

Financial Report



September 2012

Monthly Financial Report at a Glance

September 2012



	Current Month	Year to Date	Reference
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GENERAL FUND

General Fund Revenues	POSITIVE	POSITIVE	Page 2
General Fund Expenditures	POSITIVE	POSITIVE	Page 2
Overall Property Tax Revenue	WARNING	WARNING	Page 4
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Overall Intergovernmental Revenues	POSITIVE	POSITIVE	Page 6
Overall Licenses and Permits	POSITIVE	POSITIVE	Page 7

ENTERPRISE FUNDS

Water and Sewer Rev vs. Exp	POSITIVE	POSITIVE	Page 8
Water Sales	WARNING	WARNING	Page 9
Electric Fund Rev vs. Exp	NEGATIVE	POSITIVE	Page 10
Electric Sales	WARNING	POSITIVE	Page 11
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Landfill Rev vs. Exp	POSITIVE	POSITIVE	Page 14
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POSITIVE

= Positive variance or negative variance of less than 2% compared to seasonal trends.

WARNING

= Negative variance of 2% - 10% compared to seasonal trends.

NEGATIVE

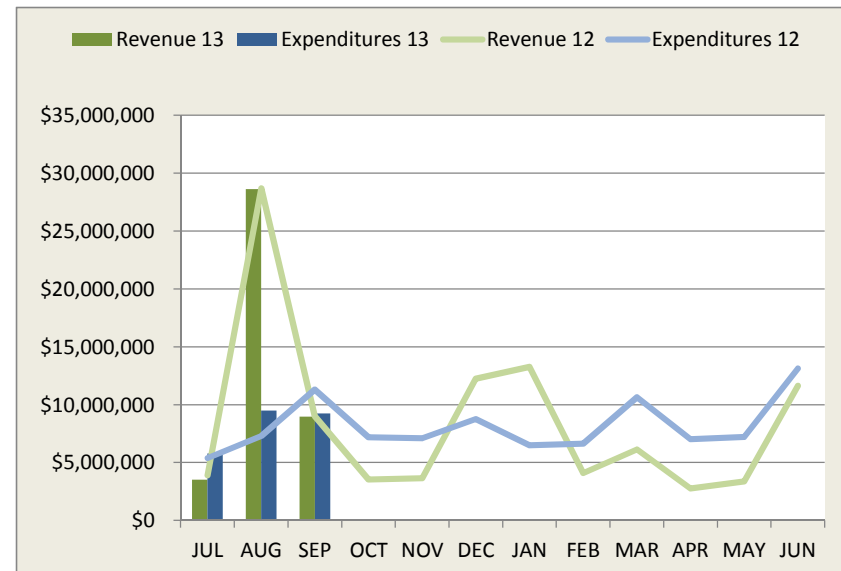
= Negative variance of greater than 10% compared to seasonal trends.

GENERAL FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,521,688		\$5,774,764		(\$2,253,076)
AUG	\$28,625,416		\$9,490,029		\$19,135,387
SEP	\$8,961,284		\$9,227,908		(\$266,624)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$41,108,388	41%	\$24,492,701	23%	\$16,615,687
Budget	\$100,684,742		\$105,554,850		\$4,870,108 *

*reflects appropriated Fund Balance

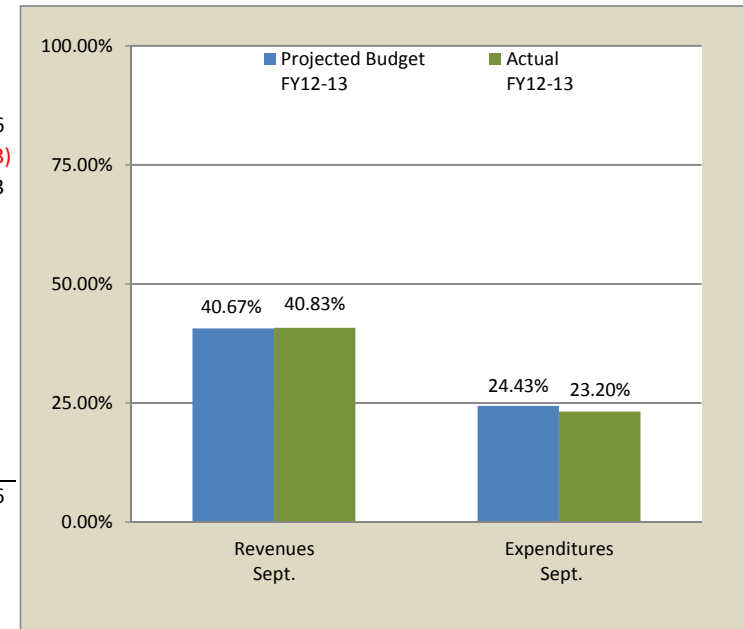


Revenues for three months into the fiscal year are 1.2% behind revenues from the same period last year. Revenues in the General Fund are \$16.6 million above expenditures through the third month of the fiscal year. For the month, revenues were behind expenditures by \$266,624. Expenditures are below projections at 23% of budget with 25% of the fiscal year being completed and revenues are ahead of the target at 41%.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS

