

Financial Report



May 2013

Monthly Financial Report at a Glance

May 2013



	Current Month	Year to Date	Reference
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GENERAL FUND

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ENTERPRISE FUNDS

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POSITIVE

= Positive variance or negative variance of less than 2% compared to seasonal trends.

WARNING

= Negative variance of 2% - 10% compared to seasonal trends.

NEGATIVE

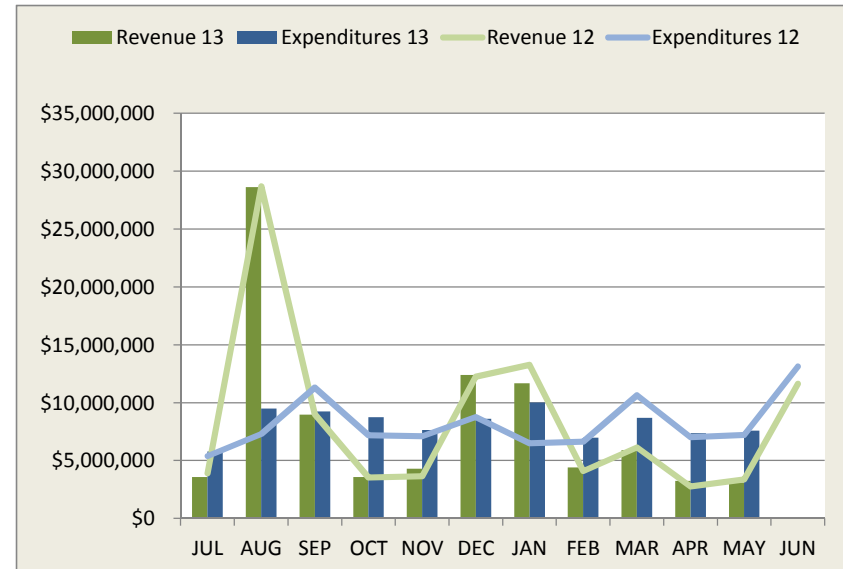
= Negative variance of greater than 10% compared to seasonal trends.

GENERAL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,558,983		\$5,774,764		(\$2,215,781)
AUG	\$28,625,416		\$9,490,029		\$19,135,387
SEP	\$8,961,284		\$9,227,908		(\$266,624)
OCT	\$3,559,196		\$8,730,797		(\$5,171,601)
NOV	\$4,278,519		\$7,625,955		(\$3,347,436)
DEC	\$12,379,612		\$8,607,610		\$3,772,002
JAN	\$11,674,287		\$10,010,695		\$1,663,592
FEB	\$4,389,186		\$6,973,297		(\$2,584,111)
MAR	\$5,885,338		\$8,679,641		(\$2,794,303)
APR	\$3,248,978		\$7,358,535		(\$4,109,557)
MAY	\$3,108,481		\$7,576,451		(\$4,467,970)
JUN					
TOTAL	\$89,669,280	89%	\$90,055,682	85%	(\$386,402)
Budget	\$100,684,742		\$105,554,850		\$4,870,108 *

*reflects appropriated Fund Balance

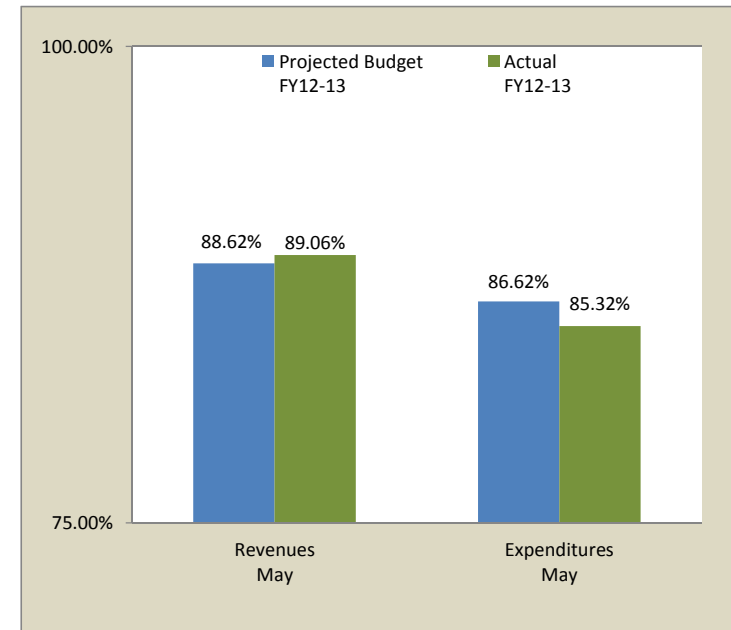


Revenues for eleven months into the fiscal year are \$257,526 behind revenues from the same period last year. However, revenues in the General Fund are \$386,402 behind expenditures through eleven months of the fiscal year and for the month, behind by \$4.5 million. Expenditures are slightly below projections at 85% of budget with 92% of the fiscal year being completed and revenues are below of the target at 89%.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS

