the fiscal year, \$1.2 million less cumulative property taxes have been received as compared to the same period last fiscal year. With the lower tax base and an adopted property tax rate that is lower than the revenue neutral rate, property tax was budgeted with the expectation of coming in about \$921,000 below budget.

Historically, 4 months of the fiscal year reflect the greatest property tax receipts – August and September and then December and January.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- SALES TAX

Sales Taxes					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,407,901		\$1,351,109		\$56,792
AUG	\$1,204,429		\$1,167,278		\$37,151
SEP	\$1,255,859		\$1,276,652		(\$20,793)
OCT	\$1,268,913		\$1,249,044		\$19,869
NOV	\$1,080,452		\$1,123,610		(\$43,158)
DEC	\$1,274,360		\$1,244,243		\$30,117
JAN	\$1,382,171		\$1,548,548		(\$166,377)
FEB	\$986,850		\$1,071,658		(\$84,808)
MAR	\$1,301,601		\$1,263,637		\$37,964
APR	\$1,373,332		\$1,242,925		\$130,407
MAY	\$1,313,836		\$1,056,913		\$256,923
JUN	\$1,335,416		\$1,334,883		\$533
TOTAL	\$15,185,120	98.0%	\$14,930,500	103.8%	\$254,620
Projected	\$15,500,000		\$14,388,815		



Sales taxes are collected by the State of North Carolina and distributed monthly. The receipts received for May came in July because tax distributions run on a 2-month delay (i.e. August receipts are distributed in October). June sales tax distributions were ahead of the same month in the prior year. This revenue stream has been fluctuating so far this fiscal year but finished the year on an upswing.

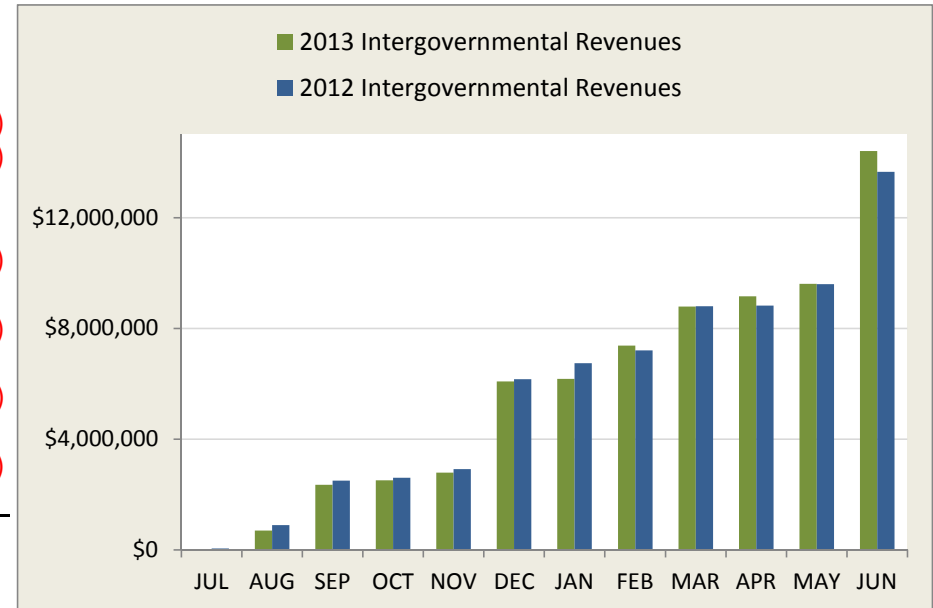
Receipts through the end of the fiscal year are 1.7% ahead of the same period last year, which is again a slight improvement from last month.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- INTERGOVERNMENTAL REVENUES

Intergovernmental Revenues - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$29,584		\$42,845		(\$13,261)
AUG	\$659,969		\$844,228		(\$184,259)
SEP	\$1,653,402		\$1,609,559		\$43,843
OCT	\$171,283		\$102,676		\$68,607
NOV	\$274,485		\$312,491		(\$38,006)
DEC	\$3,293,603		\$3,252,511		\$41,092
JAN	\$95,336		\$577,634		(\$482,298)
FEB	\$1,198,320		\$465,661		\$732,659
MAR	\$1,416,111		\$1,592,619		(\$176,508)
APR	\$364,416		\$20,013		\$344,403
MAY	\$448,604		\$778,082		(\$329,478)
JUN	\$4,806,151		\$4,056,826		\$749,325
TOTAL	\$14,411,264	106.1%	\$13,655,145	101.0%	\$756,119
Projected	\$13,585,092		\$13,523,942		