	2012-13 Actual Revenue	2012-13 Budget Revenue	Variance	2012-13 Actual Expenses	2012-13 Budget Expenses	Variance
JUL	\$3,521,688	\$3,823,689	(\$302,001)	\$5,774,764	\$5,790,420	\$15,656
AUG	\$28,625,416	\$28,251,166	\$374,250	\$9,490,029	\$7,842,266	(\$1,647,763)
SEP	\$8,961,284	\$8,877,828	\$83,456	\$9,227,908	\$12,158,661	\$2,930,753
OCT						
NOV						
DEC						
JAN						
FEB						
MAR						
APR						
MAY						
JUN						
Total	\$41,108,388	\$40,952,684	\$155,704	\$24,492,701	\$25,791,347	\$1,298,646



This chart illustrates the percentage of revenues and expenditures through three months of fiscal year 2012-13, actuals compared to projected budget. Revenues for September are slightly ahead of what would be expected for this period. For the year revenues are \$155,704 ahead of expectations.

Expenditures are \$2.9 million below projected budget for September. For the year expenditures are \$1.2 million below projected budget through September.

GENERAL FUND

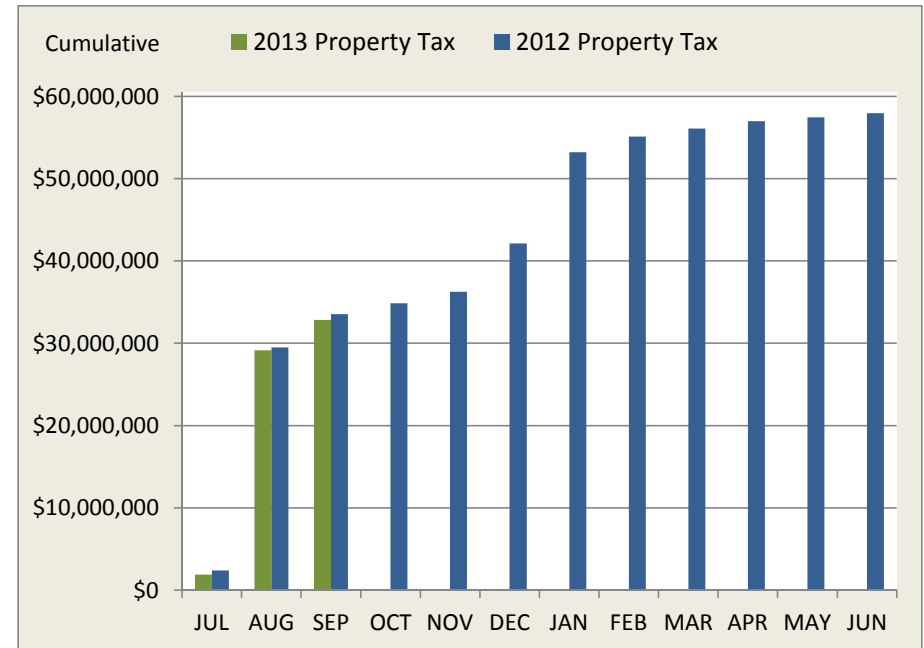
KEY GENERAL FUND PERFORMANCE INDICATORS -- PROPERTY TAX

Property Taxes - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,911,534		\$2,408,542		(\$497,008)
AUG	\$27,219,562		\$27,101,420		\$118,142
SEP	\$3,699,086		\$4,040,012		(\$340,926)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$32,830,182	57.4%	\$33,549,974	58.7%	(\$719,792)

