

American CleanStat is moving its East Coast distribution hub to High Point

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American CleanStat, an Irvine, Calif.-based distributor of cleanroom supplies, has signed a five-year lease for 28,000 square feet in High Point.

The location will become the firm's East Coast distribution hub and replace a facility in Durham by the end of the year. Most of American CleanStat's customers are Food and Drug Administration-regulated manufacturers that operate cleanroom environments for components such as medical devices and drugs.

The High Point facility, located at 4224 Tudor Lane, is a 96,000-square-foot multi-tenant building owned by Highwood Properties. It's located at the Piedmont Centre business park in north High Point.

Referred to as "Regency II," the building is less than 2 miles from Highway 68 and about 10 miles from Greensboro's central business district. John Purdie, broker with NAI Piedmont Triad in Greensboro, represented American CleanStat in the deal.

John Westland, president of American CleanStat, said the location will help the firm meet its goal of delivering supplies by truck in two days or less to customers in "any major geographic area where there is high-tech manufacturing." The company generates annual revenue of \$25 million.

Westland said the new High Point facility is slated to be fully operational by Jan. 1, with the bulk of inventory and materials moving to the new building in November and the first part of December.

Company officials considered the location to be ideal from a distribution standpoint, and it's closer to major vendors such as Texwipe, a Kernersville provider of products including wipers, swaps, cleaners and disinfectants. Westland added that rent was about 20 percent cheaper than in Durham.

The firm will transfer 10 of about 12 employees who have worked at American CleanStat's 30,000-square-foot Durham location to the High Point facility. Westland said the company will also hire an additional five local workers in positions such as warehouse leader, warehouse clerk, customer service clerk and office assistant.

About 60 percent of American CleanStat's business is on the West Coast, with the rest on the East Coast. Westland said the company wants to change that balance by opening more facilities on the East Coast.

"Right now, we service the whole East Coast out of this (Durham) facility, and we really need to have more regional locations so we can get closer to the Northeast," he said.

Westland said he sees the potential to open locations in areas such as Massachusetts and Albany, N.Y., by 2016.