Intergovernmental revenues are those received by the City but collected by another governmental entity. Some major revenues include Powell Bill Highway Funds, Beer and Wine Tax, ABC Mixed Beverage Tax, Hold Harmless Reimbursement, and Utility Franchise Taxes received from the State of North Carolina.

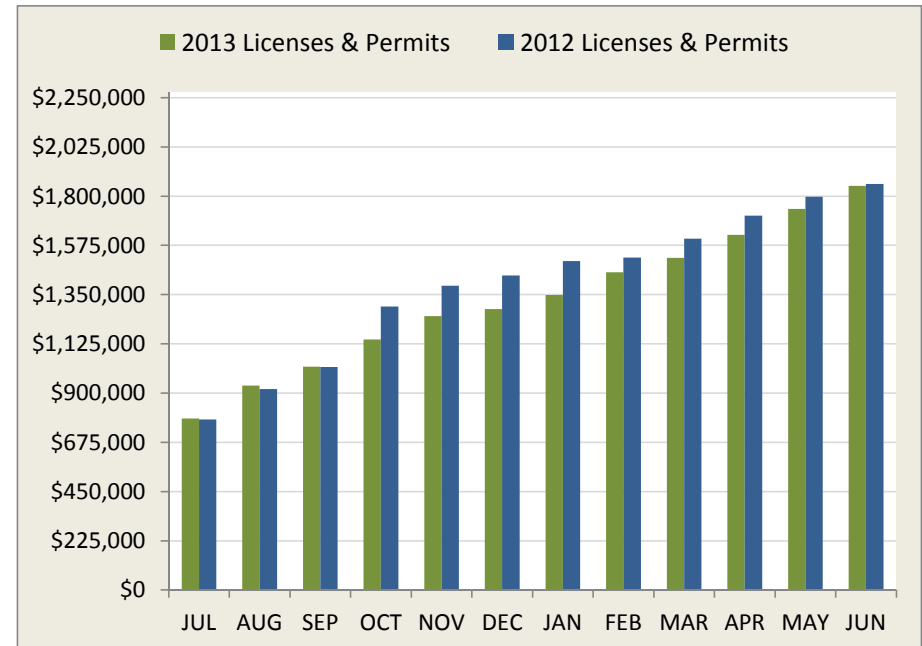
Through the end of the fiscal year these revenues are ahead of last fiscal year at the same point. With both Powell Bill payments having been received, intergovernmental revenues are now 106.1% of budget, well above the target of 100%, and last year's 101.0%.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- LICENSES & PERMITS

Licenses and Permits - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$783,893		\$779,484		\$4,409
AUG	\$150,479		\$138,044		\$12,435
SEP	\$85,759		\$101,318		(\$15,559)
OCT	\$124,316		\$276,187		(\$151,871)
NOV	\$107,007		\$95,868		\$11,139
DEC	\$32,553		\$46,877		(\$14,324)
JAN	\$64,266		\$66,036		(\$1,770)
FEB	\$103,427		\$15,599		\$87,828
MAR	\$66,600		\$86,625		(\$20,025)
APR	\$105,130		\$104,504		\$626
MAY	\$117,885		\$87,211		\$30,674
JUN	\$104,891		\$58,036		\$46,855
TOTAL	\$1,846,206	103.4%	\$1,855,789	102.8%	(\$9,583)
Projected	\$1,784,800		\$1,804,900		