Projected \$ 56,266,089

\$57,187,197



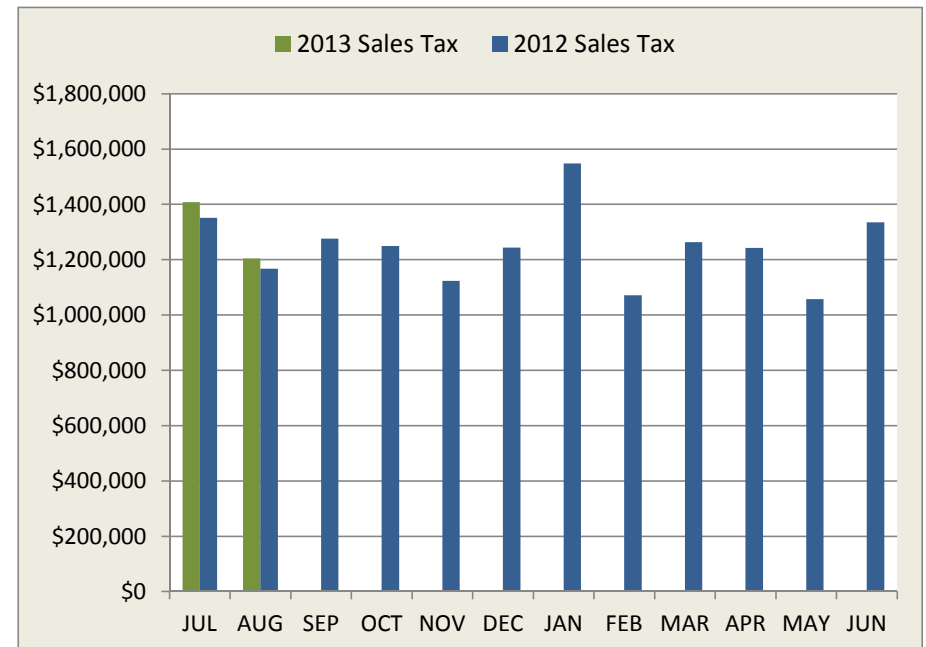
September 2012 property tax receipts were \$3.7 million which reflects a decrease of 8% over September 2011. Through three months, \$719,792 less cumulative property taxes have been received as compared to the same period last fiscal year.

Historically, 4 months of the fiscal year reflect the greatest property tax receipts – August and September and then December and January.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- SALES TAX

	Sales Taxes				
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$1,407,901		\$1,351,109		\$56,792
AUG	\$1,204,429		\$1,167,278		\$37,151
SEP					
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$2,612,330	16.9%	\$2,518,387	17.5%	\$93,943
Projected	\$15,500,000		\$14,388,815		



Sales taxes are collected by the State of North Carolina and distributed monthly. The receipts received for August came in October because tax distributions run on a 2 month delay (i.e. August receipts are distributed in October). August sales tax distributions again were above the same month in the prior year.

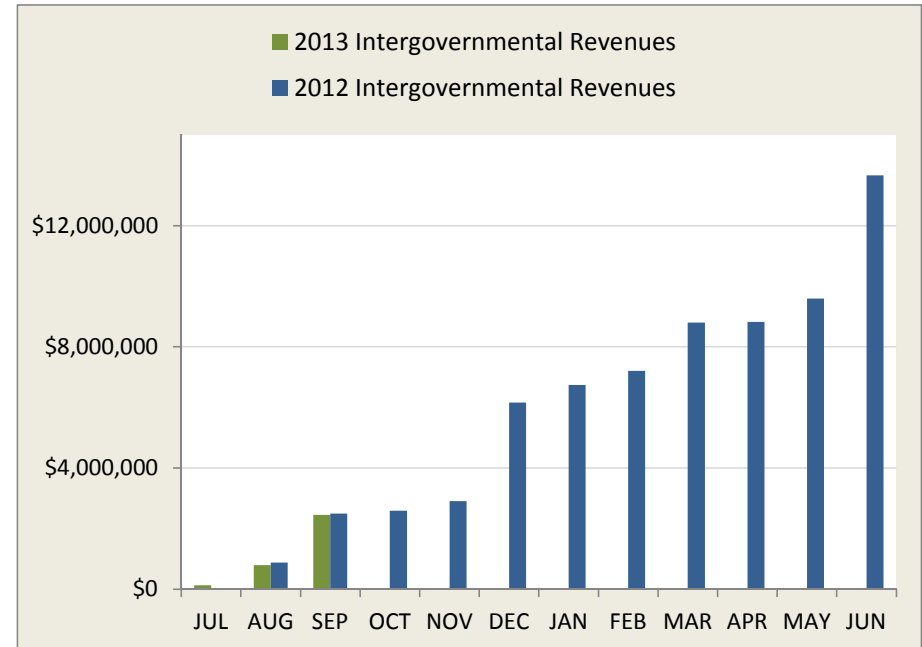
Receipts through the second month of the fiscal year are 3.7% ahead of the same period last year.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- INTERGOVERNMENTAL REVENUES

Intergovernmental Revenues - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$139,240		\$42,845		\$96,395
AUG	\$659,969		\$844,228		(\$184,259)
SEP	\$1,653,402		\$1,609,559		\$43,843
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$2,452,611	17.7%	\$2,496,632	18.5%	(\$44,021)
Projected	\$13,822,207		\$13,523,942		



Intergovernmental revenues are those received by the City but collected by another governmental entity. Some of the major revenues include Powell Bill Highway Funds, Beer and Wine Tax, ABC Mixed Beverage Tax, Hold Harmless Reimbursement, and Utility Franchise Taxes received from the State of North Carolina. Many revenue sources are distributed on a quarterly, semi-annual, or annual basis.

