



*Press Release*

## **Governor McCrory Announces Total Quality Logistics to Bring 70 Jobs to High Point**

*Ohio-based freight brokerage firm to open third NC location*

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**Raleigh, N.C.** - Governor Pat McCrory, Commerce Secretary John E. Skvarla III and the Economic Development Partnership of North Carolina (EDPNC) announced today Total Quality Logistics LLC (TQL) will open a new facility in High Point. The company intends to add 70 jobs there over the next five years as it invests \$308,000 at its new location; 4135 Mendenhall Oaks Parkway in High Point. The target opening date is March 2017.

**“Total Quality Logistics succeeds because of the high priority it places on customer service,”** said Governor McCrory. **“We welcome the continued growth of this leading national freight brokerage firm in North Carolina.”**

Since Governor McCrory entered office in January of 2013, North Carolina’s economy has generated more than 300,000 jobs.

Founded in 1997, TQL is the second largest freight brokerage firm in North America. Based in Cincinnati, Ohio, the firm connects customers in a variety of industries to trucks belonging to carriers and owner-operators for efficient and reliable transportation. Sales at TQL exceeded \$2.2 billion in 2015. The company operates 57 offices across 24 states, maintaining a workforce of 4,200. Its existing North Carolina locations in Durham and Charlotte employ more than 170 workers.

“Logistics providers like TQL connect North Carolina businesses to their markets,” said Secretary Skvarla. “They help catalyze our state’s \$337 billion supply-chain economy.”

TQL will employ logistics account executives as well as sales-support employees at its High Point facility. Entry level Logistics Account Executive Trainees begin at a base salary and after successfully completing training, are eligible to receive uncapped commission on top of their base. Once fully operational, the company's new office will produce more than \$2.5 million in annual payroll impact for the local economy.

“Opening a new location in High Point helps us to build on the success we’ve had in North Carolina for several years,” said TQL president Kerry Byrne. “Charlotte was our company’s third-ever satellite office to open in the country, and we are pleased to continue to grow our footprint in the state.”

The expansion by TQL was made possible in part by a performance-based grant of up to \$70,000 from the One North Carolina Fund. The One NC Fund provides financial assistance, through local governments, to attract business projects that will stimulate economic activity and create new jobs in the state. Companies receive no money up front and must meet job creation and capital investment targets to qualify for grant funds. All One NC grants require a local government match.

Among the organizations and entities working with N.C. Commerce and EDPNC in supporting TQL’s expansion were the North Carolina General Assembly, the North Carolina Community College System, the City of High Point, the High Point Economic Development Corporation, the Guilford County Economic Development Alliance, the Greensboro Chamber of Commerce, and the Guilford Workforce Board.

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