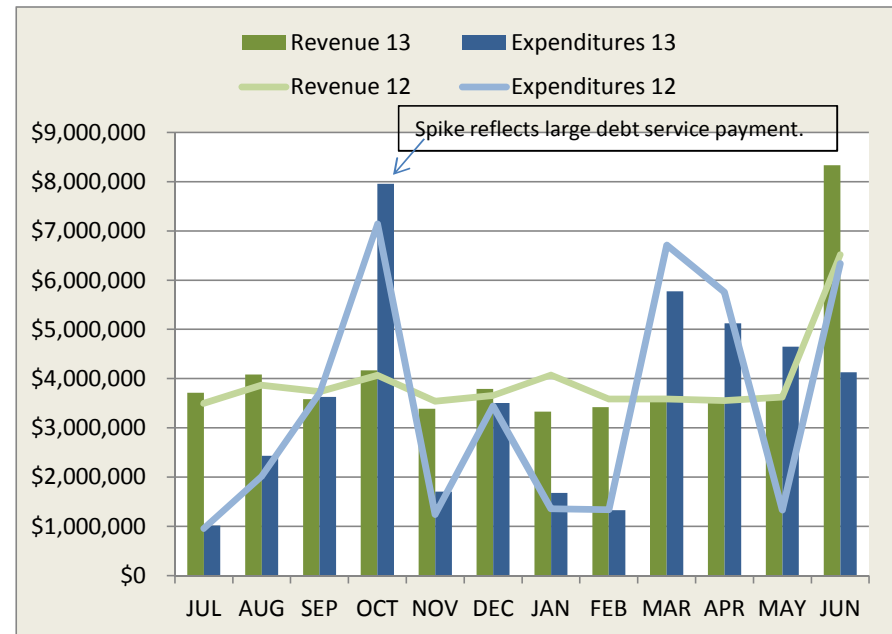
Licenses and Permits consist primarily of business license fees and building permits. Receipts through the end of the fiscal year are now slightly behind of the same period last year by 0.52%.

Compared to budget, the licenses and permits category is 103.4% of the anticipated budget as compared to 102.8% for the same period in 2011-12.

WATER AND SEWER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	<u>Net Difference</u>
JUL	\$3,714,918		\$1,012,850		\$2,702,068
AUG	\$4,082,577		\$2,430,880		\$1,651,697
SEP	\$3,583,029		\$3,625,795		(\$42,766)
OCT	\$4,167,805		\$7,958,947		(\$3,791,142)
NOV	\$3,388,007		\$1,701,057		\$1,686,950
DEC	\$3,790,264		\$3,507,512		\$282,752
JAN	\$3,327,875		\$1,674,904		\$1,652,971
FEB	\$3,417,528		\$1,324,757		\$2,092,771
MAR	\$3,648,672		\$5,776,454		(\$2,127,782)
APR	\$3,544,562		\$5,126,459		(\$1,581,897)
MAY	\$3,634,927		\$4,647,976		(\$1,013,049)
JUN	\$8,336,409		\$4,126,049		\$4,210,360
TOTAL	\$48,636,573	106%	\$42,913,640	94%	\$5,722,933
Budget	\$45,684,224		\$45,684,224		



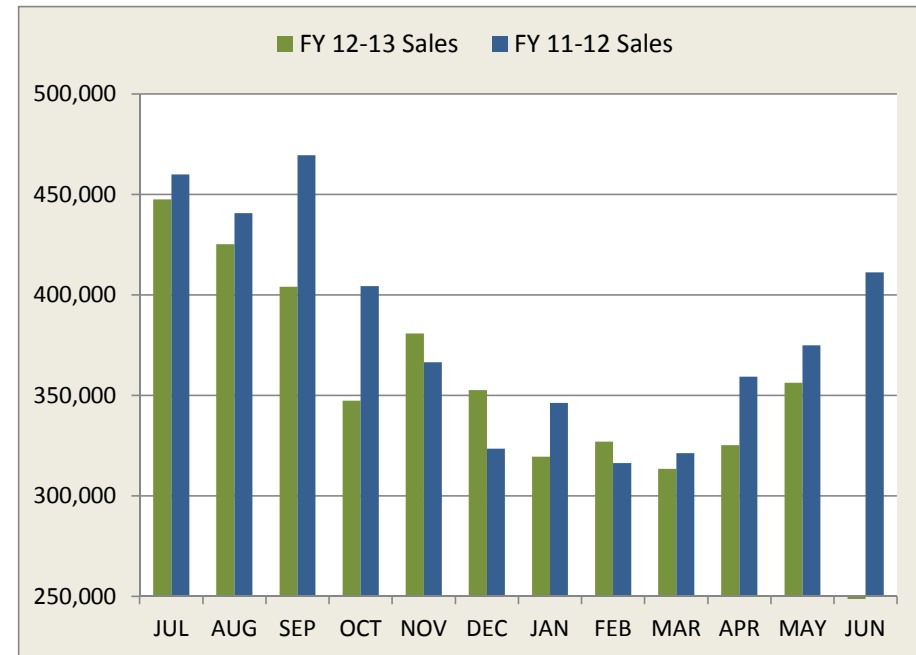
Revenues in the Water and Sewer Fund are \$4.2 million ahead of expenditures in the last month of the fiscal year. Revenues are at 106% of budget, which is above the target of 100%; expenditures are at 94%, which is also below the target. For the year expenditures are \$5.7 million ahead of revenues.