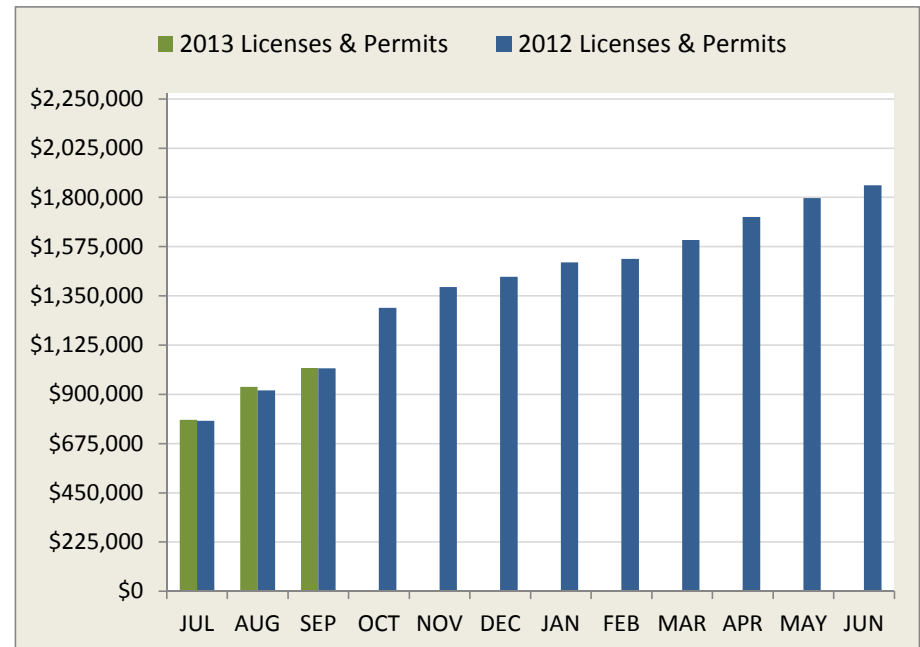
Through September these revenues are 1.7% behind last fiscal year at the same point. The State of North Carolina changed the Powell Bill distribution from an annual September distribution to a semi-annual reimbursement for half of the funds due to the City. With just the first of these payments having been received, intergovernmental revenues are only 17.7% of budget instead of the 25% expected at this point in the year.

GENERAL FUND

KEY GENERAL FUND PERFORMANCE INDICATORS -- LICENSES & PERMITS

Licenses and Permits - Cumulative

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$783,893		\$779,484		\$4,409
AUG	\$150,479		\$138,044		\$12,435
SEP	\$85,759		\$101,318		(\$15,559)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,020,131	57.2%	\$1,018,846	56.4%	\$1,285
Projected	\$1,784,800		\$1,804,900		



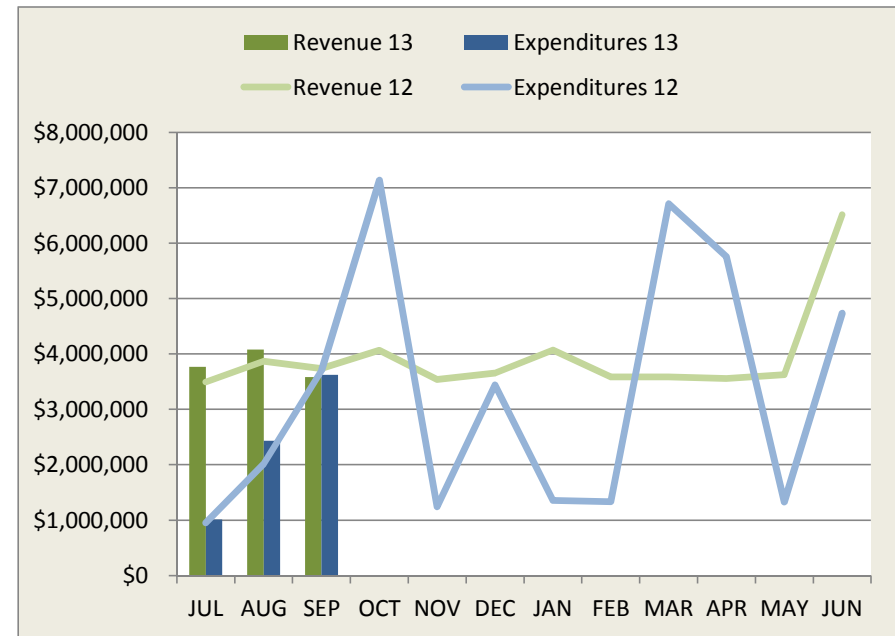
Licenses and Permits consist primarily of business license fees and building permits. Receipts through September are ahead of the same period last year by 0.13%. Business license fees are based on business sales receipts which can be indicative of the local economic climate.

Compared to budget, the licenses and permits category is 57.2% of the anticipated budget as compared to 56.4% for the same period in 2011-12.

