

Financial Report



October 2012

Monthly Financial Report at a Glance

October 2012



	Current Month	Year to Date	Reference
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GENERAL FUND

General Fund Revenues	POSITIVE	POSITIVE	Page 2
General Fund Expenditures	POSITIVE	POSITIVE	Page 2
Overall Property Tax Revenue	POSITIVE	POSITIVE	Page 4
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Overall Intergovernmental Revenues	POSITIVE	POSITIVE	Page 6
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ENTERPRISE FUNDS

Water and Sewer Rev vs. Exp	NEGATIVE	POSITIVE	Page 8
Water Sales	WARNING	WARNING	Page 9
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POSITIVE

= Positive variance or negative variance of less than 2% compared to seasonal trends.

WARNING

= Negative variance of 2% - 10% compared to seasonal trends.

NEGATIVE

= Negative variance of greater than 10% compared to seasonal trends.

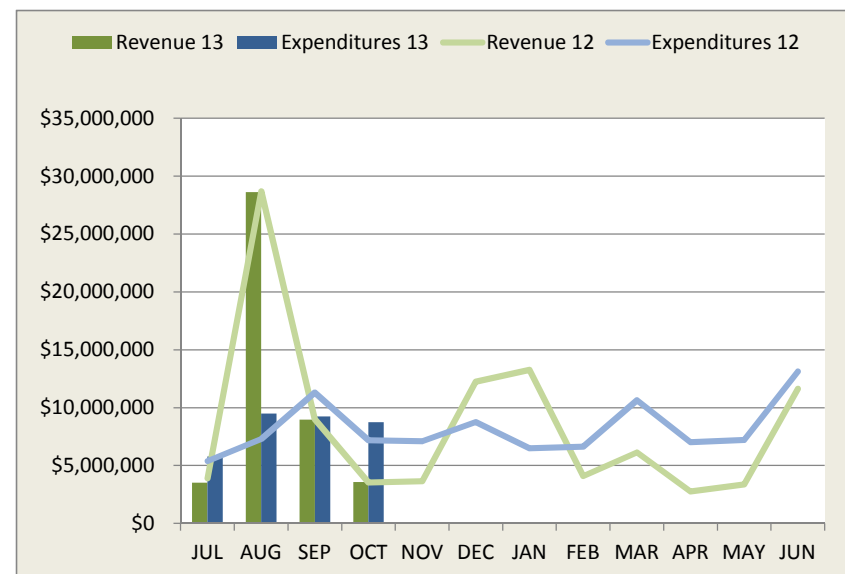


GENERAL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,521,688		\$5,774,764		(\$2,253,076)
AUG	\$28,625,416		\$9,490,029		\$19,135,387
SEP	\$8,961,284		\$9,227,908		(\$266,624)
OCT	\$3,559,196		\$8,730,797		(\$5,171,601)
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$44,667,584	44%	\$33,223,498	31%	\$11,444,086
Budget	\$100,684,742		\$105,554,850		\$4,870,108 *

*reflects appropriated Fund Balance

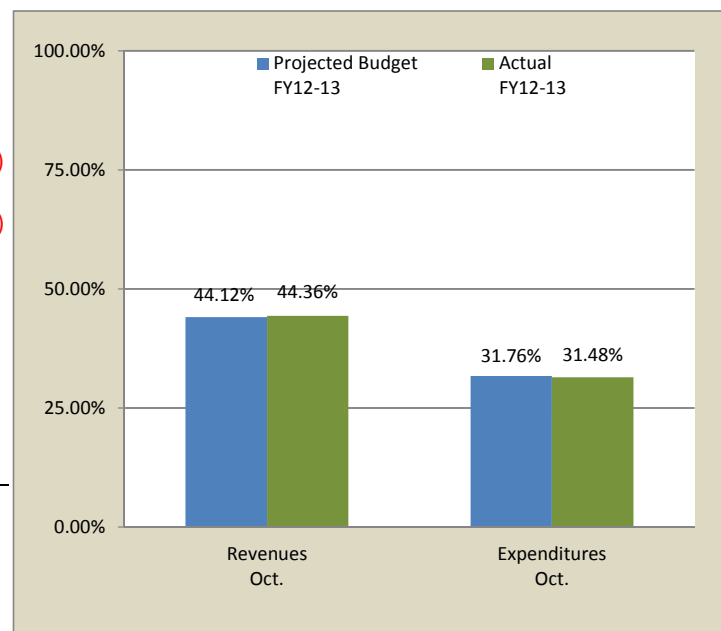


Revenues for four months into the fiscal year are 1% behind revenues from the same period last year. Revenues in the General Fund are \$11.4 million above expenditures through four month of the fiscal year. For the month, revenues were behind expenditures by \$5,171,601 mainly because revenues are out of the peak property tax collection months, and there were larger capital outlay and debt services expenditures in October. Expenditures are slightly below projections at 31% of budget with 33% of the fiscal year being completed and revenues are ahead of the target at 44%.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS

	2012-13 Actual Revenue	2012-13 Budget Revenue	Variance	2012-13 Actual Expenses	2012-13 Budget Expenses	Variance
JUL	\$3,521,688	\$3,823,689	(\$302,001)	\$5,774,764	\$5,790,420	\$15,656
AUG	\$28,625,416	\$28,251,166	\$374,250	\$9,490,029	\$7,842,266	(\$1,647,763)
SEP	\$8,961,284	\$8,877,828	\$83,456	\$9,227,908	\$12,158,661	\$2,930,753
OCT	\$3,559,196	\$3,474,266	\$84,930	\$8,730,797	\$7,731,915	(\$998,882)
NOV						
DEC						
JAN						
FEB						
MAR						
APR						
MAY						
JUN						
Total	\$44,667,584	\$44,426,950	\$240,634	\$33,223,498	\$33,523,262	\$299,764



This chart illustrates the percentage of revenues and expenditures through four months of fiscal year 2012-13, actuals compared to projected budget. Revenues for October are slightly ahead of what would be expected for this period. For the year revenues are \$240,634 ahead of expectations.

Expenditures are \$998,882 million above projected budget for October. For the year expenditures are \$299,764 million below projected budget through October.

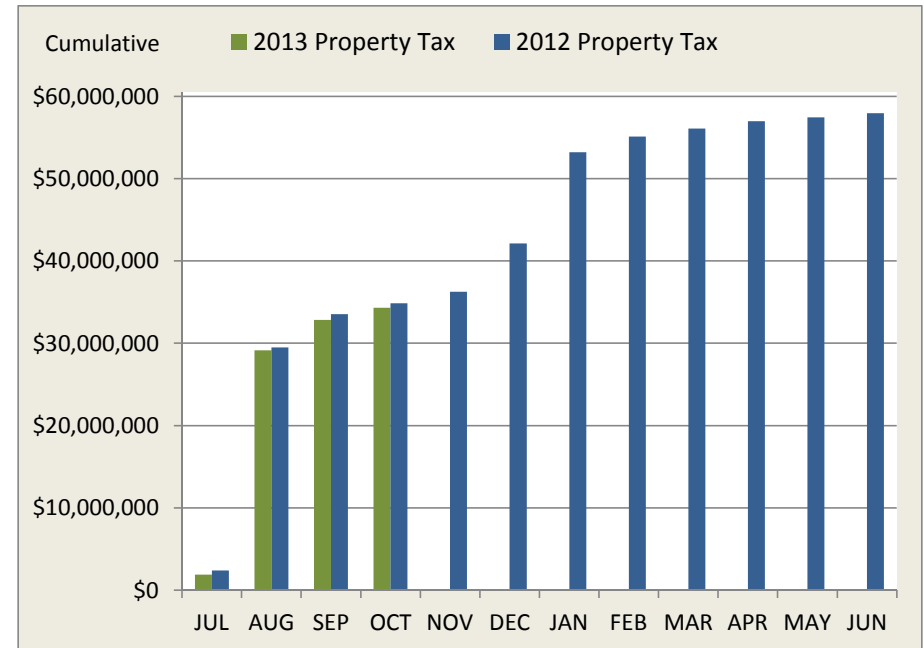
GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- PROPERTY TAX

Property Taxes - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,911,534		\$2,408,542		(\$497,008)
AUG	\$27,219,562		\$27,101,420		\$118,142
SEP	\$3,699,086		\$4,040,012		(\$340,926)
OCT	\$1,472,643		\$1,322,431		\$150,212
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$34,302,825	60.0%	\$34,872,405	61.0%	(\$569,580)