WATER AND SEWER FUND

KEY WATER AND SEWER PERFORMANCE INDICATOR

Unit Water Sales*

	2012-13	% of Budget	2011-12	% of Budget	Net Difference
JUL	447,586		459,969		(12,383)
AUG	425,311		440,780		(15,469)
SEP	404,137		469,473		(65,336)
OCT	347,350		404,414		(57,064)
NOV	380,887		366,456		14,431
DEC	352,662		323,466		29,196
JAN	319,615		346,377		(26,762)
FEB	327,101		316,304		10,797
MAR	313,509		321,375		(7,866)
APR	325,251		359,361		(34,110)
MAY	356,351		374,956		(18,605)
JUN	NA		411,245		NA
TOTAL	3,999,760	84.7%	4,594,176	98.2%	(183,171)
Projected	4,725,000		4,680,000		

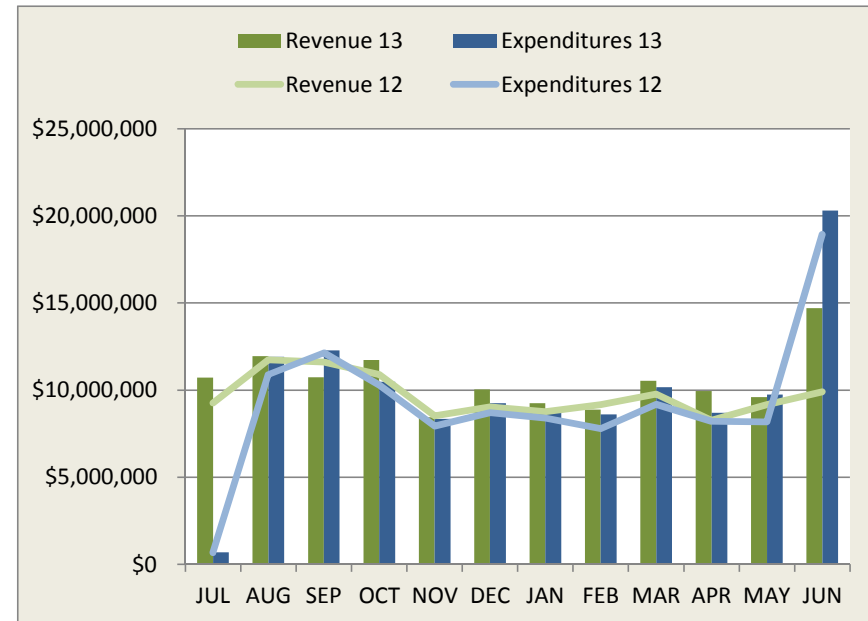


A new software system was installed mid-June so Water Sales numbers are not available for the last month. In May, water sales decreased by 5.0% from the same month last year largely because the trend of wet weather continued. Generally this measure has been trending negatively and sales are down by 4.4% through the eleventh month. Sales are behind budget at 84.7% with 92% of the year completed. Because this metric is below the figures from last year, it will warrant continued monitoring.