	2012-13 Actual Revenue	2012-13 Budget Revenue	Variance	2012-13 Actual Expenses	2012-13 Budget Expenses	Variance
JUL	\$3,558,983	\$3,823,689	(\$264,706)	\$5,774,764	\$5,790,420	\$15,656
AUG	\$28,625,416	\$28,251,166	\$374,250	\$9,490,029	\$7,842,266	(\$1,647,763)
SEP	\$8,961,284	\$8,877,828	\$83,456	\$9,227,908	\$12,158,661	\$2,930,753
OCT	\$3,559,196	\$3,474,266	\$84,930	\$8,730,797	\$7,731,915	(\$998,882)
NOV	\$4,278,519	\$3,595,135	\$683,384	\$7,625,955	\$7,630,414	\$4,459
DEC	\$12,379,612	\$12,061,869	\$317,743	\$8,607,610	\$9,415,583	\$807,973
JAN	\$11,674,287	\$13,055,421	(\$1,381,134)	\$10,010,695	\$6,989,349	(\$3,021,346)
FEB	\$4,389,186	\$4,026,713	\$362,473	\$6,973,297	\$7,136,781	\$163,484
MAR	\$5,885,338	\$6,042,919	(\$157,581)	\$8,679,641	\$11,434,578	\$2,754,937
APR	\$3,248,978	\$2,704,464	\$544,514	\$7,358,535	\$7,550,581	\$192,046
MAY	\$3,108,481	\$3,314,331	(\$205,850)	\$7,576,451	\$7,746,384	\$169,933
JUN						
Total	\$89,669,280	\$89,227,801	\$441,479	\$90,055,682	\$91,426,932	\$1,371,250



This chart illustrates the percentage of revenues and expenditures through eleven months of fiscal year 2012-13, actuals compared to projected budget. Revenues for May are behind what would be expected for this period, but for the year are \$441,479 ahead of expectations.

Expenditures are behind the projected budget for May. For the year expenditures are now \$1.4 million behind projected budget.

GENERAL FUND

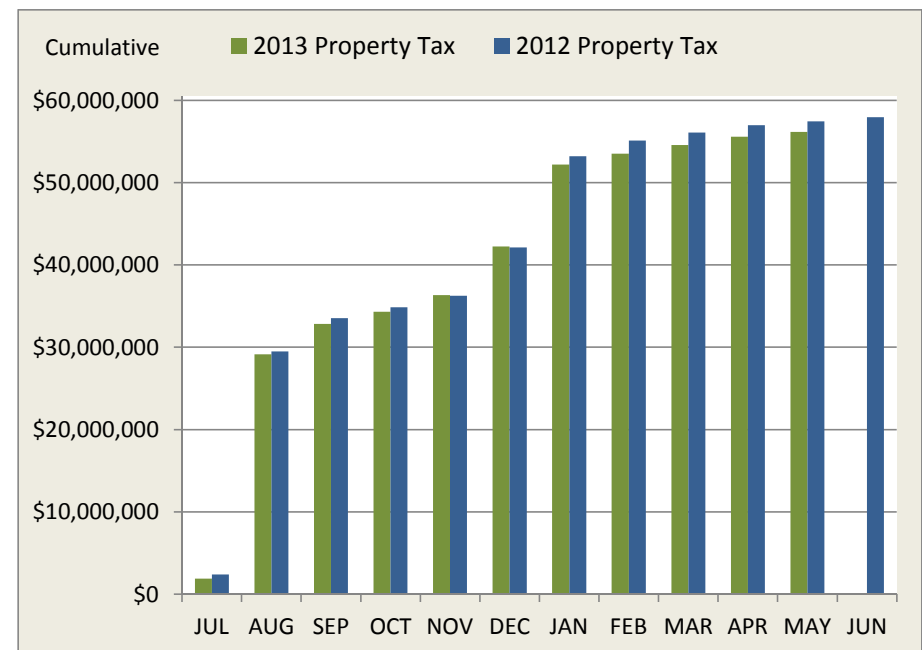
KEY GENERAL FUND PERFORMANCE INDICATORS -- PROPERTY TAX

Property Taxes - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,911,534		\$2,408,542		(\$497,008)
AUG	\$27,219,562		\$27,101,420		\$118,142
SEP	\$3,699,086		\$4,040,012		(\$340,926)
OCT	\$1,472,643		\$1,322,431		\$150,212
NOV	\$2,034,222		\$1,387,305		\$646,917
DEC	\$5,908,593		\$5,884,680		\$23,913
JAN	\$9,951,960		\$11,043,289		(\$1,091,329)
FEB	\$1,309,358		\$1,900,847		(\$591,489)
MAR	\$1,040,781		\$977,686		\$63,095
APR	\$1,010,036		\$886,545		\$123,491
MAY	\$605,979		\$498,008		\$107,971
JUN					
TOTAL	\$56,163,754	98.2%	\$57,450,765	100.5%	(\$1,287,011)

Projected \$ 56,266,089

\$57,187,197



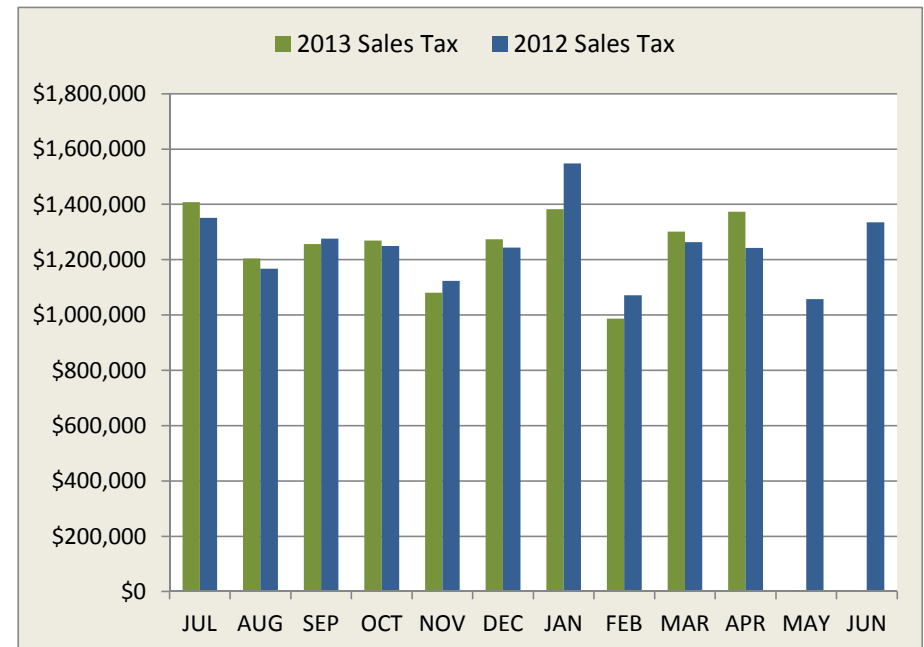
May 2013 property tax receipts were \$605,979, which reflects an increase of 21.7% over May 2012. Through eleven months, \$1.3 million less cumulative property taxes have been received as compared to the same period last fiscal year. With the lower tax base and an adopted property tax rate that is lower than the revenue neutral rate, property tax was budgeted with the expectation of coming in about \$921,000 below budget.