Projected \$ 56,266,089 \$57,187,197



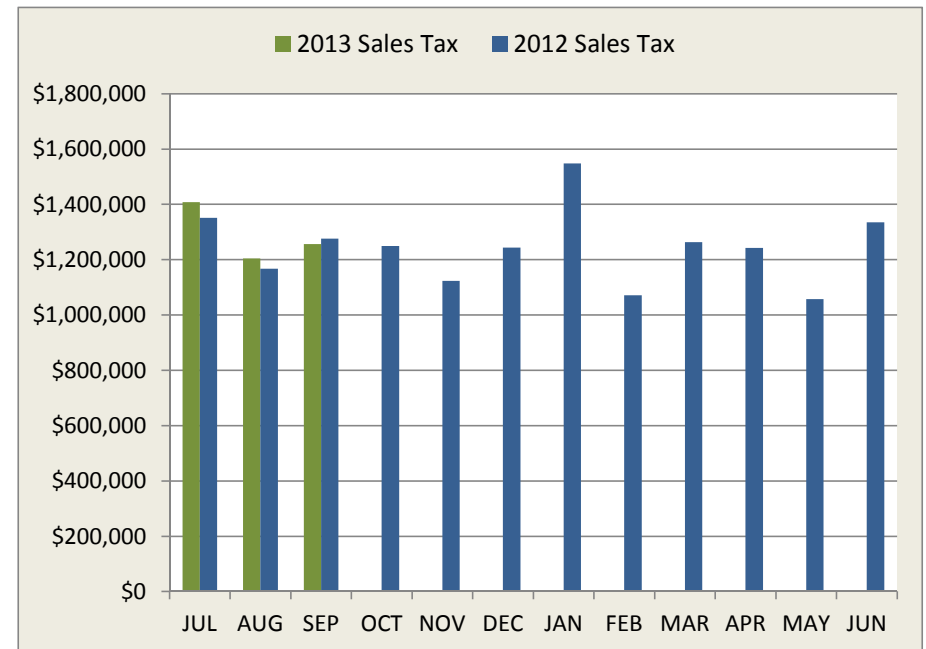
October 2012 property tax receipts were \$1.5 million, which reflects an increase of 11% over October 2011. Through four months, \$569,580 less cumulative property taxes have been received as compared to the same period last fiscal year.

Historically, 4 months of the fiscal year reflect the greatest property tax receipts – August and September and then December and January.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- SALES TAX

	Sales Taxes				
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,407,901		\$1,351,109		\$56,792
AUG	\$1,204,429		\$1,167,278		\$37,151
SEP	\$1,255,859		\$1,276,652		(\$20,793)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$3,868,189	25.0%	\$3,795,039	26.4%	\$73,150
Projected	\$15,500,000		\$14,388,815		



Sales taxes are collected by the State of North Carolina and distributed monthly. The receipts received for September came in November because tax distributions run on a 2-month delay (i.e. August receipts are distributed in October). September sales tax distributions were below the same month in the prior year.

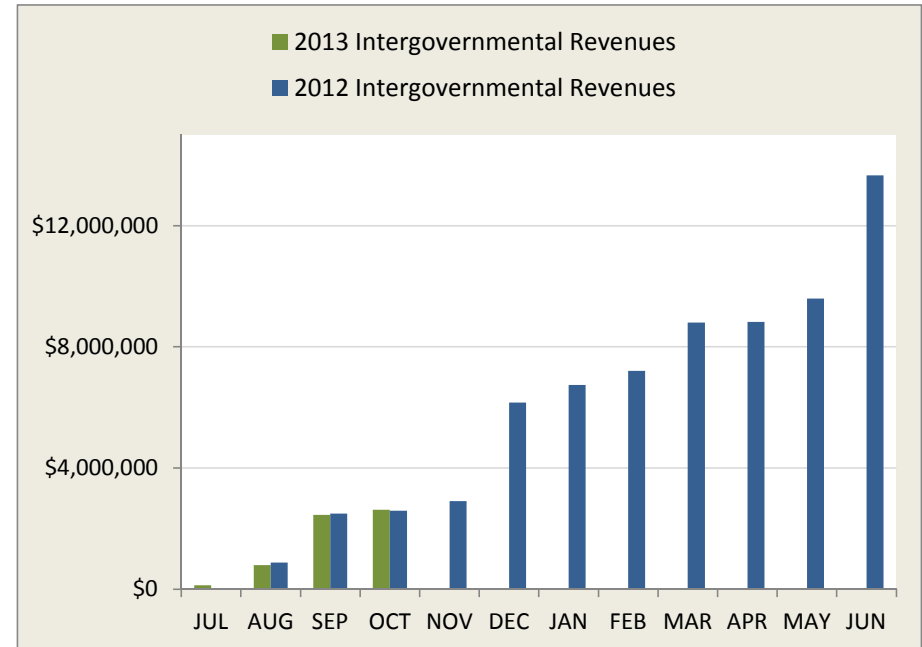
Receipts through the third month of the fiscal year are 1.9% ahead of the same period last year.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- INTERGOVERNMENTAL REVENUES

Intergovernmental Revenues - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$139,240		\$42,845		\$96,395
AUG	\$659,969		\$844,228		(\$184,259)
SEP	\$1,653,402		\$1,609,559		\$43,843
OCT	\$171,283		\$102,676		\$68,607
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$2,623,894	19.0%	\$2,599,308	19.2%	\$24,586
Projected	\$13,822,207		\$13,523,942		



Intergovernmental revenues are those received by the City but collected by another governmental entity. Some of the major revenues include Powell Bill Highway Funds, Beer and Wine Tax, ABC Mixed Beverage Tax, Hold Harmless Reimbursement, and Utility Franchise Taxes received from the State of North Carolina. Many revenue sources are distributed on a quarterly, semi-annual, or annual basis.