ELECTRIC FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$10,712,234		\$695,649		\$10,016,585
AUG	\$11,939,737		\$11,911,738		\$27,999
SEP	\$10,735,096		\$12,287,803		(\$1,552,707)
OCT	\$11,736,900		\$10,473,886		\$1,263,014
NOV	\$8,443,219		\$8,352,201		\$91,018
DEC	\$10,033,445		\$9,252,368		\$781,077
JAN	\$9,242,490		\$8,825,261		\$417,229
FEB	\$8,875,930		\$8,609,327		\$266,603
MAR	\$10,542,376		\$10,171,561		\$370,815
APR	\$9,945,475		\$8,691,046		\$1,254,429
MAY	\$9,595,038		\$9,744,970		(\$149,932)
JUN	\$14,706,643		\$20,299,832		(\$5,593,189)
TOTAL	\$126,508,583	104%	\$119,315,642	97%	\$7,192,941
Budget	\$122,136,686		\$123,242,833		

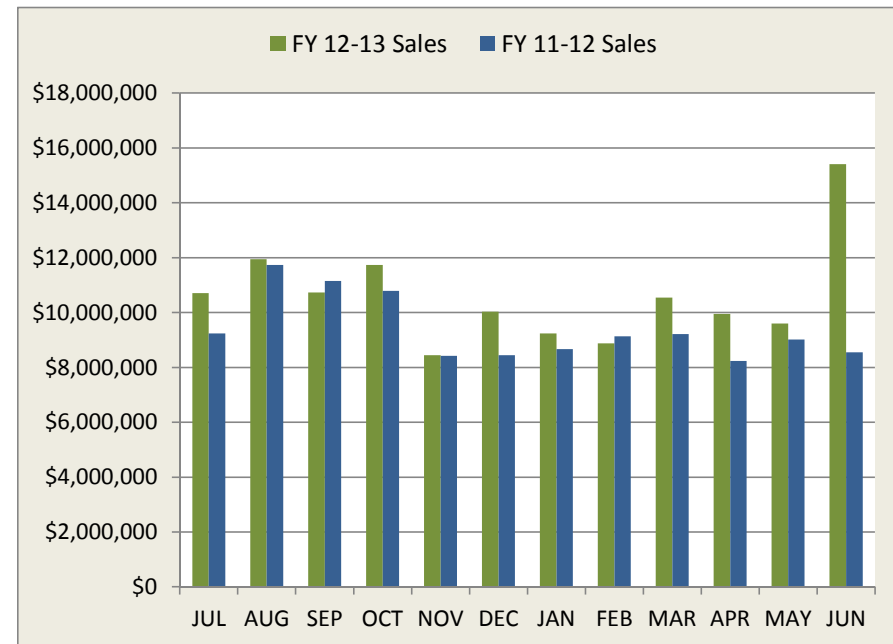


Revenues in the Electric Fund are \$126.5 million, which is ahead of the previous year and \$7.2 million ahead of expenditures through the end of the fiscal year. Expenditures for this period were higher than the same period last year. Expenditures for July do not include the wholesale power bill, as that is received one month in arrears, and will be credited back against the fund at the end of the fiscal year. This credit in June accounts for the large spike in expenditures.

ELECTRIC FUND

KEY ELECTRIC FUND PERFORMANCE INDICATOR

Electric Sales*					
	% of		% of		Net
	<u>2012-13</u>	<u>Budget</u>	<u>2011-12</u>	<u>Budget</u>	<u>Difference</u>
JUL	\$10,712,234		\$9,234,792		\$1,477,442
AUG	\$11,939,733		\$11,734,395		\$205,338
SEP	\$10,735,096		\$11,145,146		(\$410,050)
OCT	\$11,736,901		\$10,786,513		\$950,388
NOV	\$8,443,218		\$8,423,423		\$19,795
DEC	\$10,033,444		\$8,441,232		\$1,592,212
JAN	\$9,242,490		\$8,668,395		\$574,095
FEB	\$8,875,931		\$9,129,225		(\$253,294)
MAR	\$10,542,376		\$9,212,206		\$1,330,170
APR	\$9,945,478		\$8,232,082		\$1,713,396
MAY	\$9,595,040		\$9,019,045		\$575,995
JUN	\$15,405,659		\$8,548,484		\$6,857,175
TOTAL	\$127,207,600	106.9%	\$112,574,938	103.9%	\$14,632,662
Projected	\$119,050,232		\$108,380,823		