Historically, 4 months of the fiscal year reflect the greatest property tax receipts – August and September and then December and January.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- SALES TAX

Sales Taxes					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,407,901		\$1,351,109		\$56,792
AUG	\$1,204,429		\$1,167,278		\$37,151
SEP	\$1,255,859		\$1,276,652		(\$20,793)
OCT	\$1,268,913		\$1,249,044		\$19,869
NOV	\$1,080,452		\$1,123,610		(\$43,158)
DEC	\$1,274,360		\$1,244,243		\$30,117
JAN	\$1,382,171		\$1,548,548		(\$166,377)
FEB	\$986,850		\$1,071,658		(\$84,808)
MAR	\$1,301,601		\$1,263,637		\$37,964
APR	\$1,373,332		\$1,242,925		\$130,407
MAY					
JUN					
TOTAL	\$12,535,868	80.9%	\$12,538,704	87.1%	(\$2,836)
Projected	\$15,500,000		\$14,388,815		



Sales taxes are collected by the State of North Carolina and distributed monthly. The receipts received for April came in June because tax distributions run on a 2-month delay (i.e. August receipts are distributed in October). April sales tax distributions were ahead of the same month in the prior year. This revenue stream has been fluctuating so far this fiscal year but is predicted to be on an upswing through year's end.

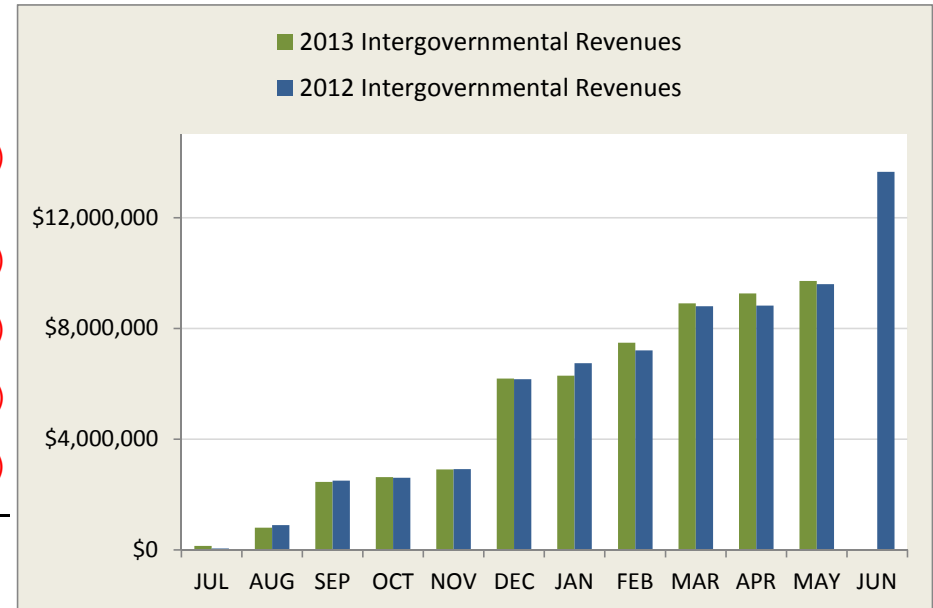
Receipts through the tenth month of the fiscal year are even with the same period last year which is again a slight improvement from last month.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- INTERGOVERNMENTAL REVENUES

Intergovernmental Revenues - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$139,240		\$42,845		\$96,395
AUG	\$659,969		\$844,228		(\$184,259)
SEP	\$1,653,402		\$1,609,559		\$43,843
OCT	\$171,283		\$102,676		\$68,607
NOV	\$274,485		\$312,491		(\$38,006)
DEC	\$3,293,603		\$3,252,511		\$41,092
JAN	\$95,336		\$577,634		(\$482,298)
FEB	\$1,198,320		\$465,661		\$732,659
MAR	\$1,416,111		\$1,592,619		(\$176,508)
APR	\$364,416		\$20,013		\$344,403
MAY	\$448,604		\$778,082		(\$329,478)
JUN					
TOTAL	\$9,714,769	71.5%	\$9,598,319	71.0%	\$116,450
Projected	\$13,585,092		\$13,523,942		



Intergovernmental revenues are those received by the City but collected by another governmental entity. Some major revenues include Powell Bill Highway Funds, Beer and Wine Tax, ABC Mixed Beverage Tax, Hold Harmless Reimbursement, and Utility Franchise Taxes received from the State of North Carolina.