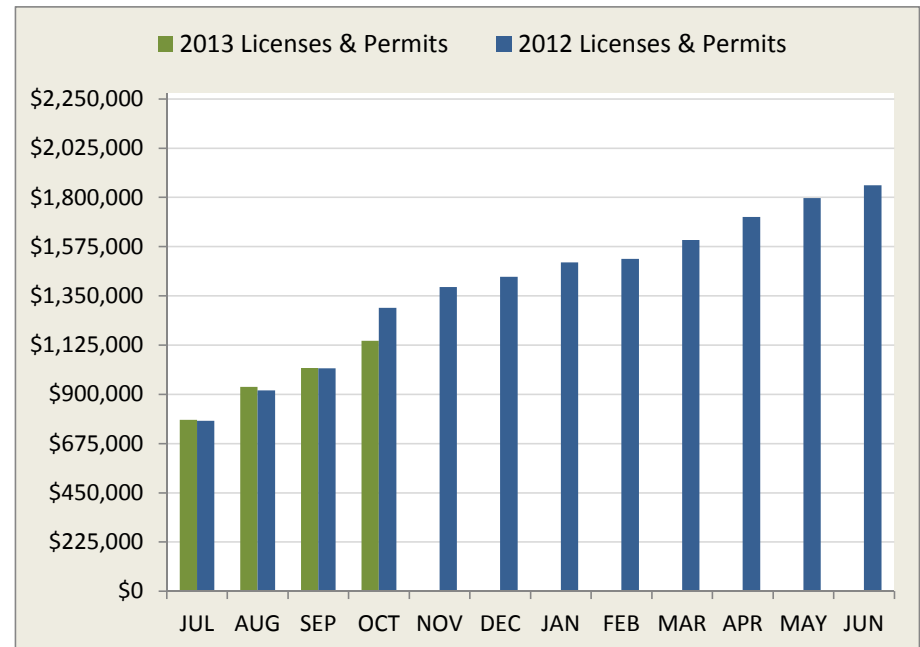
Through October these revenues are 0.95% behind last fiscal year at the same point. The State of North Carolina changed the Powell Bill distribution from an annual September distribution to a semi-annual reimbursement for half of the funds due to the City. With just the first of these payments having been received, intergovernmental revenues are only 19% of budget instead of the 33% expected at this point in the year.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- LICENSES & PERMITS

Licenses and Permits - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$783,893		\$779,484		\$4,409
AUG	\$150,479		\$138,044		\$12,435
SEP	\$85,759		\$101,318		(\$15,559)
OCT	\$124,316		\$276,187		(\$151,871)
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,144,447	64.1%	\$1,295,033	71.8%	(\$150,586)
Projected	\$1,784,800		\$1,804,900		



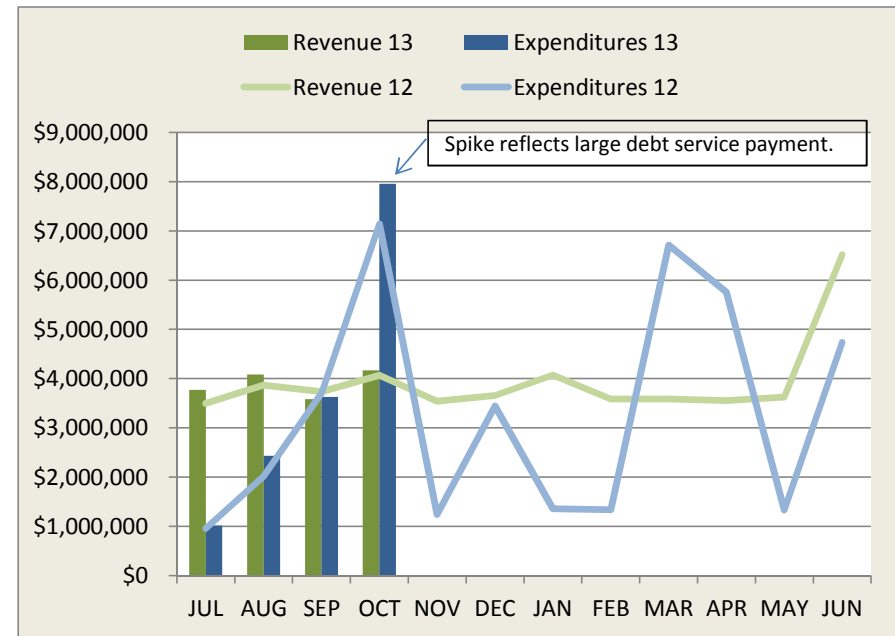
Licenses and Permits consist primarily of business license fees and building permits. Receipts through October are below the same period last year by 11.6%. Business license fees are based on business sales receipts, which can be indicative of the local economic climate.