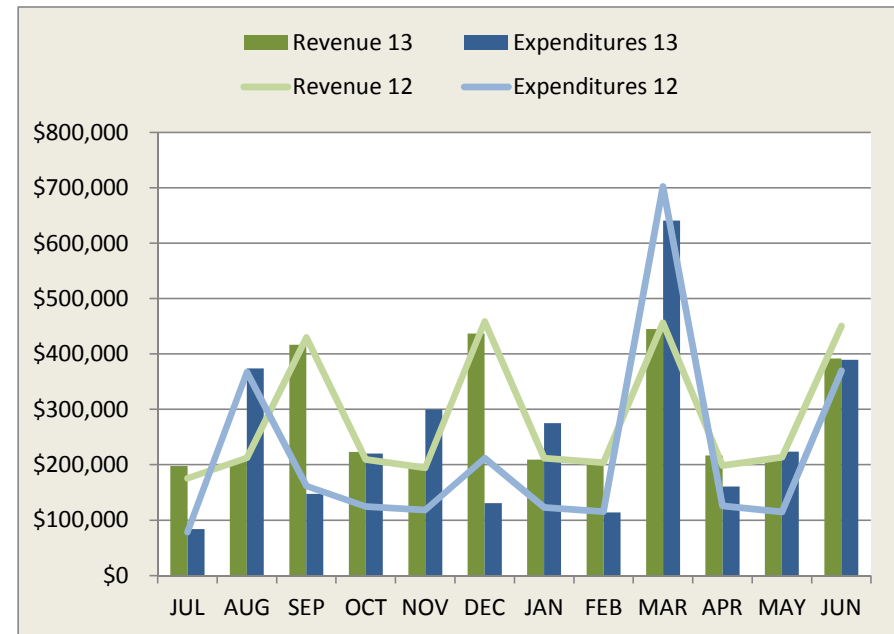
Electric sales are higher than last month. Through this point in the year, sales are \$14.6 million, or 13%, above the same period last year.

*Sales include industrial, commercial and residential service.

STORMWATER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$197,573		\$83,846		\$113,727
AUG	\$207,619		\$374,203		(\$166,584)
SEP	\$416,606		\$147,145		\$269,461
OCT	\$223,070		\$220,476		\$2,594
NOV	\$198,324		\$299,797		(\$101,473)
DEC	\$437,103		\$130,398		\$306,705
JAN	\$209,016		\$274,963		(\$65,947)
FEB	\$201,513		\$113,968		\$87,545
MAR	\$445,282		\$640,721		(\$195,439)
APR	\$216,546		\$160,759		\$55,787
MAY	\$210,991		\$223,484		(\$12,493)
JUN	\$391,744		\$389,603		\$2,141
TOTAL	\$3,355,387	100%	\$3,059,363	92%	\$296,024
Budget	\$3,341,039		\$3,341,039		



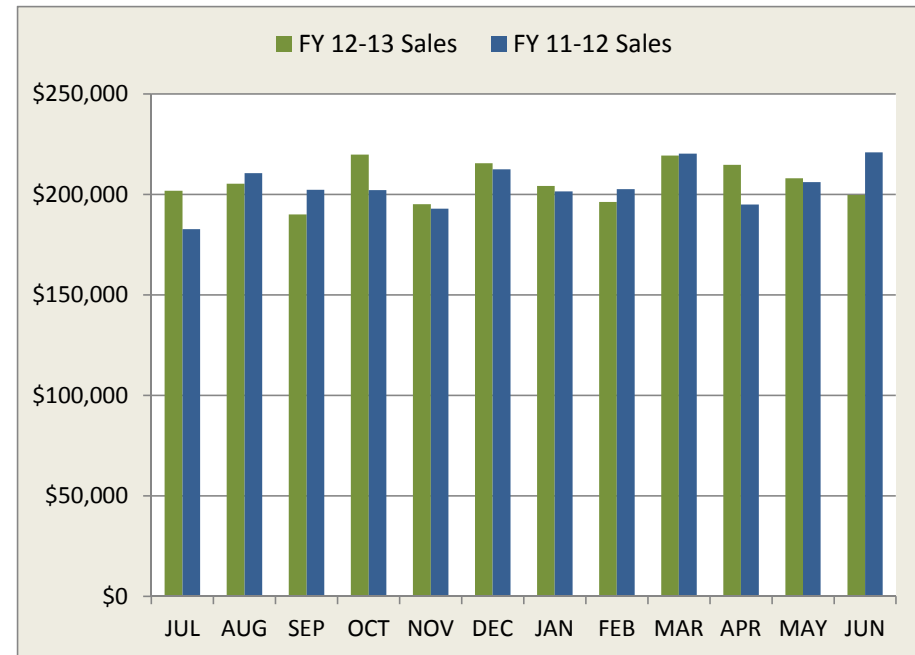
The Stormwater Fund is in a positive position through the end of the fiscal year with revenues being over expenditures by \$296,024. Revenues are below the same period last year. Expenditures are higher than last year at year end.