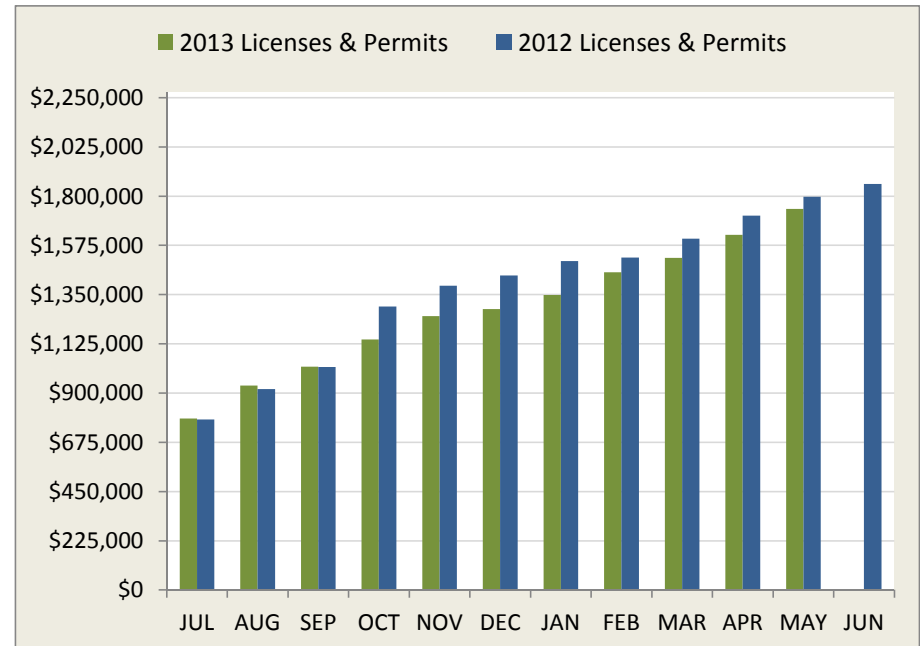
Through May these revenues are still above last fiscal year at the same point. With both Powell Bill payments having been received, intergovernmental revenues are now 71.5% of budget, well below the target of 92%, but ahead of last year's 71.0%. There are several state and county payments that either have not been received or have been only partially paid. Once these items are credited, this category should improve.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- LICENSES & PERMITS

Licenses and Permits - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$783,893		\$779,484		\$4,409
AUG	\$150,479		\$138,044		\$12,435
SEP	\$85,759		\$101,318		(\$15,559)
OCT	\$124,316		\$276,187		(\$151,871)
NOV	\$107,007		\$95,868		\$11,139
DEC	\$32,553		\$46,877		(\$14,324)
JAN	\$64,266		\$66,036		(\$1,770)
FEB	\$103,427		\$15,599		\$87,828
MAR	\$66,600		\$86,625		(\$20,025)
APR	\$105,130		\$104,504		\$626
MAY	\$117,885		\$87,211		\$30,674
JUN					
TOTAL	\$1,741,315	97.6%	\$1,797,753	99.6%	(\$56,438)
Projected	\$1,784,800		\$1,804,900		



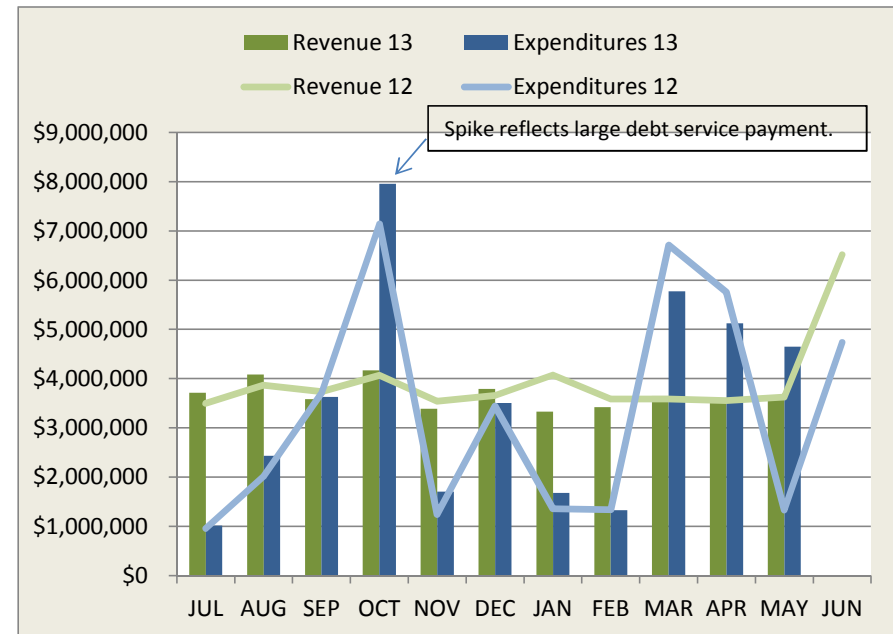
Licenses and Permits consist primarily of business license fees and building permits. Receipts through May are below the same period last year by 3.1%.

Compared to budget, the licenses and permits category is 97.6% of the anticipated budget as compared to 99.6% for the same period in 2011-12.