Compared to budget, the licenses and permits category is 64.1% of the anticipated budget as compared to 71.8% for the same period in 2011-12.

WATER AND SEWER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,771,048		\$1,012,850		\$2,758,198
AUG	\$4,082,578		\$2,430,880		\$1,651,698
SEP	\$3,583,029		\$3,625,795		(\$42,766)
OCT	\$4,167,803		\$7,958,947		(\$3,791,144)
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$15,604,458	34%	\$15,028,472	33%	\$575,986
Budget	\$45,684,224		\$45,684,224		



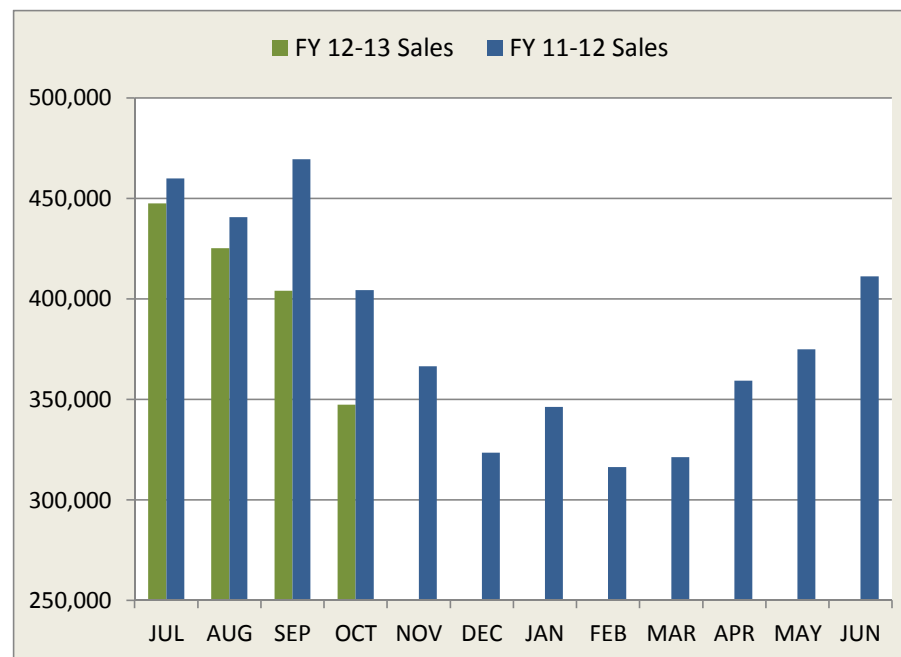
Revenues in the Water and Sewer Fund are \$3.8 million below expenditures in the fourth month of the fiscal year because of a large debt service payment. Revenues are 34% of budget, which is slightly ahead of the target of 33%; expenditures are at 33%, which is exactly on target. For the year revenues are \$575,986 ahead of expenditures.

WATER AND SEWER FUND

KEY WATER AND SEWER PERFORMANCE INDICATOR

Unit Water Sales*

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	447,586		459,969		(12,383)
AUG	425,311		440,780		(15,469)
SEP	404,137		469,473		(65,336)
OCT	347,350		404,414		(57,064)
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	1,624,384	34.4%	1,774,636	37.9%	(150,252)
Projected	4,725,000		4,680,000		



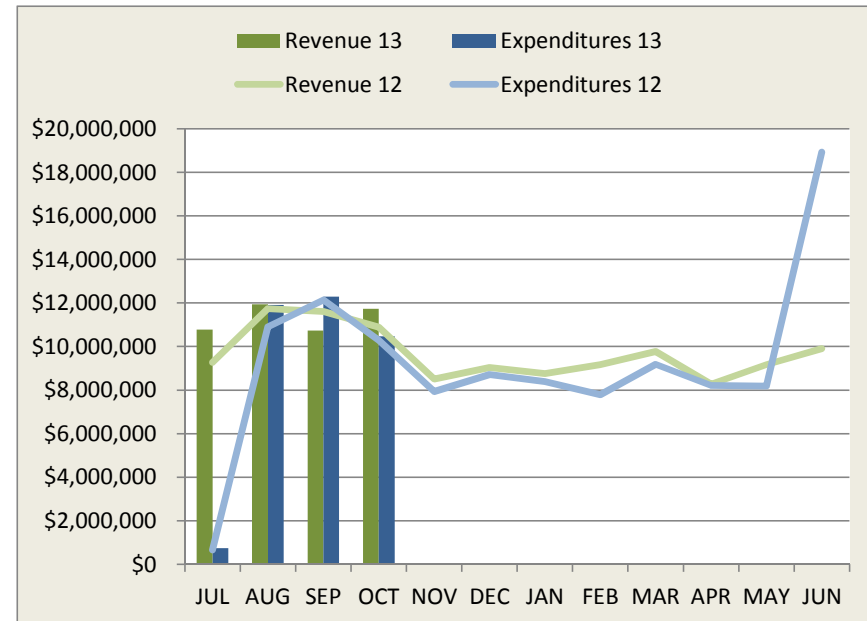
Water sales are down 8.5% through the fourth month of FY 12-13 as compared to the same time period in FY 11-12, continuing a downward slide. In October, water sales were off 57,064 units or 3.5% from the same month last year. So while sales are comparing well with budget 34.4% with 33% of the year completed, the general trend has been downward this entire fiscal year.