WATER AND SEWER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	2012-13 <u>Revenue</u>	% of <u>Budget</u>	2012-13 <u>Expenses</u>	% of <u>Budget</u>	Net <u>Difference</u>
JUL	\$3,771,048		\$1,012,850		\$2,758,198
AUG	\$4,082,578		\$2,430,880		\$1,651,698
SEP	\$3,583,029		\$3,625,795		(\$42,766)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$11,436,655	25%	\$7,069,525	15%	\$4,367,130
Budget	\$45,684,224		\$45,684,224		



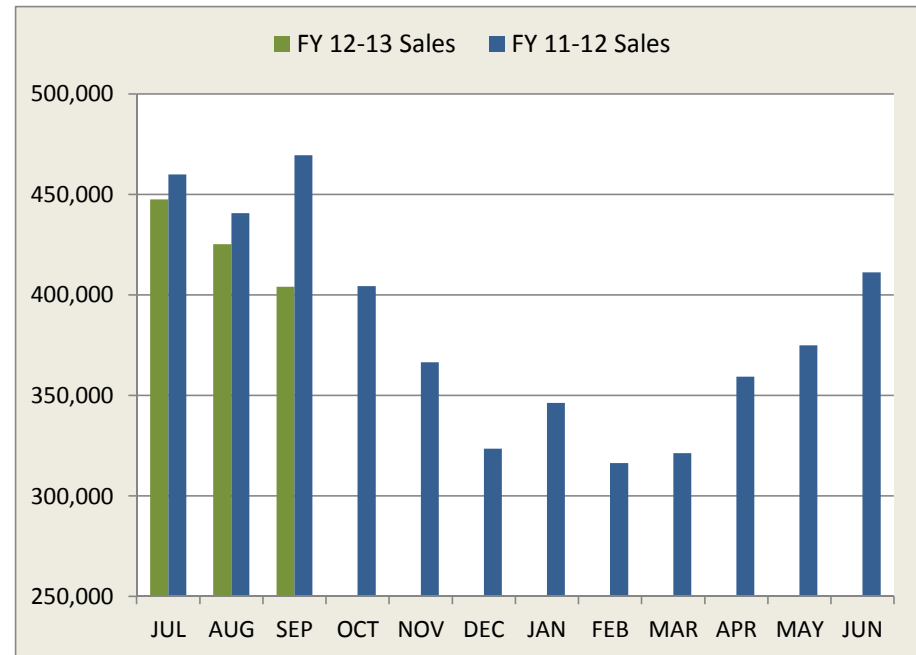
Revenues in the Water and Sewer Fund are \$42,766 below expenditures in the third month of the fiscal year. Revenues are 25% of budget, which is exactly at the target of 25%; expenditures are at 15%, which is well below the benchmark. For the year revenues are \$4.4 million ahead of expenditures.

WATER AND SEWER FUND

KEY WATER AND SEWER PERFORMANCE INDICATOR

Unit Water Sales*

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	447,586		459,969		(12,383)
AUG	425,311		440,780		(15,469)
SEP	404,137		469,473		(65,336)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	1,277,034	27.0%	1,370,222	29.3%	(93,188)
Projected	4,725,000		4,680,000		



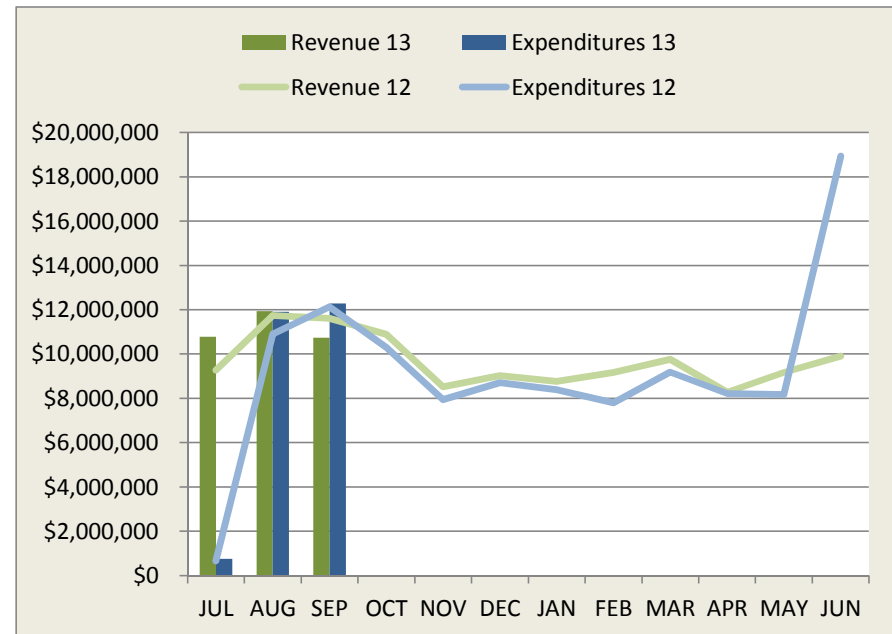
Water sales are down -6.8% through the third month of FY 12-13 as compared to the same time period in FY 11-12, continuing a downward slide. In September, water sales were off 65,336 units or 3.5% from the same month last year.