STORMWATER FUND

KEY STORMWATER FUND PERFORMANCE INDICATOR

Stormwater Fees

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$201,906		\$182,719		\$19,187
AUG	\$205,420		\$210,683		(\$5,263)
SEP	\$190,142		\$202,282		(\$12,140)
OCT	\$219,919		\$202,175		\$17,744
NOV	\$195,251		\$192,965		\$2,286
DEC	\$215,544		\$212,535		\$3,009
JAN	\$204,280		\$201,565		\$2,715
FEB	\$196,245		\$202,701		(\$6,456)
MAR	\$219,319		\$220,306		(\$987)
APR	\$214,682		\$195,044		\$19,638
MAY	\$208,029		\$206,150		\$1,879
JUN	\$199,770		\$221,030		(\$21,260)
TOTAL	\$2,470,507	102.7%	\$2,450,155	106.4%	\$20,352
Projected	\$2,404,397		\$2,301,897		



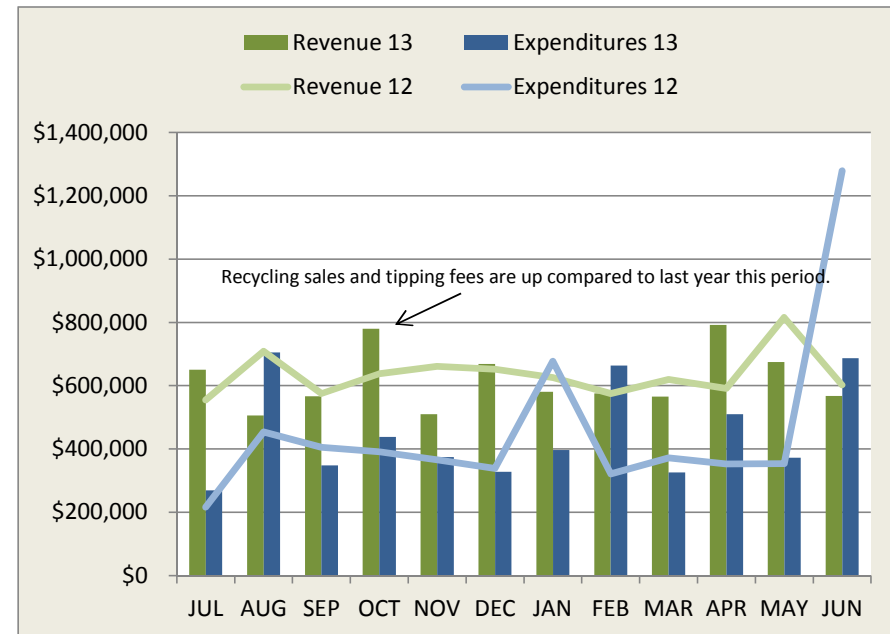
Stormwater fees are ahead at the end of FY 12-13 as compared to FY 11-12. For the month they are behind by 9.62% percent as compared to the same month last year. Fees at 102.7% of budget are ahead of targeted budget benchmark of 100% for this point in the year.