*Water sales are reported in units. Each unit represents 748 gallons of water use.

ELECTRIC FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$10,778,323		\$746,653		\$10,031,670
AUG	\$11,939,737		\$11,909,879		\$29,858
SEP	\$10,735,116		\$12,287,803		(\$1,552,687)
OCT	\$11,737,087		\$10,473,887		\$1,263,200
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$45,190,263	37%	\$35,418,222	29%	\$9,772,041
Budget	\$122,136,686		\$123,242,833		

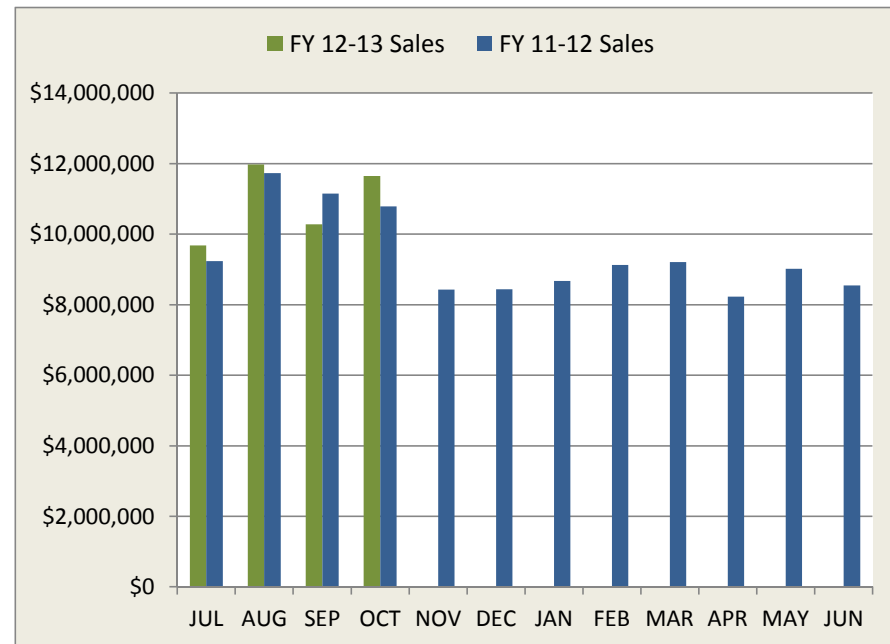


Revenues in the Electric Fund are \$45.2 million, which is ahead of the same period in the previous year and \$9.8 million ahead of expenditures through the fourth month of the fiscal year. Expenditures for this period were higher than the same period last year. Expenditures for July do not include the wholesale power bill, as that is received one month in arrears, and will be credited back against the fund at the end of the fiscal year.

ELECTRIC FUND

KEY ELECTRIC FUND PERFORMANCE INDICATOR

	Electric Sales*		%		Net
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Difference</u>
JUL	\$9,680,577		\$9,234,792		\$445,785
AUG	\$11,977,235		\$11,734,395		\$242,840
SEP	\$10,276,443		\$11,145,146		(\$868,703)
OCT	\$11,648,414		\$10,786,513		\$861,901
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$43,582,669	36.6%	\$42,900,846	39.6%	\$681,823
Projected	\$119,050,232		\$108,380,823		



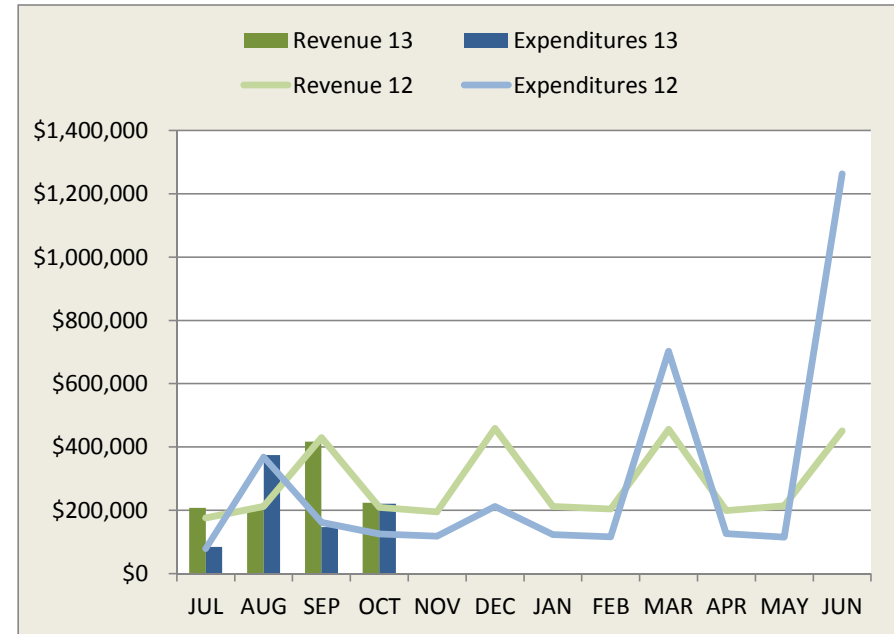
Electric sales are higher than last month and also increased in the same period from last year by 8.0%. Through this point in the year, sales are \$681,823 above the same period last year.