*Water sales are reported in units. Each unit represents 748 gallons of water use.

ELECTRIC FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$10,778,323		\$746,653		\$10,031,670
AUG	\$11,939,737		\$11,909,879		\$29,858
SEP	\$10,735,116		\$12,287,803		(\$1,552,687)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$33,453,176	27%	\$24,944,335	20%	\$8,508,841
Budget	\$122,136,686		\$123,242,833		

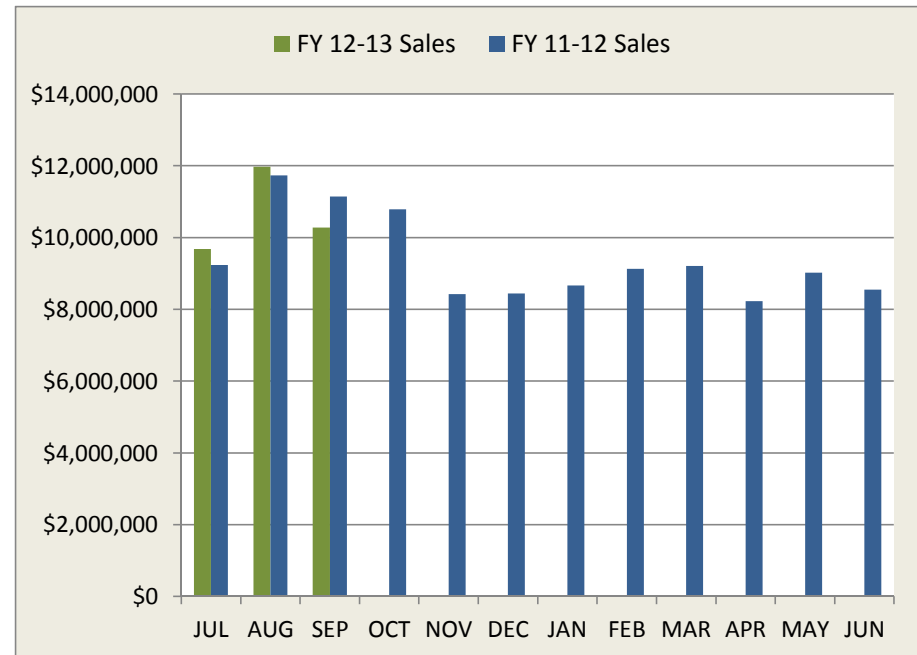


Revenues in the Electric Fund are \$33.5 million which is ahead of the same period in the previous year and \$8.5 million ahead of expenditures through the third month of the fiscal year. Expenditures for this period were higher than the same period last year. Expenditures for July do not include the wholesale power bill, as that is received one month in arrears, and will be credited back against the fund at the end of the fiscal year.

ELECTRIC FUND

KEY ELECTRIC FUND PERFORMANCE INDICATOR

Electric Sales*					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$9,680,577		\$9,234,792		\$445,785
AUG	\$11,977,235		\$11,734,395		\$242,840
SEP	\$10,276,443		\$11,145,146		(\$868,703)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$31,934,255	26.8%	\$32,114,333	29.6%	(\$180,078)
Projected	\$119,050,232		\$108,380,823		



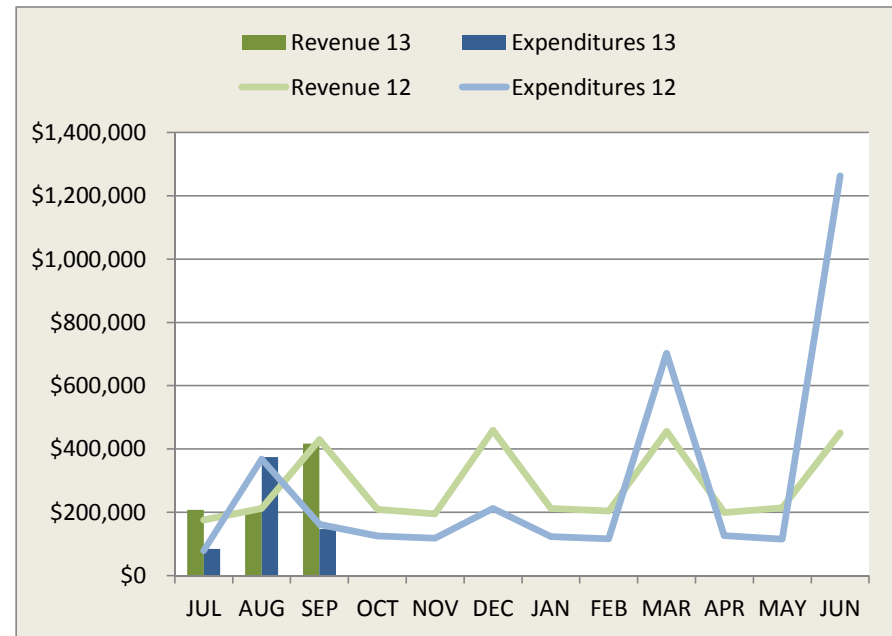
Electric sales are lower than last month and below the same period from last year. Through this point in the year, sales are \$180,078 below the same period last year.