WATER AND SEWER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,714,918		\$1,012,850		\$2,702,068
AUG	\$4,082,578		\$2,430,880		\$1,651,698
SEP	\$3,583,029		\$3,625,795		(\$42,766)
OCT	\$4,167,803		\$7,958,947		(\$3,791,144)
NOV	\$3,388,007		\$1,701,057		\$1,686,950
DEC	\$3,790,262		\$3,507,512		\$282,750
JAN	\$3,327,873		\$1,674,904		\$1,652,969
FEB	\$3,417,531		\$1,324,757		\$2,092,774
MAR	\$3,648,672		\$5,776,454		(\$2,127,782)
APR	\$3,544,561		\$5,126,459		(\$1,581,898)
MAY	\$3,634,927		\$4,647,976		(\$1,013,049)
JUN					
TOTAL	\$40,300,161	88%	\$38,787,591	85%	\$1,512,570
Budget	\$45,684,224		\$45,684,224		



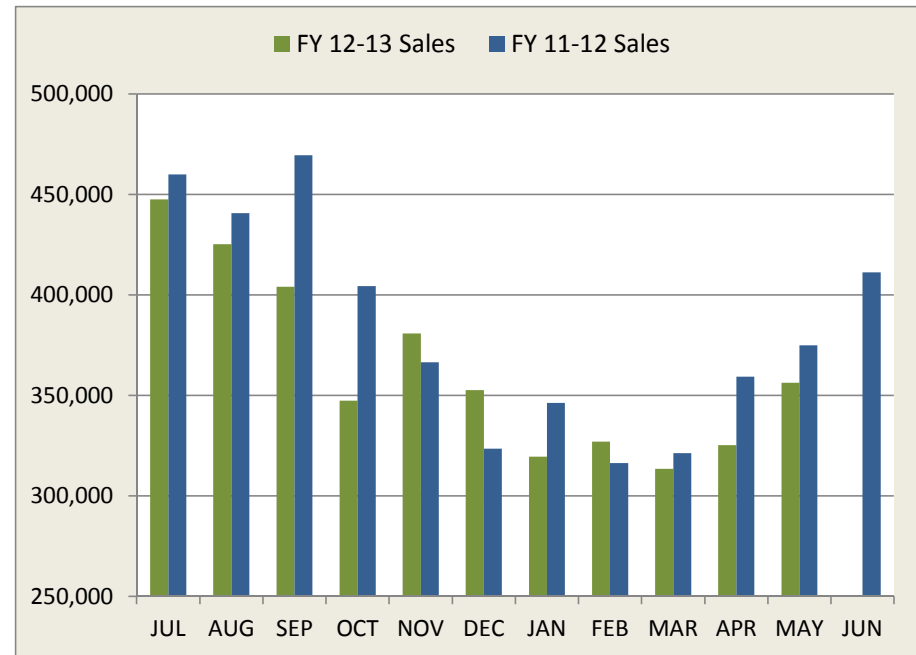
Revenues in the Water and Sewer Fund are \$1.0 million behind expenditures in the eleventh month of the fiscal year. Another large debt service payment was made in April. Revenues are at 88% of budget, which is below the target of 92%; expenditures are at 85%, which is also below the target. For the year revenues are \$1.5 million ahead of expenditures.

WATER AND SEWER FUND

KEY WATER AND SEWER PERFORMANCE INDICATOR

Unit Water Sales*

	2012-13	% of Budget	2011-12	% of Budget	Net Difference
JUL	447,586		459,969		(12,383)
AUG	425,311		440,780		(15,469)
SEP	404,137		469,473		(65,336)
OCT	347,350		404,414		(57,064)
NOV	380,887		366,456		14,431
DEC	352,662		323,466		29,196
JAN	319,615		346,377		(26,762)
FEB	327,101		316,304		10,797
MAR	313,509		321,375		(7,866)
APR	325,251		359,361		(34,110)
MAY	356,351		374,956		(18,605)
JUN					
TOTAL	3,999,760	84.7%	4,182,931	89.4%	(183,171)
Projected	4,725,000		4,680,000		



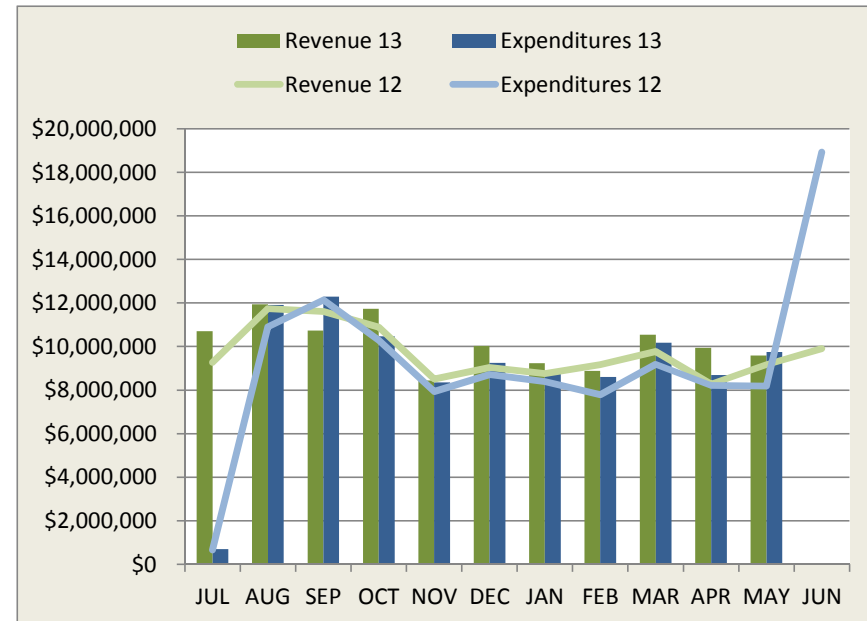
In May, water sales decreased by 5.0% from the same month last year largely because the trend of wet weather continued. Generally this measure has been trending negatively and sales are down by 4.4% through the eleventh month. Sales are behind budget at 84.7% with 92% of the year completed. Because this metric is below the figures from last year, it will warrant continued monitoring.