*Sales include industrial, commercial and residential service.

STORMWATER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$207,822		\$83,844		\$123,978
AUG	\$207,619		\$374,203		(\$166,584)
SEP	\$416,606		\$147,146		\$269,460
OCT	\$223,070		\$220,475		\$2,595
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,055,117	32%	\$825,668	25%	\$229,449
Budget	\$3,341,039		\$3,341,039		



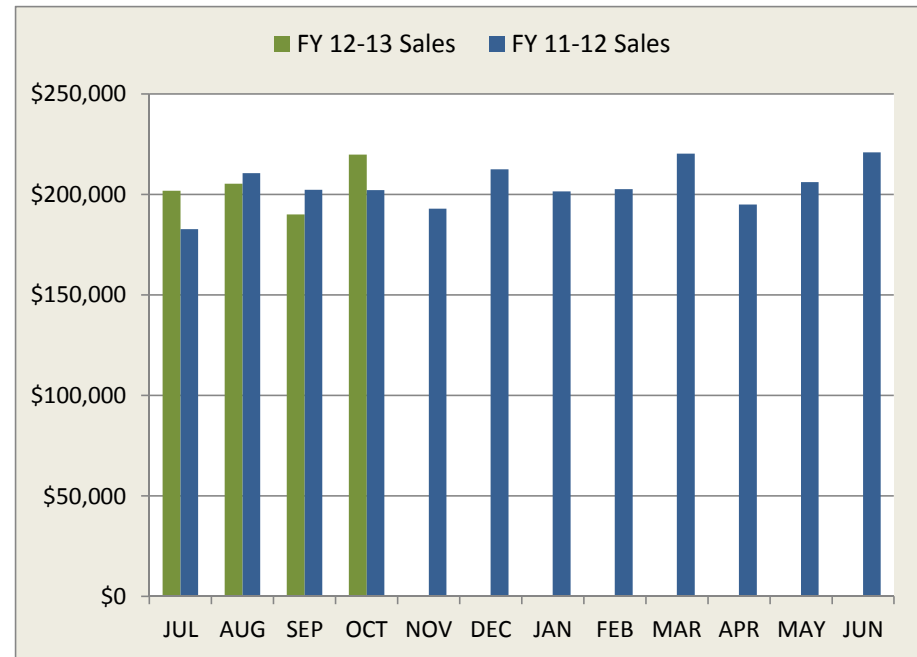
The Stormwater Fund is in a positive position through the fourth month of the fiscal year with revenues being over expenditures by \$229,449. Revenues and expenditures in October were almost equal, with revenue just 1.2% above expenditures.

STORMWATER FUND

KEY STORMWATER FUND PERFORMANCE INDICATOR

Stormwater Sales

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$201,906		\$182,719		\$19,187
AUG	\$205,420		\$210,683		(\$5,263)
SEP	\$190,142		\$202,282		(\$12,140)
OCT	\$219,919		\$202,175		\$17,744
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$817,387	34.0%	\$797,859	34.7%	\$19,528
Projected	\$2,404,397		\$2,301,897		