* Charges for service include industrial, commercial and residential service.

STORM WATER FUND

FY 2012-13 REVENUE vs. EXPENDITURES

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$207,822		\$83,844		\$123,978
AUG	\$207,619		\$374,203		(\$166,584)
SEP	\$416,606		\$147,146		\$269,460
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$832,047	25%	\$605,193	18%	\$226,854
Budget	\$3,341,039		\$3,341,039		



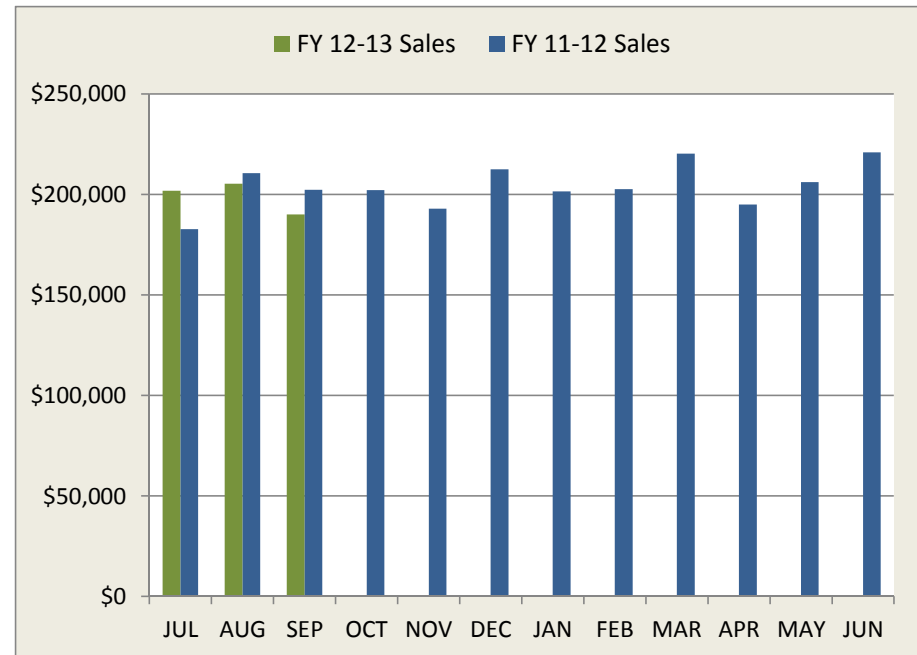
The Storm Water Fund is in a positive position through the third month of the fiscal year with revenues being over expenditures by \$226,854.

STORM WATER FUND

KEY STORM WATER FUND PERFORMANCE INDICATOR

Storm Water Sales

	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$201,906		\$182,719		\$19,187
AUG	\$205,420		\$210,683		(\$5,263)
SEP	\$190,142		\$202,282		(\$12,140)
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$597,468	24.8%	\$595,684	25.9%	\$1,784
Projected	\$2,404,397		\$2,301,897		