LANDFILL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

(Operating expenses exclude capital expenditures and interfund reimbursements)

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$650,670		\$269,483		\$381,187
AUG	\$505,692		\$705,176		(\$199,484)
SEP	\$565,905		\$347,855		\$218,050
OCT	\$779,713		\$438,465		\$341,248
NOV	\$510,153		\$374,684		\$135,469
DEC	\$668,773		\$327,559		\$341,214
JAN	\$580,751		\$396,051		\$184,700
FEB	\$575,674		\$663,242		(\$87,568)
MAR	\$564,945		\$325,393		\$239,552
APR	\$791,879		\$509,645		\$282,234
MAY	\$674,673		\$372,514		\$302,159
JUN	\$567,557		\$686,685		(\$119,128)
TOTAL	\$7,436,385	102%	\$5,416,752	105%	\$2,019,633
Budget	\$7,280,000		\$5,166,609		

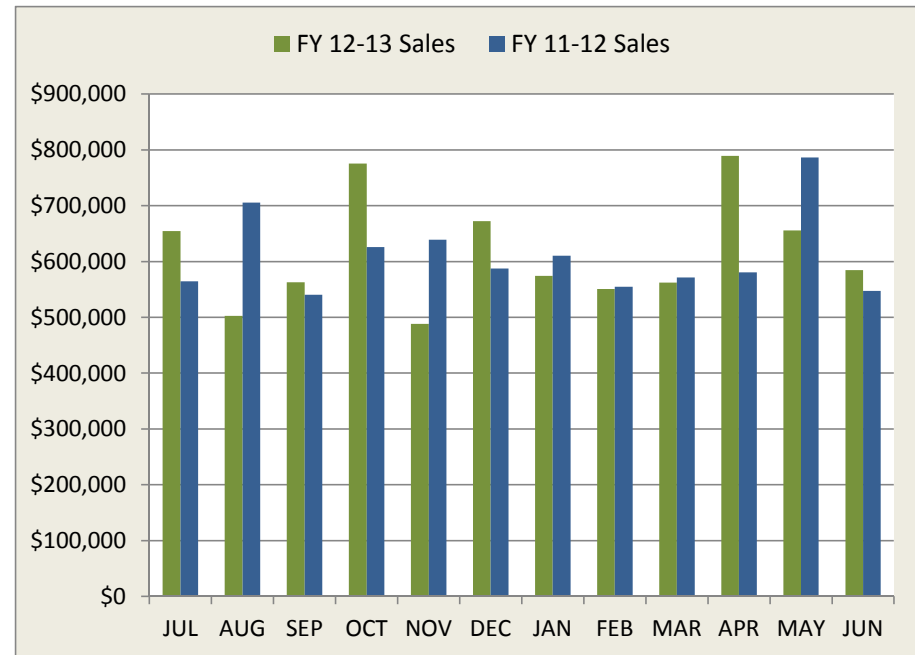


Revenues in the Landfill Fund for the last month of FY 12-13 are \$567,557, which is behind the same period during the previous year. Revenues are 102% of budget, which is ahead of the budget benchmark of 100% for this point in the year. Expenditures are above the benchmark as well at 105%. Revenues are running ahead of expenditures for the year.

LANDFILL FUND

KEY LANDFILL FUND PERFORMANCE INDICATOR

Landfill Sales					
	% of		% of		Net
	<u>2012-13</u>	<u>Budget</u>	<u>2011-12</u>	<u>Budget</u>	<u>Difference</u>
JUL	\$654,578		\$564,587		\$89,991
AUG	\$502,554		\$705,336		(\$202,782)
SEP	\$562,862		\$540,257		\$22,605
OCT	\$775,437		\$626,029		\$149,408
NOV	\$488,263		\$639,061		(\$150,798)
DEC	\$672,139		\$587,191		\$84,948
JAN	\$574,370		\$610,272		(\$35,902)
FEB	\$550,970		\$554,633		(\$3,663)
MAR	\$562,411		\$571,626		(\$9,215)
APR	\$789,434		\$580,808		\$208,626
MAY	\$655,713		\$786,408		(\$130,695)
JUN	\$584,328		\$547,138		\$37,190
TOTAL	\$7,373,059	103%	\$7,313,346	113%	\$59,713
Projected	\$7,190,000		\$6,495,000		



Landfill sales through the end of the fiscal year are 0.82% ahead of the same period in FY 11-12 and are ahead of budgeted projections. Sales during June as compared to the same month last year were ahead by 6.8%. Sales through this month are \$59,713 ahead of sales through the same period last year.