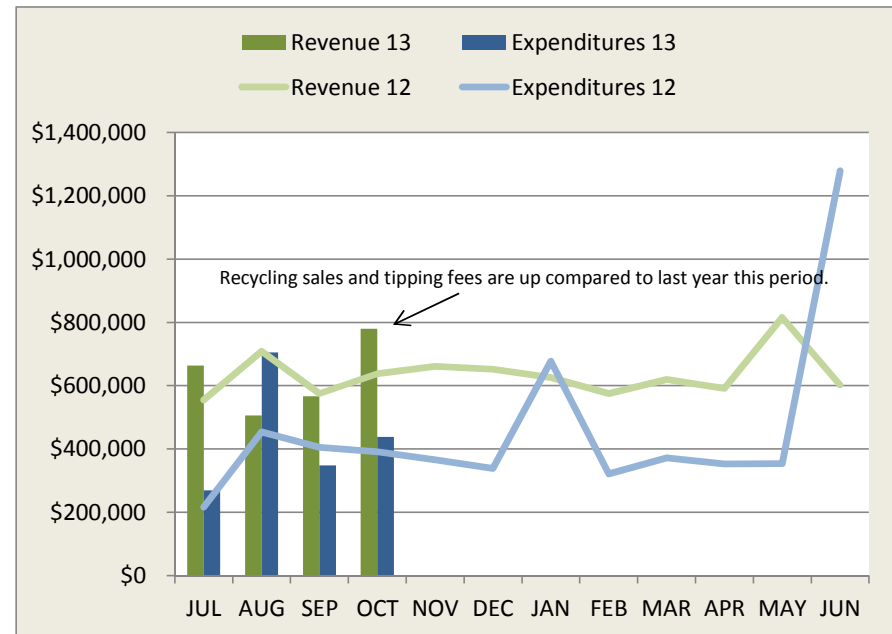


Stormwater sales are slightly ahead through the fourth month of FY 12-13 as compared to the same time period in FY 11-12. For the month they are also ahead by 8.8% as compared to the same month last year. Sales at 34% of budget are just ahead the budget benchmark of 33% for this point in the year.

LANDFILL FUND

FY 2012-13 REVENUE vs. EXPENDITURES (Operating expenses exclude capital expenditures)

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$663,005		\$269,482		\$393,523
AUG	\$505,691		\$705,173		(\$199,482)
SEP	\$565,905		\$347,851		\$218,054
OCT	\$779,713		\$438,460		\$341,253
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$2,514,314	35%	\$1,760,966	34%	\$753,348
Budget	\$7,280,000		\$5,166,609		

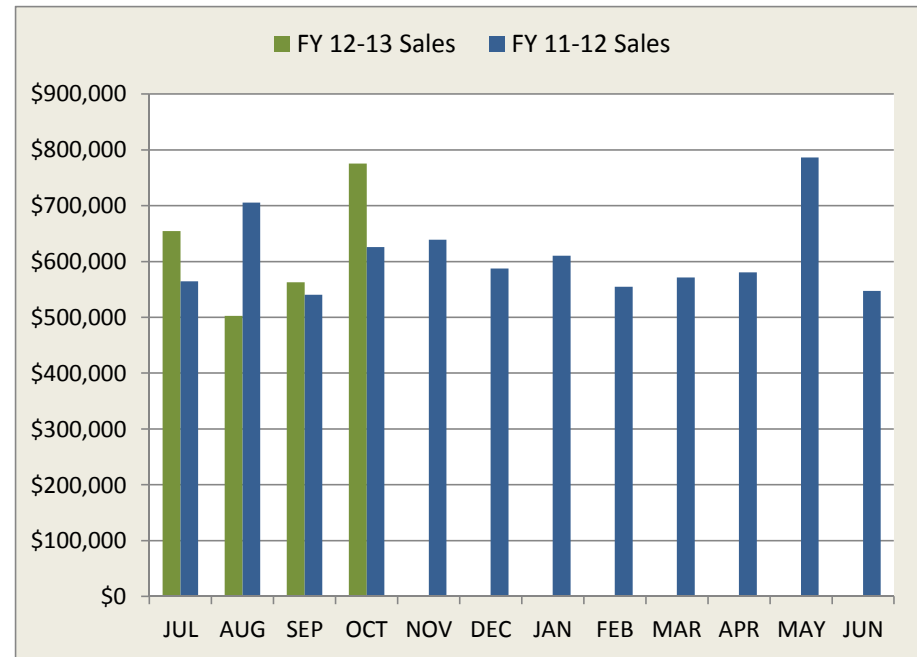


Revenues in the Landfill Fund for the fourth month of FY 12-13 are \$779,713, which is 22.2% above the same period during the previous year, which is an improvement from last month. Revenues are 35% of budget, which is above the budget benchmark of 33% for this point in the year. Expenditures are above this benchmark at 34%. Revenues are running ahead of expenditures for the month and year.

LANDFILL FUND

KEY LANDFILL FUND PERFORMANCE INDICATOR

Landfill Sales					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$654,578		\$564,587		\$89,991
AUG	\$502,554		\$705,336		(\$202,782)
SEP	\$562,862		\$540,257		\$22,605
OCT	\$775,437		\$626,029		\$149,408
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$2,495,431	34.7%	\$2,436,209	37.5%	\$59,222
Projected	\$7,190,000		\$6,495,000		



Landfill sales through October 2012 are 2.4% above the same period in FY 11-12 and are also slightly above budgeted projections. Revenues during October as compared to the same month last year again were higher, 23.9% above the prior period. Revenues through this month are \$59,222 above revenues through the same period last year.