*Water sales are reported in units. Each unit represents 748 gallons of water use.

ELECTRIC FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$10,712,234		\$695,649		\$10,016,585
AUG	\$11,939,737		\$11,909,879		\$29,858
SEP	\$10,735,116		\$12,287,803		(\$1,552,687)
OCT	\$11,737,087		\$10,473,887		\$1,263,200
NOV	\$8,443,260		\$8,352,199		\$91,061
DEC	\$10,033,425		\$9,252,367		\$781,058
JAN	\$9,242,517		\$8,825,261		\$417,256
FEB	\$8,875,847		\$8,609,327		\$266,520
MAR	\$10,542,370		\$10,171,563		\$370,807
APR	\$9,945,569		\$8,691,046		\$1,254,523
MAY	\$9,594,986		\$9,744,969		(\$149,983)
JUN					
TOTAL	\$111,802,148	92%	\$99,013,950	80%	\$12,788,198
Budget	\$122,136,686		\$123,242,833		

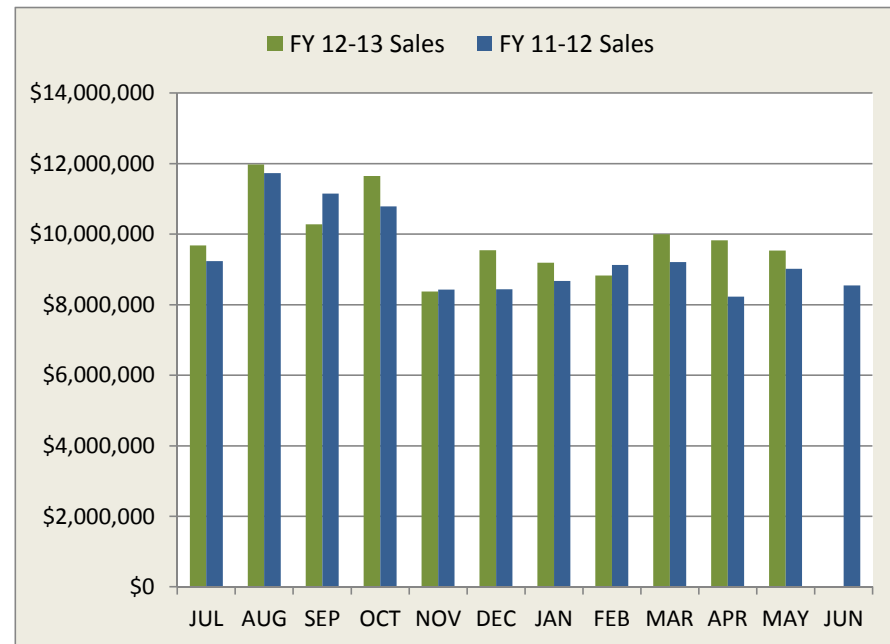


Revenues in the Electric Fund are \$111.8 million, which is ahead of the same period in the previous year and \$12.8 million ahead of expenditures through the eleventh month of the fiscal year. Expenditures for this period were higher than the same period last year. Expenditures for July do not include the wholesale power bill, as that is received one month in arrears, and will be credited back against the fund at the end of the fiscal year.

ELECTRIC FUND

KEY ELECTRIC FUND PERFORMANCE INDICATOR

Electric Sales*					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$9,680,577		\$9,234,792		\$445,785
AUG	\$11,977,235		\$11,734,395		\$242,840
SEP	\$10,276,443		\$11,145,146		(\$868,703)
OCT	\$11,648,414		\$10,786,513		\$861,901
NOV	\$8,374,939		\$8,423,423		(\$48,484)
DEC	\$9,546,046		\$8,441,232		\$1,104,814
JAN	\$9,190,019		\$8,668,395		\$521,624
FEB	\$8,827,012		\$9,129,225		(\$302,213)
MAR	\$9,998,981		\$9,212,206		\$786,775
APR	\$9,822,604		\$8,232,082		\$1,590,522
MAY	\$9,532,850		\$9,019,045		\$513,805
JUN					
TOTAL	\$108,875,120	91.5%	\$104,026,454	96.0%	\$4,848,666
Projected	\$119,050,232		\$108,380,823		



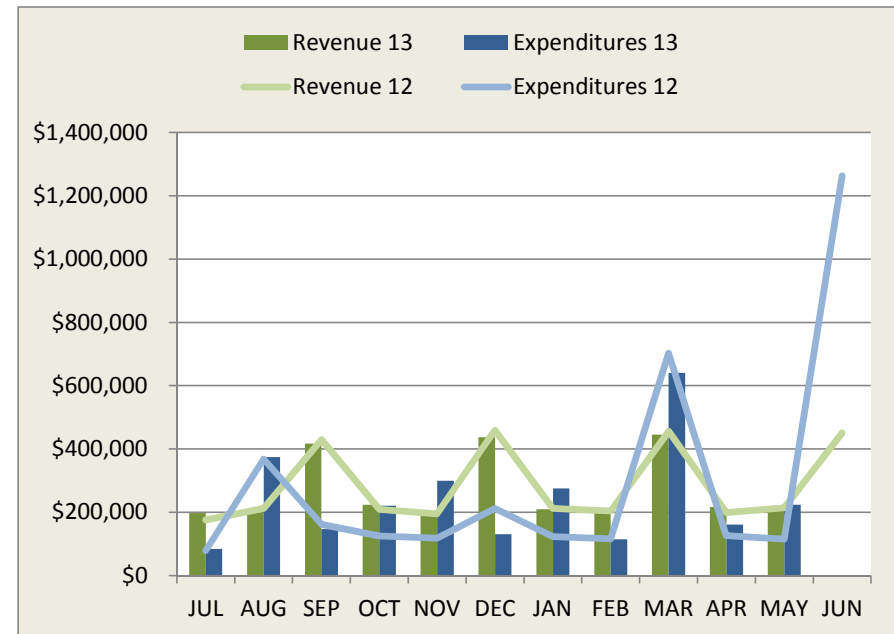
Electric sales are higher than last month. Through this point in the year, sales are \$4.8 million, or 4.7%, above the same period last year.