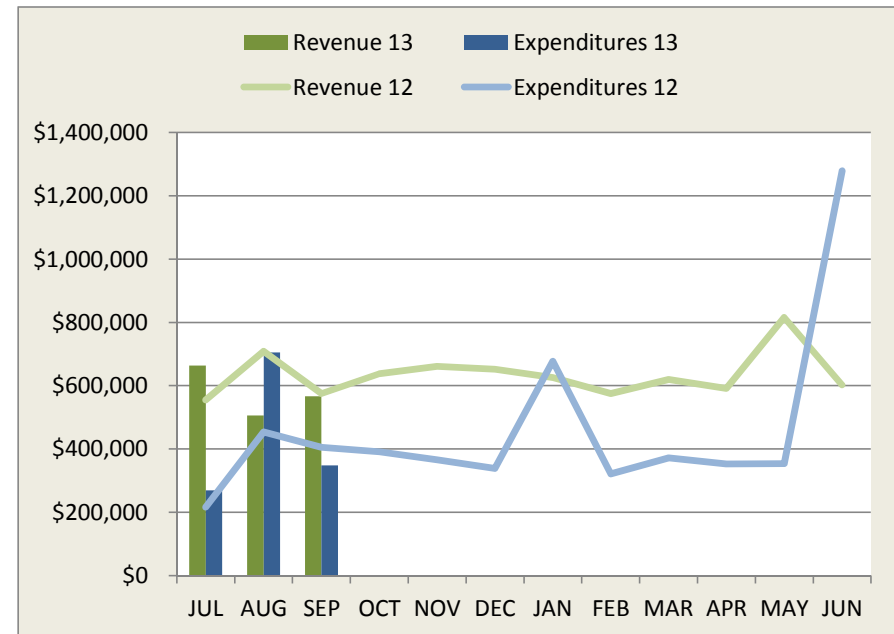


Storm Water charges for service are slightly ahead through the third month of FY 12-13 as compared to the same time period in FY 11-12. However, for the month they were down again as compared to the same month last year. Charges for services at 24.8% of budget are just below the budget benchmark of 25% for this point in the year.

LANDFILL FUND

FY 2012-13 REVENUE vs. EXPENDITURES (Operating expenses exclude capital expenditures)

	<u>2012-13 Revenue</u>	<u>% of Budget</u>	<u>2012-13 Expenses</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$663,005		\$269,482		\$393,523
AUG	\$505,691		\$705,173		(\$199,482)
SEP	\$565,905		\$347,851		\$218,054
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,734,601	24%	\$1,322,506	26%	\$412,095
Budget	\$7,280,000		\$5,166,609		

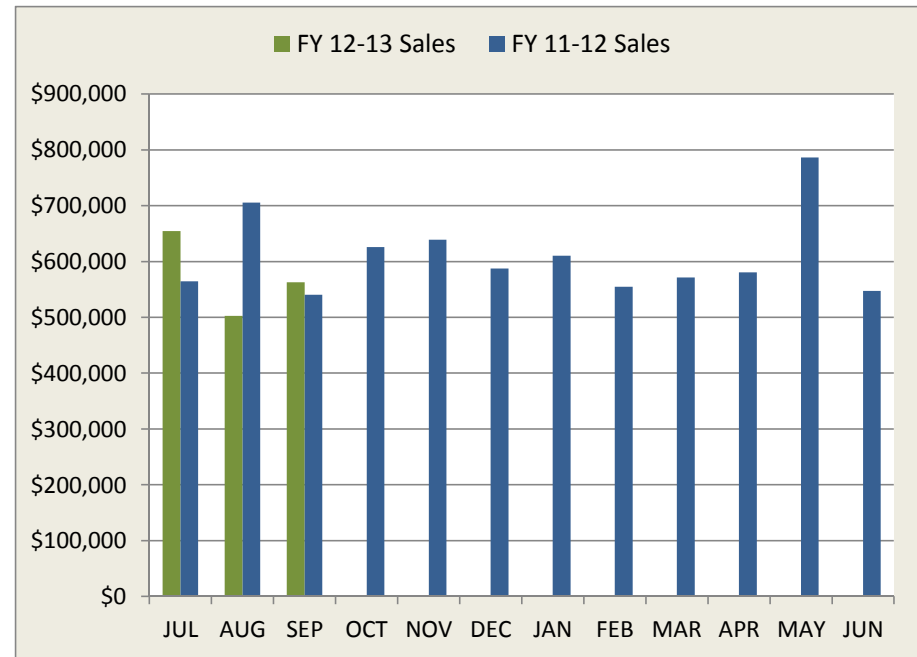


Revenues in the Landfill Fund for the third month of FY 12-13 are \$565,905 which is 1.5% below the same period during the previous year. This drop will need to be watched to see if it continues. Revenues are 24% of budget, which is slightly below the budget benchmark of 25% for this point in the year. Expenditures are above this benchmark at 26%. Revenues are running ahead of expenditures for the month and year.

LANDFILL FUND

KEY LANDFILL FUND PERFORMANCE INDICATOR

Landfill Sales					
	<u>2012-13</u>	<u>% of Budget</u>	<u>2011-12</u>	<u>% of Budget</u>	<u>Net Difference</u>
JUL	\$654,578		\$564,587		\$89,991
AUG	\$502,554		\$705,336		(\$202,782)
SEP	\$562,862		\$540,257		\$22,605
OCT					
NOV					
DEC					
JAN					
FEB					
MAR					
APR					
MAY					
JUN					
TOTAL	\$1,719,994	23.9%	\$1,810,180	27.9%	(\$90,186)
Projected	\$7,190,000		\$6,495,000		



Landfill sales through September 2012 are 5% below the same period in FY 11-12 and are slightly below budgeted projections. Revenues did rebound some during September as compared to September of last year, 4.2% above the prior period. Revenues through this month are \$90,186 below revenues through the same period last year.