*Sales include industrial, commercial and residential service.

STORMWATER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$197,573		\$83,844		\$113,729
AUG	\$207,619		\$374,203		(\$166,584)
SEP	\$416,606		\$147,146		\$269,460
OCT	\$223,070		\$220,475		\$2,595
NOV	\$198,324		\$299,799		(\$101,475)
DEC	\$437,103		\$130,398		\$306,705
JAN	\$209,016		\$274,964		(\$65,948)
FEB	\$201,513		\$113,971		\$87,542
MAR	\$445,282		\$640,722		(\$195,440)
APR	\$216,546		\$160,760		\$55,786
MAY	\$210,991		\$223,484		(\$12,493)
JUN					
TOTAL	\$2,963,643	89%	\$2,669,766	80%	\$293,877
Budget	\$3,341,039		\$3,341,039		



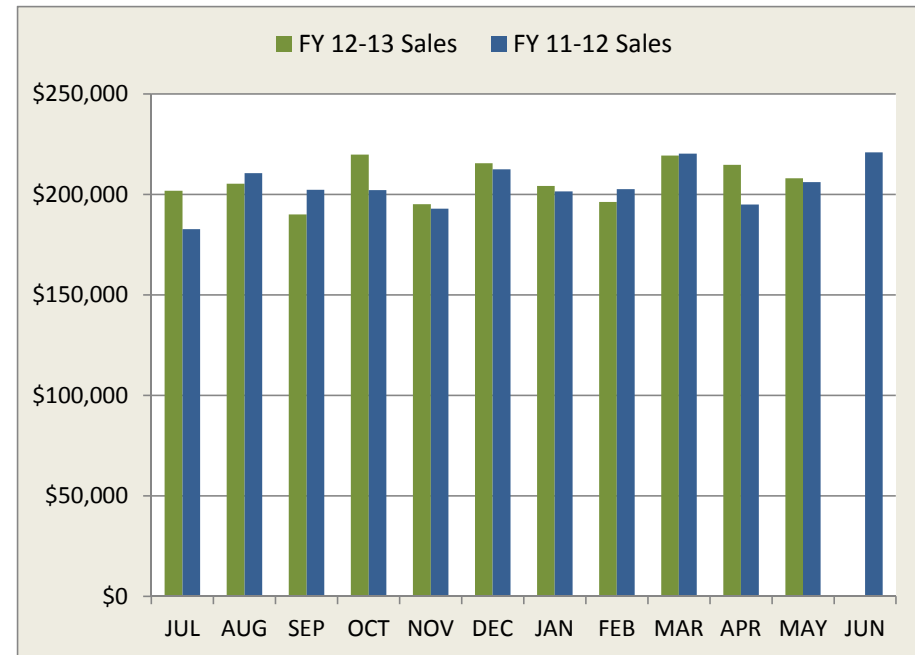
The Stormwater Fund is in a positive position through the eleventh month of the fiscal year with revenues being over expenditures by \$293,877. Revenues are slightly below the same period last year. Expenditures are higher mainly because of large capital outlay expenditures.

STORMWATER FUND

KEY STORMWATER FUND PERFORMANCE INDICATOR

Stormwater Fees

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$201,906		\$182,719		\$19,187
AUG	\$205,420		\$210,683		(\$5,263)
SEP	\$190,142		\$202,282		(\$12,140)
OCT	\$219,919		\$202,175		\$17,744
NOV	\$195,251		\$192,965		\$2,286
DEC	\$215,544		\$212,535		\$3,009
JAN	\$204,280		\$201,565		\$2,715
FEB	\$196,245		\$202,701		(\$6,456)
MAR	\$219,319		\$220,306		(\$987)
APR	\$214,682		\$195,044		\$19,638
MAY	\$208,029		\$206,150		\$1,879
JUN					
TOTAL	\$2,270,737	94.4%	\$2,229,125	96.8%	\$41,612
Projected	\$2,404,397		\$2,301,897		



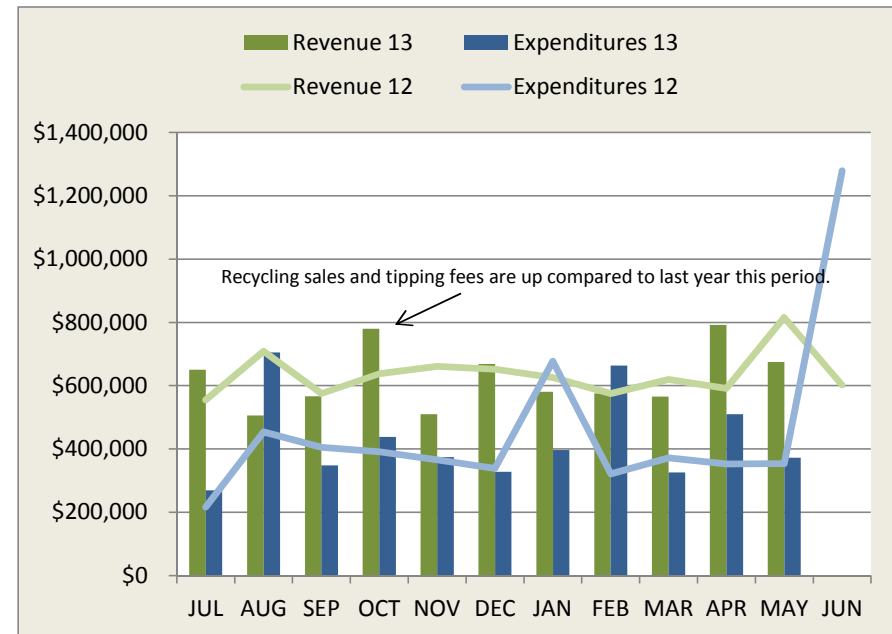
Stormwater fees are ahead through the eleventh month of FY 12-13 as compared to the same time period in FY 11-12. For the month they are ahead by 0.91% percent as compared to the same month last year. Fees at 94.4% of budget are ahead of targeted budget benchmark of 92% for this point in the year.

LANDFILL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

(Operating expenses exclude capital expenditures and interfund reimbursements)

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$650,670		\$269,482		\$381,188
AUG	\$505,691		\$705,173		(\$199,482)
SEP	\$565,905		\$347,851		\$218,054
OCT	\$779,713		\$438,460		\$341,253
NOV	\$510,154		\$374,685		\$135,469
DEC	\$668,773		\$327,558		\$341,215
JAN	\$580,751		\$396,052		\$184,699
FEB	\$575,673		\$663,240		(\$87,567)
MAR	\$564,945		\$325,393		\$239,552
APR	\$791,878		\$509,645		\$282,233
MAY	\$674,673		\$372,516		\$302,157
JUN					
TOTAL	\$6,868,826	94%	\$4,730,055	92%	\$2,138,771
Budget	\$7,280,000		\$5,166,609		

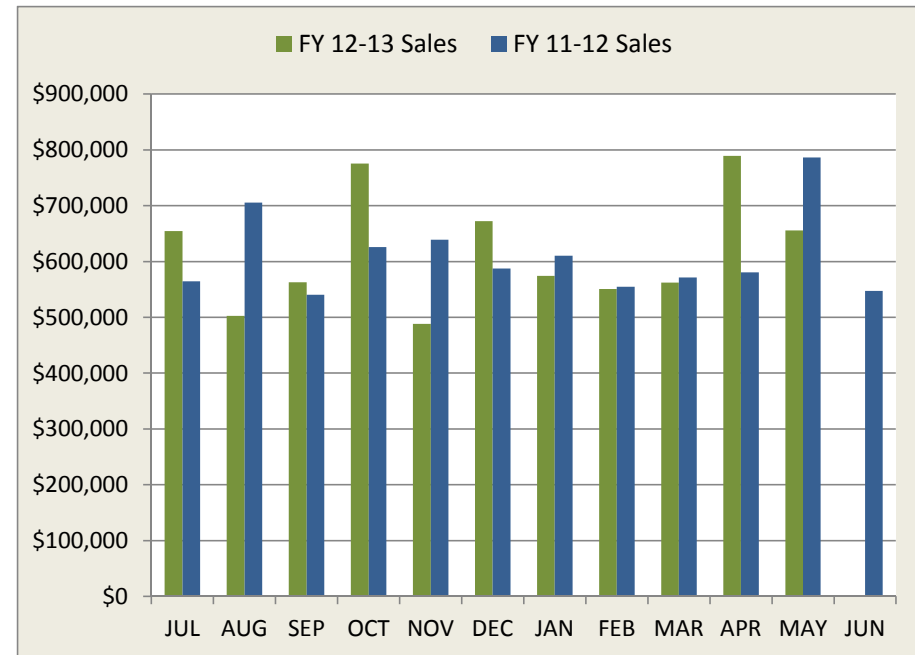


Revenues in the Landfill Fund for the eleventh month of FY 12-13 are \$674,673, which is behind the same period during the previous year because tipping fees and recycling sales are lower. Revenues are 94% of budget, which is ahead of the budget benchmark of 92% for this point in the year. Expenditures are even with this benchmark as well at 92%. Revenues are running ahead of expenditures for the year.

LANDFILL FUND

KEY LANDFILL FUND PERFORMANCE INDICATOR

Landfill Sales					
	% of		% of		Net
	<u>2012-13</u>	<u>Budget</u>	<u>2011-12</u>	<u>Budget</u>	<u>Difference</u>
JUL	\$654,578		\$564,587		\$89,991
AUG	\$502,554		\$705,336		(\$202,782)
SEP	\$562,862		\$540,257		\$22,605
OCT	\$775,437		\$626,029		\$149,408
NOV	\$488,263		\$639,061		(\$150,798)
DEC	\$672,139		\$587,191		\$84,948
JAN	\$574,370		\$610,272		(\$35,902)
FEB	\$550,970		\$554,633		(\$3,663)
MAR	\$562,411		\$571,626		(\$9,215)
APR	\$789,434		\$580,808		\$208,626
MAY	\$655,713		\$786,408		(\$130,695)
JUN					
TOTAL	\$6,788,731	94%	\$6,766,208	104%	\$22,523
Projected	\$7,190,000		\$6,495,000		



Landfill sales through May are 0.33% ahead of the same period in FY 11-12 and are ahead of budgeted projections. Sales during May as compared to the same month last year were behind substantially, by 16.6%. Sales through this month are \$22,523 ahead of sales through the same period last year.